AGENDA

Port of Kennewick Regular Commission Business Meeting

Port of Kennewick Commission Chambers 350 Clover Island Drive, Suite 200, Kennewick, Washington

Tuesday, November 8, 2016 2:00 p.m.

- I. CALL TO ORDER
- II. PLEDGE OF ALLEGIANCE
- III. APPROVAL OF THE AGENDA
- IV. PUBLIC COMMENT (Please state your name and address for the public record)
- V. CONSENT AGENDA
 - A. Approval of Direct Deposit and ePayments Dated November 2, 2016
 - B. Approval of Warrant Registers Dated November 8, 2016
 - C. Approval of Special Joint Meeting Minutes October 18, 2016
 - D. Acceptance of Work: Columbia Drive Utilities; Resolution 2016-31
- VI. PRESENTATIONS
 - A. McIntyre Theater, Thomas Moak
- VII. NEW BUSINESS
 - A. Capital Projects Construction Costs Philosophy (TIM/ LARRY)
 - B. Project Bid Award: Gathering Place, Resolution 2016-32 (LARRY)
- VIII. PUBLIC HEARING: Comprehensive Scheme of Development and Harbor Improvements Ben Floyd Anchor QEA; Resolution 2016-33 (LARRY)
- IX. REPORTS, COMMENTS AND DISCUSSION ITEMS
 - A. West Richland (former Tri-City Raceway) Master Plan (LARRY)
 - B. Columbia Drive Update (LARRY)
 - C. 2017 Committee Assignments (BRIDGETTE)
 - D. Commissioner Meetings (formal and informal meetings with groups or individuals)
 - E. Non-Scheduled Items
- X. PUBLIC COMMENT (Please state your name and address for the public record)
- XI. ADJOURNMENT

Action may be taken on any item on the Agenda.

PLEASE SILENCE CELL PHONES



PORT OF KENNEWICK SPECIAL JOINT MEETING

DRAFT

OCTOBER 18, 2016 MINUTES

CALL TO ORDER

Commission President Skip Novakovich and Mayor Steve Young called the Port of Kennewick and City of Kennewick Special Joint meeting with Columbia Basin College to order at 5:32 p.m. at the City of Kennewick City Hall, located at 210 West 6th Avenue, Kennewick, Washington 99336.

The following were present:

Board Members: Skip Novakovich, President

Thomas Moak, Vice-President

Don Barnes, Secretary

Staff Members: Tim Arntzen, Chief Executive Officer

Tana Bader Inglima, Deputy Chief Executive Officer Amber Hanchette, Director of Real Estate and Operations

Nick Kooiker, Chief Financial Officer/Auditor

Larry Peterson, Director of Planning & Development Lisa Schumacher, Special Projects Coordinator

Bridgette Scott, Executive Assistant

Lucinda Luke, Port Counsel

City of Kennewick: Steve Young, Mayor (Co-chaired the meeting)

Don Britain, Mayor Pro Tem Matt Boehnke, Councilman Paul Parish, Councilman Bob Parks, Councilman John Trumbo, Councilman Marie Mosley, City Manager

Columbia Basin College: Rich Cummins, President, Columbia Basin College

Kedrich Jackson, Chair, CBC Board of Trustees

Bill Gordon, CBC Board of Trustees

Sheri Armijo, Member, CBC Board of Trustees

Tyrone Brooks, Vice President for Administrative Services

Matt Backlund, Vice Chair, CBC Foundation

Alissa Watkins, Director of Philanthropy, CBC Foundation

PLEDGE OF ALLEGIANCE

Councilman Matt Boehnke led the Pledge of Allegiance.

PUBLIC COMMENT

No comments were made.

PORT OF KENNEWICK SPECIAL JOINT MEETING

DRAFT

Columbia Drive Revitalization Phase One Status Updates

Ms. Mosley thanked Mr. Novakovich and Mr. Young for the opportunity to provide a brief overview on the joint project. Ms. Mosley congratulated and thanked the Port of Kennewick and the City of Kennewick for the partnership that they have formed, in order to bring a tremendous project to fruition. The vision began with the Port of Kennewick, who recognized an opportunity and purchased land along Columbia Drive, to execute the vision.

Mr. Arntzen provided an update to the Commission, Council and Board of Trustees on the current land owned by the Port of Kennewick. Just recently, the Commission approved a construction contract with Banlin Construction, for the three buildings, two of which will be leasable space for wineries and the third is the joint barrel storage house. The Port owns 16 acres of property that runs from the Willows to Cable Greens; the remaining 12 acres is privately held property. Mr. Arntzen stated the private businesses will remain and over time, may want to join the redevelopment effort. The character of the area will remain and the Port will add to the area with the addition of the Wine Village and other amenities. The redevelopment is not just about wine, it is a project to improve this section of Kennewick.

Ms. Mosley stated as the Port commences on the construction of the three buildings, the City, in partnership with the Port, has completed the trail around Duffy's Pond, which is connected to the Sacajawea Heritage Trail, and accessible to the Wine Village. The trail provides an excellent opportunity for bikers and walkers to enjoy the vibrancy of Columbia Gardens. In addition to completing the trail, the City is in the process of installing the streetscape on Columbia Drive, which includes curbs, gutters, bus-pullout, lighting and landscaping. The streetscape will be completed in November and this section of Columbia Drive will look different very soon. The City will also install the wine waste water pre-treatment facility to serve the wineries at Columbia Gardens.

Mr. Arntzen presented slides of the development which will be connected by a small drive/walk through to create a Main Street, separating it from Columbia Drive. The two winery buildings will feature the Latino Heritage Mural, which the Port has been working on with the Latino Heritage Mural Committee. The Commission recently commissioned artist Andrew Reid to complete the murals.

Mr. Novakovich is very proud of the partnerships the Port of Kennewick has developed, and feels the City of Kennewick has been an outstanding partner. The Port believes we can serve this community better and create great projects through partnerships.

Proposed Catalyst Projects

Ms. Mosley stated there is a lot of excitement and synergy with Phase I between the Port and the City and other private development interests. We believe it is time to plan for Phase II.

Mr. Arntzen stated the Port had been approached by several large wineries asking when the Port might sell land in conjunction with the Phase I of Columbia Gardens. These requests prompted staff to begin discussing the potential for Phase II. Phase II will be located to the west of the three winery buildings in the Willows, with a loop road that will connect the walkable street. Mr. Arntzen presented the plan for Phase II of Columbia Gardens Winery Village.

PORT OF KENNEWICK SPECIAL JOINT MEETING

DRAFT

Ms. Mosley introduced Rich Cummins, President of Columbia Basin College (CBC) to discuss the exciting partnership opportunity with the City and Port.

Mr. Cummins became President of CBC in 2008 and Mr. Young was the first person to ask when CBC would be coming to Kennewick. Mr. Cummins thanked the City and Port leaders and the CBC Board of Trustees for their support in helping move this project forward. Mr. Cummins thanked CBC Vice President, Tyrone Brooks for his hard work on this project and the CBC Foundation, Matt Backlund and Alissa Watkins. Mr. Cummins reported the Port, City, and CBC have been working quietly over the last year and doing due diligence about what it would look like to open a culinary institute. CBC visited several local community colleges and built a business plan around a culinary institute. As we developed this plan, it became a textbook example of economic development and how entities can come together to move a community forward. The first factor of economic development is the Port and City installing the infrastructure for this project, which will attract the second factor, private investment. The third factor is talent. For the Tri-Cities to reach its potential in this specialized area, we need to keep the talent here. The fourth factor is innovation and CBC is proposing to place a culinary institute near Duffy's Pond. The design of the program is simple, featuring three large kitchens, through which CBC would run two cohorts of cooking students, offering morning and afternoon classes, and one baking kitchen. The proposed building is 20,000 square feet and will feature an event center with a 200 seat capacity, a bakery store on the front end for retail purchases and a small restaurant. The restaurant would be open on a limited basis and run by the students, who would create the menu and complete all the prep work. Mr. Cummins stated CBC would like to form a Public Development Agency to fundraise the approximately \$10,000,000. Mr. Cummins presented slides of the proposed building to be located near Duffy's Pond. Mr. Cummins would like to rally the community around this concept and begin the hard work of fundraising and building the program.

Funding for Catalyst Projects

Ms. Mosley stated there have been a lot of people involved in this project and thanked Terry Walsh, Emily Estes-Cross and Barb Carter for their help. They are the ones who began the discussion about a culinary institute in this area and then approached Mr. Cummins with the concept. When we discuss partnerships, we have a phenomenal opportunity to partner with Benton County. Benton County had been provided Rural County Capital Funds, which is a 0.09% sales tax credit, and is used for economic development purposes. Benton County has done an excellent job in their fiscal responsibility and have set aside the funds to pay the debt service on the jail. The Rural County Capital Funds exist until 2023, which provides a unique opportunity for Benton County to share those funds with local entities within Benton County to provide economic development opportunities. The City and Port would partner on this project and request Rural County Capital Funds for the CBC Culinary Institute infrastructure. The Port and City would like to leverage those dollars and look for additional grant opportunities as well and invest in the infrastructure and community. Ms. Mosley thanked Benton County for their fiscal responsibility and being able to provide this money to local entities.

Mr. Arntzen echoed Ms. Mosley's comments and stated without the participation of the County, these two projects would not have been possible. An important element of the Rural County Capital Funds is for economic development projects that jurisdictions were unable to fund on their own. The

PORT OF KENNEWICK SPECIAL JOINT MEETING

DRAFT

County has played a critical role in this project and the Port and City will go through an application process, but sincerely believe this building is very consistent with the use that the legislature placed on the Rural County Capital Funds. Ms. Mosley has done a wonderful job summarizing the relationship between the Port and the City. It is important for local jurisdictions to build partnerships and collaborate to bring great projects to our community. Mr. Arntzen stated if the Port Commission and Kennewick City Council would like to proceed with the joint project, the Commission and City Council would need to provide authorization.

Mr. Novakovich stated this is a prime example of how government entities can partner together for the greater good of the community. Mr. Novakovich called for public comments.

PUBLIC COMMENT

Kris Watkins, 7130 West Grandridge Boulevard, Kennewick. Ms. Watkins, Visit Tri-Cities President, congratulated the Port of Kennewick, the City of Kennewick, and Columbia Basin College on this wonderful project. The 2016 Visit Tri-Cities Annual Meeting this year focuses on culinary tourism of the hidden harvest, and when you bring food, wine and the ability to enjoy the arts and trails, you have an ideal project. A culinary institute will be an anchor for this area. In regards to tourism, each development should have a critical mass, and this is very complimentary to the WSU Science Center and the Walter Clore Wine and Culinary Center in Prosser and the over 200 wineries within an hour's drive. Ms. Watkins is very confident, in terms of a payoff for the community that the development will pay off through tourism and visitor dollars. Currently, tourism is a \$488,000,000 industry and those dollars will go to small businesses in the Tri-Cities region. Furthermore, visitor spending is also generating taxes and revenues for our jurisdictions and generating property taxes. Ms. Watkins believes downtown Kennewick will prosper with the addition of the development and put the Tri-Cities on the map. Ms. Watkins offered her assistance and is very enthusiastic about this project and thanked and congratulated all three entities.

Dan Smith, 124 West Kennewick Avenue, Kennewick. Mr. Smith, executive director of Historic Downtown Kennewick Partnership, supports this project as a partnership and believes this project will help tourism, local businesses, and drive people to downtown Kennewick. The partnership believes a walking path should be installed from the Wine Village to the downtown area, as time goes on, our partnerships continue to build and we can generate more traffic into downtown Kennewick.

Shirley Simmons, 9221 West Clearwater Avenue, Kennewick. Ms. Simmons stated as a small business owner, this is an amazing opportunity for us. Our area does not have anything where a small business can hire students to work as caterers, kitchen staff or wait staff and this opportunity is absolutely amazing. Ms. Simmons fully supports the project as a business owner and congratulated CBC, the City and the Port. No further comments were made.

JOINT ELECTED DISCUSSIONS

Mr. Young stated it has been a goal of his to have CBC reside in Kennewick and is pleased that the culinary institute will be located in this area of Kennewick, an area that people had given up on. Now, there will be a lot of movement in this area and you will begin to see students, business owners, tourists and locals. This school is important to the Tri-Cities because of the model kitchens and the people it will draw to visit the area just to see what CBC determined to be the best kitchen and layout. Not only will the school be training future chefs, cooks and bakers, but there will be additional food service career training. Lastly,

PORT OF KENNEWICK SPECIAL JOINT MEETING

DRAFT

the community will begin to see new restaurants open up in this area because of this school. Mr. Young thanked CBC for choosing to reside in Kennewick and stated this is the anchor we have been looking for.

Mr. Parish stated since 1948, the Columbia River has been our backdoor and this is a huge step forward to finally reclaiming as our front door.

Mr. Barnes stated this is a very exciting opportunity and stated a large portion of our local economy is agricultural based; Mr. Barnes agrees with Ms. Watkins that we are not doing enough to promote and showcase to our tourists and visitors to our region. Mr. Barnes believes it is a tremendous opportunity to be able to partner with CBC and create this institute that will help stimulate the Kennewick Waterfront as Mr. Parish stated and make the Columbia River our front door again. Mr. Barnes stated this project is the perfect example of collaboration and partnership and he is pleased with the teamwork between Port and City staff and now CBC and the County. This is a fantastic opportunity and Mr. Barnes is looking forward to working on this project.

Mr. Boehnke stated the partnership and collaboration between the entities is great and will help our region be the best it can be and put us on the map. Mr. Boehnke stated it is important to offer these kinds of amenities to keep the young professionals in this area. Mr. Boehnke believes this is a great opportunity to keep the young professionals in our area and thanked all those involved.

Mr. Jackson stated he is a small business owner that has lived in several large cities and has learned every large city starts out small. Eventually as cities grow, so do new ideas, and new ways to change and shape how a community could look. This is a grand step in our ability to shape the Tri-Cities and Mr. Jackson feels fortunate to be a part of CBC to help grow the Tri-Cities. Furthermore, it is a grand step for the future of the Tri-Cities and as Mr. Boehnke stated, to keep the young professionals here, we need a flair or aspect of the metropolitan. By bringing in the growth of food, art, and entertainment, we are developing ways to grow and attract people and keep people in our community. This is a key step in our community transitioning, while maintaining a small town community feel.

Mr. Moak looks at this project as community development. The east side of Kennewick has had its ups and downs and this is a great opportunity to work together and reshape the community. Mr. Moak believes a culinary institute is catalyst project for our community and welcomed CBC to Kennewick.

CONCLUDING REMARKS/ACTION

Mr. Britton stated three years ago the City and the Port entered into an Interlocal Agreement to move forward with Columbia Gardens. Mr. Britton stated partnerships just do not happen, there is a lot of hard work that goes into them, and he acknowledged Mr. Arntzen and Ms. Mosley and staff, for their continual effort. Mr. Britton appreciates the partnership and is excited that CBC is finally in Kennewick. He also thanked Mr. Cummins and the Trustees for partnering with the City and Port to bring CBC to Kennewick.

<u>MOTION:</u> Mr. Britton moved to authorize the City Manager to work with the Port of Kennewick and Columbia Basin College, to work on a development strategy and make a formal application to Benton County for Rural County Capital Funds, for Phase II infrastructure to support private development and Columbia Gardens, and a center for culinary education at the Willows; Mr. Parish seconded. With no further discussion, motion carried unanimously. All in favor 6:0.

PORT OF KENNEWICK SPECIAL JOINT MEETING

OCTOBER 18, 2016 MINUTES

DRAFT

Mr. Novakovich will accept a Motion on Resolution 2016-24, authorizing infrastructure to support private development at Columbia Gardens and an Institute of Culinary Arts Education and Workforce Training at the Willows.

<u>MOTION:</u> Mr. Barnes moved for approval of Resolution 2016-24, Authorizing Infrastructure to Support Private Development at Columbia Gardens and an Institute of Culinary Arts Education and Workforce Training at the Willows as described in Resolution 2016-24; Mr. Moak seconded. With no further discussion, motion carried unanimously. All in favor 3:0.

ADJOURNMENT

With no further business to bring before the Board; the meeting was adjourned 6:14 p.m.

APPROVED:	PORT of KENNEWICK
	BOARD of COMMISSIONERS
	Skip Novakovich, President
	Thomas Moak, Vice President
	Don Barnes, Secretary

PORT OF KENNEWICK Resolution No. 2016-31

A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE PORT OF KENNEWICK ACCEPTING THE COLUMBIA GARDENS WINE VILLAGE PHASE #1 UTILITY PROJECT

WHEREAS, Big D's Construction of Tri-Cities, Inc. provided notification that the utility improvements for the Columbia Gardens Wine Village to the has been substantially completed in accordance with the plans and specifications; and

WHEREAS, Meier Architects, Port of Kennewick staff and City of Kennewick Public Works Department have inspected the work and certified that it has been completed in accordance with the plans and specifications.

NOW THEREFORE, BE IT RESOLVED that the Board of Commissioners of the Port of Kennewick hereby accepts the work of Big D's Construction of Tri-Cities, Inc. as being substantially completed in accordance with the contract documents.

BE IT FURTHER RESOLVED that upon completion of all required documentation for the project, the Chief Executive Officer is authorized to proceed with the necessary requirements to finalize the project account.

ADOPTED by the Board of Commissioners of Port of Kennewick on the 8th day of November 2016.

	BOARD OF COMMISSIONERS
Ву:	
·	SKIP NOVAKOVICH, President
By:	
•	THOMAS MOAK, Vice President
By:	
<i>J</i> .	DON BARNES, Secretary

PORT OF KENNEWICK



AGENDA REPORT

TO: Port Commission

FROM: Larry Peterson, Director of Planning & Development

MEETING DATE: November 8, 2016

AGENDA ITEM: Resolution No. 2016-32; Construction Contract with Big D's

Construction of Tri-Cities, Inc.

I. REFERENCE(S): Resolution 2016-32; Bid Tabulation; Engineer's Letter of Recommendation

II. FISCAL IMPACT: \$575,333.00, plus applicable tax

III. DISCUSSION: The Port's 2015 Work Plan and 2015-2016 Biennial Budget include funds for a boardwalk and landscape project to showcase the CTUIR heritage artwork. The Work Plan also identified demolition of the former Port office building as a precursor to both the pending USACE 1135 program Shoreline Enhancement work and ultimate redevelopment of the prime Clover Island corner parcel. The Gathering Place project had been bid twice (late 2015 & early 20160, each time with the lowest responsive bid exceed \$1,000,000. Staff worked with the design team and the CTUIR to reduce cost while retaining the core principal of creating a special place for the placement of the CTUIR heritage artwork.

During the design process it was determined that similarities and therefore efficiencies existed between the Gathering Place project and two other planned/contemplated Clover Island projects. Demolition of the former Port office buildings at 101 Clover Island Drive and the adjacent pump house building as well as traffic calming, speed hump on Clover Island Drive involve the same types of work and equipment as the Gathering Place project, so these elements were included in the bid package as alternate items. This allows the Commission to select or reject additional elements based upon the bid results and available budget allocations

The Port properly advertised this project for bid and received five (5) bids before the 2:00 p.m. November 3, 2016 deadline.

- Big D's Construction of Tri-Cities, Inc. base bid of \$411,986.00 was the lowest of five [5] bids received for this project and has been deemed as a responsive bid.
- Big D's Construction of Tri-Cities, Inc. provided a bid price of \$25,324.00 for Alternative A (speed hump).
- Big D's Construction of Tri-Cities, Inc. provided a bid price of \$163,347.00 for Alternative B (Port office demo).

Bid documents specified the Port would award to the contractor with the lowest responsive base bid which was submitted by Big D's Construction of Tri-Cities, Inc. Inclusion and/or of alternates would be determined based on the remaining available budget. Accepting the bid for

AGENDA REPORT November 8, 2016 Resolution No. 2016-32; Construction Contract with Big D's Construction of Tri-Cities Page 2

of the Base Bid work and Alternatives A & B along with the applicable sales tax would be within the allocated \$680,000± budget, however due to the unknown aspects regarding the building and site demolition the Commission may wish to retain some funds in the advent of "discoveries" during the demolition process.

Review and acceptance of this bid by the Commission is required prior to proceeding with this project. Considering Commission stated priorities and available budget the motion included in this report and the attached resolution would effectively authorize award of the Base Bid and Alternative B work and rejects the Alternative A speed hump segment of the project.

V. ACTION REQUESTED OF COMMISSION:

Motion: I move approval of Resolution 2016-32, authorizing the Port's Executive Director to execute the contract with Big D's Construction of Tri-Cities, Inc. for construction of the Gathering Place and demolition of the former Port office building and Ranney collector pump house building on Clover Island rejecting Alternative A and including Alternative B, for the sum of \$575,333.00, plus applicable tax.

PORT OF KENNEWICK Resolution No. 2016-32

A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE PORT OF KENNEWICK ACCEPTING AND AWARDING A PROJECT CONSTRUCTION CONTRACT FOR THE GATHERING PLACE PROJECT ON CLOVER ISLAND

WHEREAS, a request for bids for the construction a boardwalk and landscaping improvements and building demolition on Clover Island was properly advertised with the approved plans and specifications being made available to prospective bidders; and

WHEREAS, construction bids have been received and staff and the project architect have certified that the bids received are in compliance with the plans and specifications; and

WHEREAS, the staff and the project architect have certified that the low bidder for the project is Big D's Construction of Tri-Cities, Inc. in the amount of \$411,986.00, plus applicable tax, for the base bid work which includes construction of boardwalk and landscape improvements known as the Clover Island Gathering Place and that such bid is in compliance with the plans and specifications; and

WHEREAS, the staff and the project engineer have certified that the low bidder also provided a bid in the amount of \$163,347.00, plus applicable tax for Bid Alternative B work which includes demolition of the former Port office building and Ranney Collector pump house and construction of a viewing platform atop the former pump house, and that such bid is in compliance with the plans and specifications; and

NOW THEREFORE, BE IT RESOLVED that the Port of Kennewick Commission does hereby accept the base bid of Big D's Construction of Tri-Cities, Inc. for the construction a boardwalk and landscaping improvements on Clover Island as the low bidder in the amount of \$411,986.00, plus applicable tax and hereby awards the construction contract to said low bidder.

- **BE IT HEREBY FURTHER RESOLVED** that the Port of Kennewick Commission does hereby reject the Bid Alternative A of Big D's Construction of Tri-Cities, Inc. for the construction of a traffic calming speed hump on Clover Island Drive in the amount of \$25,324.00 plus applicable tax,
- **BE IT HEREBY FURTHER RESOLVED** that the Port of Kennewick Commission does hereby accept the Bid Alternative B of Big D's Construction of Tri-Cities, Inc. for the demolition of the former Port office building and Ranney Collector pump house and construction of a viewing platform atop the former pump house in the amount of \$163,347.00 plus applicable tax and hereby increases the construction with said low bidder to include this work.
- **BE IT HEREBY FURTHER RESOLVED** that the Chief Executive Officer (CEO) is authorized to enter into a contract between the Port of Kennewick and Big D's Construction of Tri-Cities, Inc. for \$575,333.00 plus applicable tax for the construction a boardwalk and landscaping improvements and building demolition on Clover Island and that the CEO is further

authorized to proceed with all necessary procedures required to complete construction of the project.

BE IT HEREBY FURTHER RESOLVED, that the Chief Executive Officer is authorized to amend the 2015-2016 capital budget to reflect the actual bid cost of the project.

ADOPTED by the Board of Commissioners of the Port of Kennewick on the 8th day of November, 2016.

	BOARD of COMMISSIONERS
By:	
	SKIP NOVAKOVICH, President
By:	
	THOMAS MOAK, Vice President
By:	
	DON BARNES, Secretary

PORT of KENNEWICK



Gathering Place and Boardwalk

Bids due Thursday, November 3, 2016 @ 2:00pm

Tabulated Bid Results



Company			Bid Security	List of Subs? (1hr after deadline)	Anti-Collusion Form?	Anti-Descrimination Certificate/Form?	Letter of Qualifications?	Addendum 1 Acknowledged?	Signed Bid Form?	Base Bid, (No tax)	Bid Alt 'A', Speed Bump (No tax)	Bid Alt 'B', IW Pt (No tax)	Total	Port of Kennewic
Big D's Construction	Pasco	WA	х	x	X	х	х	×	х	\$ 411,986.00	\$ 25,324.00	\$ 163,347.00	\$ 600,657.00	Apparent low
ACI	Ferndale	WA	Х	x	Х	Х	х	х	Х	\$ 467,000.00	\$ 35,500.00	\$ 157,500.00	\$ 660,000.00	
Allstar Construction Group	Richland	WA	Х	х	Х	х	x	x	Х	\$ 469,093.00	\$ 41,928.00	\$ 165,553.00	\$ 676,574.00	
POW Contracting	Pasco	WA	Х	×	Х	x	х	х	Х	\$ 490,542.00	\$ 29,682.00	\$ 118,200.00	\$ 638,424.00	
Seifken & Sons	Richland	WA	х		Х	х	x	x	Х	\$ 528,871.00	\$ 19,094.00	\$ 151,620.00	\$ 699,585.00	
Engineer's Estimates										\$ 501,900.00	\$ 35,000.00	\$ 145,300.00	\$ 682,200.00	





November 4, 2016

Mr. Larry Peterson Director of Planning and Development Port of Kennewick 350 Clover Island Dr, Ste 200 Kennewick, WA 99336

RE: Gathering Place and Boardwalk

Mr. Peterson,

As you are aware, the Gathering Place and Boardwalk public bid opening occurred this past Thursday, November 3rd at 2:00pm. The Port received 5 bids, all of which submitted the required documentation to be considered responsive. At the afore mentioned time, the following bids had been received (not including WSST):

Company	Base Bid	Alt 'A' (S.	B.)	Alt 'B' (NW Pt)
Big D's Construction of Tri-Cities	\$ 411,986.00	\$ 25,324	.00	\$ 163,347.00
ACI	\$ 467,000.00	\$ 35,500	.00	\$ 157,500.00
Allstar Construction Group	\$ 469,093.00	\$ 41,928	.00	\$ 165,553.00
POW Contracting	\$ 490,542.00	\$ 29,682	.00	\$ 118,200.00
Seifken & Sons	\$ 528,871.00	\$ 19,094	.00	\$ 151,620.00

After review of the bids received, JF Engineering recommends the Port accept the low bid from Big D's Construction of Tri-Cities, Inc. together with any alternates the Port chooses to select, plus applicable sales or use tax.

Sincerely,

John Fetterolf, PE

Owner

JF Engineering, PLLC

GP Bid Acceptance Ltr.docx



AGENDA REPORT

TO:

Port Commission

FROM:

Larry Peterson, Director of Planning & Development

MEETING DATE: November 8, 2016

AGENDA ITEM: Resolution 2016-33 Comprehensive Scheme of Development

I. REFERENCE(S): Resolution 2016-33, Comprehensive Scheme Update document

II. FISCAL IMPACT:

III. **DISCUSSION:** State Law (RCW 53.20) requires Port district's to have a Comprehensive Scheme of Development and Harbor Improvements (Comp Scheme) and capital expenditures must be consistent with the Comp Scheme. The Port of Kennewick's existing Comp Scheme was adopted in 2011 and amended in 2013 to reflect the Commission's decision to close and redevelopment the former Vista Field Airport site.

The Port engaged the services of Anchor QEA to assist the Port in updating the Comp Scheme. Input from our jurisdiction partners (Benton County, Cities of; Benton City, Kennewick, Richland & West Richland) was received in the early stage of the process. Public workshop meeting conducted in West Richland, Richland and Kennewick as well as a Port Commission Retreat on September 10, 2016 were held to further engage the public.

This final draft document was presented to the Commission on October 25, 2016 and following receipt of minor corrective direction a public hearing was scheduled for November 8, 2016 at the Port Commission's regular 2:00pm meeting.

Following conduct and closure of the public hearing, the Commission could elect to consider the approving the attached resolution which would official adopted the 2016 draft Comprehensive Scheme of Harbor Improvement document which would supersede existing documents.

IV. ACTION REQUESTED OF COMMISSION:

Motion: I move approval of Resolution 2016-33 amending the Comprehensive Scheme of Development.

PORT OF KENNEWICK Resolution No. 2016-33

A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE PORT OF KENNEWICK ADOPTING AN UPDATE TO ITS COMPREHENSIVE SCHEME OF DEVELOPMENT

WHEREAS, RCW 53.20 requires Port districts to adopt a Comprehensive Scheme of Development and Harbor Improvements which serves as the guide for future Port investment and actions; and

WHEREAS, the Port adopted a Comprehensive Scheme of Development in 2011 which has been implemented over the last five years and amended in 2013 to reflect the closure and redevelopment of the former Vista Field Airport; and

WHEREAS, the Port of Kennewick has and will continue to play a role in accommodating economic growth by acquiring, developing, selling and leasing land; and

WHEREAS, as required by law, the Board of Commissioners conducted a public hearing on the question of whether or not its Comprehensive Scheme of Development should be updated at a meeting of the Board of Commissioners held in the Commission Chambers of the Port Offices located at 350 Clover Island Drive, Kennewick, Washington at 2:00 pm on November 8, 2016; and

WHEREAS, notice of such hearing was given as provided by law (copy of said notice attached hereto as "Exhibit 1" and "Exhibit 2" and such public hearing was held at such time and place and on said date; and

WHEREAS, after discussion and consideration of the proposed update to said Comprehensive Scheme, the Board of Commissioners determined that said scheme should be updated.

NOW, THEREFORE, BE IT HEREBY RESOLVED by the Board of Commissioners of the Port of Kennewick that after and pursuant to a public hearing held on the 8th day of November 2016, after notice thereof duly given in the manner required by law, the Board of Commissioners of the Port of Kennewick does hereby adopt the Update to the Comprehensive Scheme of Development as identified as "Exhibit 3".

BE IT FURTHER RESOLVED that previous versions of the Comprehensive Scheme and resolutions amending the previous Comprehensive Schemes are superseded by this new Comprehensive Scheme Update document.

ADOPTED by the Board of Commissioners of Port of Kennewick on the 8th day of November, 2016.

	BOARD of COMMISSIONERS
By:	
•	SKIP NOVAKOVICH, President
By:	
•	THOMAS MOAK, Vice President
By:	
•	DON BARNES, Secretary

PORT of KENNEWICK

the District's Board of Commissioniers. #2716292 10/26 & 11/02/2016 PORT OF KENNEWICK PUBLIC HEARING NOTICE

PUBLIC HEARING NOTICE

NOTICE IS HEREBY GIVEN that a Public Hearing will be held on Tuesday, November 8, 2016 at 2.00 p.m., or as soon thereafter as possible, in the Commission Chambers at the Port of Kennewick, 350 Clover Island Drive, Kennewick, Washington, to receive statements for and against adopting the port's Comprehensive Scheme of Development and Harbor Improvements (commonly known as Comp Scheme). The public is welcome and encouraged to attend.

/s/ Skip Novakovich, President, Board of Commissioners Port of Kennewick
Notice Dated: October 31, 2016
Please Direct Questions to: 509 586 1186
#2763688 11/02/2016

SUNDAY NOVEMBER 6 2016
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PORT OF KENNEWICK PUBLIC HEARING NOTICE

NOTICE IS HEREBY GIVEN that a Public Hearing will be held on Tuesday, November 8, 2016 at 2:00 p.m., or as soon thereafter as possible, in the Commission Chambers at the Port of Kennewick, 350 Clover Island Drive, Kennewick, Washington, to receive statements for and against adopting the port's Comprehensive Scheme of Development and Harbor Improvements (commonly known as Comp Scheme). The public is welcome and encouraged to aftend.

/s/

Skip Novakovich, President, Board of Commissioners Port of Kennewick

Notice Dated: October 31, 2016

Please Direct Questions to: 509.586.1186

Port of Kennewick Comprehensive Scheme Update

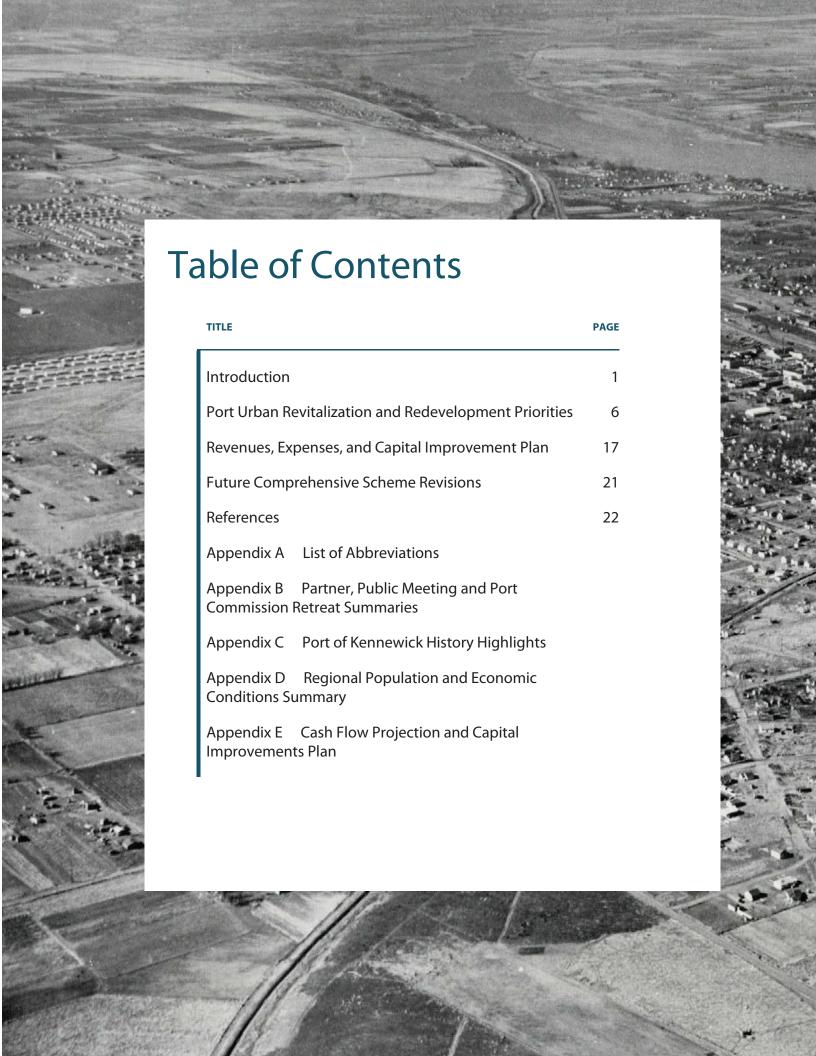












INTRODUCTION

The Port of Kennewick (Port) has updated its Comprehensive Scheme of Development (Comprehensive Scheme) for 2016 consistent with Washington State requirements. The update process began in 2015 and has continued through 2016. It has included public meetings and meetings with Port development partners, in addition to several meetings with Port staff and Commissioners. A Port Commission retreat was held in fall 2016 to confirm priorities and directions in the Comprehensive Scheme for the next several years. It is expected the Port Commission will revisit these priorities every few years and make updates and course adjustments as appropriate. Every 2 years, the Port budgeting process will also establish a more detailed implementation plan for the priorities and projects identified in the Comprehensive Scheme.

In recent years, the Port has evolved into an agency focused on urban revitalization and redevelopment. Consistent with Port Commission direction, for the next several years, the Port expects to focus on projects for the Kennewick waterfront and Vista Field, while advancing the West Richland former Tri-City Raceway redevelopment property and the Richland Island View area plans and development activities. Kennewick waterfront urban revitalization includes activities on Clover Island and along Columbia Drive. The Port will also continue to own, manage, and maintain its other holdings and properties.

Comprehensive Scheme Process

The Revised Code of Washington (RCW) 53.20.010 requires ports in Washington to adopt a comprehensive scheme of harbor improvements and identify existing and future capital improvements. The requirements for a comprehensive scheme differ from the Washington State Growth Management Act (GMA) planning efforts. Therefore, this document does not qualify as a master plan or other GMA plan.

The Port has flexibility in what to address in the Comprehensive Scheme. The RCW requires Ports to identify improvements in the Comprehensive Scheme, and provide opportunity for public input on these improvements before implementing actions. Although the RCW language is specific to harbor improvements, the Port is addressing all major improvements planned during the next several years within this document.

Stakeholder and Public Participation

Ports are required to involve the public in the planning process by making the draft Comprehensive Scheme available for public comment. In accordance with Washington State regulations, the Port has involved agency partners and the public in the scheme planning process. In 2015, the Port (and members of the consultant team who are supporting the Comprehensive Scheme update) held meetings and conference calls, and conducted a qualitative survey with representatives from the Cities of Kennewick, Richland, West Richland, Benton City, Benton County, and the Ports of Benton and Pasco. At these meetings, agency representatives provided input on potential Port development goals, plans, and opportunities for the properties or opportunity areas within each jurisdiction. Appendix B includes a summary from these meetings (Appendix A include a list of abbreviations used in the document).



The Port held four public workshops in spring 2015 to receive public input on the focus and direction of the updated Comprehensive Scheme. Meetings were held in West Richland, Richland, and Kennewick. Additionally, the Port held a retreat in September 2016 focused on Comprehensive Scheme priorities, held workshops on updated plan elements, and conducted a public hearing in November 2016 to accept and consider additional public comment on the 2016 draft Comprehensive Scheme. The public meetings, retreat, workshops, and hearing were advertised extensively. Notes from the public meetings, retreat, workshops, and hearing are provided in Appendix B.

Port Mission and Goals

The Port's mission in recent years, and as reaffirmed in this Comprehensive Scheme, is to identify and implement sound urban revitalization and redevelopment opportunities that create jobs and/or improve the quality of life for citizens of the Port District. To carry out this mission, the Port plans to take the following actions:

- Undertake Vista Field redevelopment.
- Continue with Kennewick waterfront urban revitalization projects: Clover Island Shoreline improvements "Gathering Place" and U.S. Army Corps of Engineers (USACE) 1135 program improvements; and Columbia Drive – Wine Village Phases 1 and 2.
- Pursue fewer projects while selecting projects with the greatest benefit to the community.
- Focus on waterfront development/redevelopment.
- Realize and support economic development opportunities with wine, culinary, and tourism industry.
- Continue to secure grant funding opportunities.
- Remain focused on containing operational expenses.
- Remain solidly focused on the Port's core redevelopment business lines and established priorities; not swayed by the oscillating influence of external entities.
- Maintain a strong focus on successfully running daily Port operations.

Consistent with Port Commission direction, for the next several years, the Port will focus on redevelopment projects for the Kennewick waterfront and Vista Field, while advancing the West Richland Tri-City Raceway redevelopment and the Richland Island View area plans and development activities (PoK 2016). The Port will continue to own, manage, and maintain many of its other holdings and properties, and also encourage sustainable business and commercial development District-wide. Port budgets, staffing assignments, and other resources will be aligned with the redevelopment direction established by the Port Commission.

Through this Comprehensive Scheme, the Port Commission also reaffirms primary elements of resolution (No. 2014-31) with budget and financing goals for Port projects. This resolution included the following elements:

- Pursuing fewer projects and selecting projects with the greatest return to the Port and taxpayers
- Pursuing projects with development partners who demonstrate support (i.e., matching funds, political/citizen/taxpayer support, and enthusiasm)
- Working toward closing an existing operating gap between operational revenue coming in and expenses



The Port intends to apply these principles in Port financial decisions, capital expenditure, and management activities for Port operations and properties.

Port History

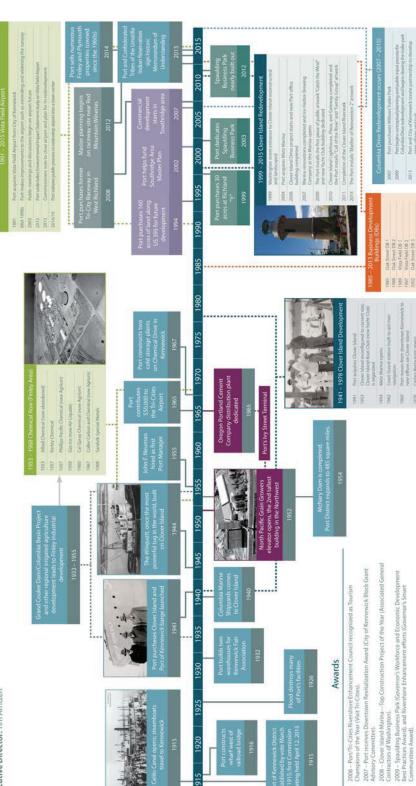
The Port was created in 1915. In 1916, the Port held a public hearing and adopted its first Comprehensive Scheme document, which needed voter approval before any funding could be expended. Included in the Comprehensive Scheme were modest proposed improvements to the Ivy Street Terminal, a suggested concept to close off the upstream end of the channel between the shoreline and Clover Island, and dredge to create a boat basin. The Port's budget was \$2,000 in 1916 and \$1,800 in 1917.

Since 1915, the Port's mission and services have evolved as the local economy has grown—what started out as a small Port District providing docking and terminal facilities for steamboats has grown to a large Port District with a mission focused on urban revitalization and redevelopment and serving the cities of Kennewick and West Richland, and portions of the City of Richland, Benton City, and Benton County. Highlights of this history are provided in the timeline in Figure 1.

The Port has achieved several notable successes during its 100-year history, including success in barging, warehousing, rail services, and industrial development. The Port has fostered the creation of thousands of jobs in the Port District boundaries, stimulating Clover Island and Spaulding Business Park redevelopment, and helping businesses such as TiLite, GBW Railcar Services, and Pacific Rim Estates grow. In recent years, Port investments and land sales (from 2007 through 2015) have resulted in the creation of more than 800 jobs, and private-sector investments of more than \$60 million. What started out as a modest Port beginning focused on just a few services has grown to a multi-faceted organization providing redevelopment services in the Port District and for the region. Appendix C includes a Port history throughout the last 100 years, highlighting in greater detail the many accomplishments achieved by the Port, as well as its development partners through the years. This action enlarged the Port District to the current boundaries identified in Figure 2.



Port of Kennewick Highlights (1915 – 2015)
2015 Board of Commissioners: Don Barnes, President; Skip Novakovich, Vice President; Thomas Moak, Secretary
Executive Director Tim Amzzen



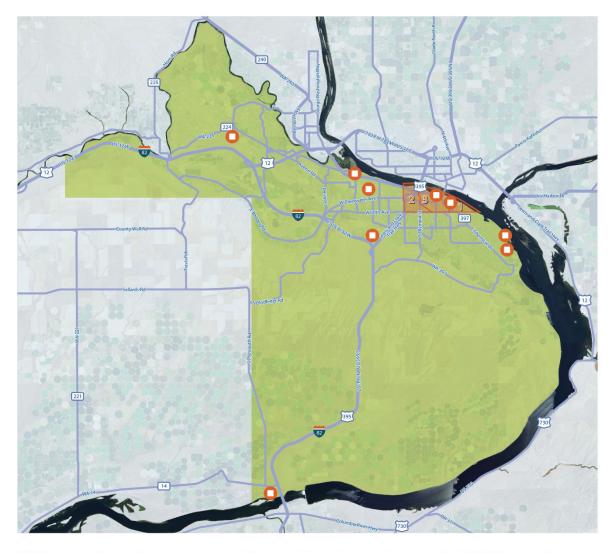


2010 - Clover Island Lighthouse (American Council of Engineering Companies of Oregon) 2010 - Clover Island art projects--Visual Arts Award (City of Kennewick Arts Commission)

4 女女 2011 – Clover Island Lighthouse and Plaza — Concrete Comr Aggregates & Concrete Association)

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○ Current Port Properties Current Port Boundaries 1915 Boundaries

FIGURE 2. SITE MAP

Recent Transition to Urban Revitalization and Redevelopment

In recent years, the Port has started to concentrate its efforts on urban revitalization and redevelopment. In the mid-2000s, redevelopment focus areas included the Spaulding Business Park in Richland and Clover Island. Other redevelopment opportunities have emerged in recent years with the Port Commission decision to close Vista Field Airport in 2013, expand redevelopment beyond Clover Island to include other areas of the Kennewick waterfront, and acquire and redevelop the former raceway property in West Richland. Objectives for redevelopment include:

- Reconnect community areas to water, where possible.
- Concentrate investment in developed areas.
- Complement existing public and private investments.
- Encourage economic sustainability.



PORT URBAN REVITALIZATION AND REDEVELOPMENT PRIORITIES

This section is an overview of the Port's existing redevelopment priority properties as established by the Port Commission, including recent development initiatives and future plans for the properties. For the next several years, the Port will focus on redevelopment projects for Vista Field and the Kennewick waterfront, while advancing the West Richland former Tri-City Raceway redevelopment property and the Richland Island View area plans and development activities (PoK 2016). The Port will manage its other projects to support successful implementation of the redevelopment priorities. This would include, but not necessarily be limited to, continuing operations and maintenance of facilities but not making additional investments in other properties, selling, or otherwise divesting of other properties (such as the Southridge, Plymouth, or Hedges properties) and other activities. The Port will also continue to monitor local and regional economic conditions and make adjustments accordingly. A summary of current economic conditions is provided in Appendix D.

Vista Field Redevelopment Area

The Vista Field Airport is in the heart of the Tri-Cities metropolitan area within the Kennewick city limits, between Grandridge Boulevard and Deschutes Avenue. It is adjacent to the Three Rivers Entertainment District (Toyota Center Coliseum, Three Rivers Convention Center, and Tri-Cities Business & Visitor Center).

In fall 2012, the Port Commissioners decided to conduct a comprehensive planning effort to obtain additional information to use in making a final decision. The planning effort included preparing a comprehensive economic analysis and Environmental Impact Statement. The Port initiated this additional planning effort, which included evaluating three alternatives for Vista Field: 1) further develop and enhance the airport for aviation and associated commercial development; 2) close and redevelop the airport properties; or 3) retain Vista Field as an operating airport with an annual subsidy. The planning effort provided significant opportunity for public input, and included environmental review for alternatives 1 and 2 through the preparation of an Environmental Impact Statement, with associated economic analysis.

On April 17, 2013, the Port Commissioners unanimously voted to close and redevelop the airport. The decision was based on the additional financial information and findings of the latest planning and analysis effort, which clearly showed Vista Field redevelopment was economically advantageous to the regional economy and the Port financial operations, compared to the limited revenue opportunities without Federal Aviation Administration funding and costs of maintaining airport operations or making additional airport investments. The Vista Field property is highly visible due to its central location in the City of Kennewick's entertainment district.





FIGURE 3. VISTA FIELD REDEVELOPMENT AREA

The property encompasses approximately 103 acres (Figure 3). The parcels are zoned Commercial Regional. Municipal services are available to the site. The Port owns several buildings at Vista Field, including the Fixed Base Operations building (6,600 square feet); corporate hangers (13,500 square feet); and two "T" hangers (21,000 square feet).

In 2014, a citizen committee chose the firms Integrated Structures Incorporated (ISI) and Duany Plater-Zyberk (DPZ) to help develop a master plan for Vista Field redevelopment, a process that includes actively seeking public input to plan and redevelop this site into a modern urban center that creates jobs, attracts businesses, and provides a central gathering place for generations to come. A pattern-language and

charrette process was used by DPZ, ISI, and Port staff, with nearly 300 people attending meetings and providing comments. The community showed an interest in small-scale city blocks with open spaces and transit-oriented, pedestrian-friendly neighborhoods with a mix of locally unique shops, restaurants, and workspaces as critical elements. Connectivity with existing public facilities and high-traffic intersections, as well as stakeholder participation, were deemed essential to realizing the site's full potential.

DPZ refined the community's input, and in February 2015, they presented the draft plan for additional public comment. Since 2015, that plan has been refined and evaluated regarding cost, feasibility, and community support. A traffic study was prepared in November 2015. Next phases of the plan include an update of codes and standards with the City of Kennewick, development of internal documents, and development of a Phase 1 detailed development plan. The revised plan is expected to be adopted in early 2017.



City of Kennewick Waterfront

The Port currently has two urban revitalization priorities for the Kennewick waterfront, including the Columbia Drive Urban Revitalization Area and Clover Island.

Columbia Drive

Columbia Drive is located adjacent to the Columbia River and Duffy's Pond in the City of Kennewick's historic downtown. The property includes three areas, Willows, Columbia Gardens, and Cable Greens, which total 15.6 acres (Figure 4). Zoning is Commercial General (CG), and the properties have all municipal services, as well as wireless Internet coverage.

The Columbia Drive area faces development challenges, including aged development and inconsistent city development



FIGURE 4. COLUMBIA DRIVE URBAN REVITALIZATION AREA SITE MAP

standards; however, it also has many desirable qualities. Most prominent is proximity to the Columbia River and Duffy's Pond, which allow for tourism opportunities. The area is also near historic downtown Kennewick and easily accessible by several major Tri-Cities roads. It is within a few minutes of Columbia Center Boulevard, Richland, Pasco, and West Kennewick.

Redevelopment in the early phases will support creation of an urban wine and artisan village within the historic Columbia Gardens and Willows neighborhoods. The vision is to create a place where residents can stroll among wine, craft brew, and distillery tasting rooms, as well as galleries, restaurants, and boutique shops, and enjoy outdoor concerts, public art, and wildlife along a scenic nature trail.

Part of this effort has included purchasing mobile homes and assisting tenants with relocation, and demolishing vacant homes. The Port has improved its Columbia Drive properties by removing undesirable



buildings, making limited infrastructure improvements, grading sites, and establishing development conditions and covenants.

The Port and the City of Kennewick have signed an agreement to kick start development of the Columbia Gardens area by making at least \$2.6 million in improvements. In Phase 1, the City of Kennewick is extending the public trail and adding streetscaping to the site, with the Port constructing three buildings to accommodate boutique-production wineries. The Port of Kennewick broke ground on this project in spring 2016. Phase 2 will include designing and constructing a loop road and joint-use parking, as well as making utility improvements at the Willows area. As the phases are implemented, the Port will continue to explore potential and complementary private-sector partnerships, including property sales and leases. The Port has also established a development agreement with the City of Kennewick and Columbia Basin College to create a Culinary Art Institute in the Columbia Gardens area.

Clover Island

Clover Island is in the City of Kennewick along the southern shore of the Columbia River at river mile 329, and is connected to the mainland by a causeway. The Port owns all but 1 acre of the approximately 18-acre property. The U.S. Coast Guard also owns approximately 1 acre on the southeast portion of the island.

Zoning is Commercial Marina (CM) and available utilities include water, sewer, electricity, and natural gas. Current Port-owned buildings at this site include the previous administrative office, administrative office/retail space, yacht club/office space, Clover Island Marina, and a lighthouse.

Clover Island is a mixed-use development area centered on waterfront access and amenities. The island is home to the Clover Island Marina, which was relocated and completely rebuilt in 2007 to 2008. The Port developed the marina into the premier boat moorage facility in the Tri-Cities as a portal for citizens and visitors to experience the Columbia and Snake rivers, as well as a place for Tri-Cities residents to fish and enjoy river views. In addition to the marina, Clover Island supports many businesses, including two restaurants (Cedars restaurant and Ice Harbor Brewing Company), a 150-room hotel that includes a bar and grill (Clover Island Inn), and the Clover Island Yacht Club, which is located on the west side of the island.

In the past several years, the Port has steadily made additional improvements on the island. These Port investments have been guided by a 2005 Clover Island Master Plan (Makers 2005) and subsequent planning and design documents characterizing projects in greater detail (HDJ 2008). The 2005 Clover Island Master Plan and associated updates are incorporated by reference for this comprehensive scheme document. In 2009, the former single-use Yacht Club site was completely redeveloped as a mixed-use facility. A parking lot was built just east of the Yacht Club, and an outdoor seating and railing area was added outside of Ice Harbor Brewing Company restaurant. The Port also constructed a lighthouse and gateway to the island, along with the Metz Family Plaza and placement of several public art displays. Paths and viewing locations, along with a statue and other improvements, provide public access and enhancements to the waterfront. In 2016, the Port constructed a boat launch parking lot and restrooms with grant and Port funding. The Port is also partnering with USACE through their 1135 program to plan shoreline improvements that improve nearshore habitat functions and shoreline aesthetics. The nearshore environment enhancement includes improving substrate, large woody debris, and refugia for salmonids in designated areas around the island. Riparian enhancement consists of removing concrete along the shoreline and enhancing riparian vegetation through native plantings. These improvements will reduce



predatory impacts on species such as steelhead trout and Chinook salmon, and will provide additional rearing opportunities.

The Port intends to continue Clover Island enhancements to develop a mixed-use waterfront village, including retail, condominium housing, and restaurants. The Port will continue to foster tourism and economic development on Clover Island by implementing projects outlined in the Clover Island Master Plan (Makers 2005; HDJ 2008) and in this Comprehensive Scheme. The following are the upcoming projects that the Port has planned for Clover Island:

- Complete construction of the "Gathering Place" and remove the former Port office and Ranney Collector structure in the northwest corner of the island.
- Construct shoreline improvements in partnership with USACE.

The Port will continue to market properties on Clover Island as these improvements are completed.

Richland Island View

In 1999, the Port purchased approximately 30 acres in the Richland Island View area (also known as Richland Wye; Figure 5), where the Yakima River enters the Columbia River. The land was named the Spaulding Business Park in 2003 after Gene Spaulding, who had been a Port Commissioner for almost 36 years. Since 2006, several medical, professional, and other commercial developments have occurred in the park, resulting in the creation of more than 335 jobs and more than \$40 million in private capital investments. The development has been so successful that the Port has sold all but a .5-acre parcel within the business park. Private development has steadily occurred on adjacent property, including a large apartment complex and several office buildings. The Port's early investment has tipped the former tired neighborhood into desirable waterfront commercial property.



FIGURE 5. RICHLAND ISLAND VIEW AREA SITE MAP



The park received a Governor's Best Practice and Smart Community Award for Workforce & Economic Development in 2009.

In addition to marketing the last remaining parcel in the Spaulding Business Park, the Port will continue to work with the City of Richland to develop the Richland Island View area, building off the successful Spaulding Business Park redevelopment and consistent with the City's Comprehensive Plan. Throughout the next several years, the Port will work with the City to identify, support, and/or implement one or more projects that further spur redevelopment efforts in the Richland Island View area.

West Richland

The Port owns two areas in the City of West Richland— Keene Road (14 acres) and the former Tri-City Raceway redevelopment property (93 acres; Figure 6). The Keene Road site is served by municipal services, including water, sanitary and industrial sewer, power, and other utilities. The former Tri-City Raceway redevelopment property has a well and septic system, plus power and other utilities, with City water and sewer (sanitary and industrial) nearby, but not yet extended to the park.

These properties are located near several world-renowned wine makers located in the Red Mountain American Viticultural Area (AVA), and the Port believes they are ideally suited for wineries and AVA ancillary businesses. This area is also expected to benefit from the future Interstate 82/Red Mountain interchange. Additionally, the City of West Richland Urban Growth Area (UGA) expansion, which includes the former Tri-City Raceway redevelopment property, was finalized in



FIGURE 6. WEST RICHLAND SITE MAP

December 2014, and the City annexation was completed in 2015. This will allow extension of City utilities



within the site. The Port and City are master planning the property and envision an industrial hub to support the nearby Red Mountain AVA. The City of West Richland has recently invested in an industrial wastewater treatment plant for treating winery and other related food-processing effluent.

The Keene Road property is occupied by Pacific Rim Winery and Black Heron Distillery, with two additional 1-acre parcels ready for business development. The Port continues to market these properties.

The former Tri-City Raceway redevelopment property was recently annexed to the City of West Richland and is zoned Commercial/Light Industrial (CLI). Current Port-owned buildings at this site include the bathroom building and the Racetrack Shop on the racetrack property.

Overall, during the next several years, the Port will work to remove a Kennewick Irrigation District (KID) inundation clause from the former raceway site, and complete master planning. The Port is also pursuing a 10-year joint development agreement with the City of West Richland, and expects to implement one or more projects during the next several years consistent with this agreement. Development of the former raceway site depends on certain triggers or conditions coming about, such as the removal of the KID inundation clause, completion of the Interstate 82 interchange, or significant private-sector and/or City investment. Private-sector holdings in the area are substantial, so the Port expects development to occur on a longer term schedule for the former Tri-City Raceway redevelopment property.

The Port is also working with the City to identify shorter term development priorities to focus on from 2017 through 2020, while the longer-term work is being conducted for the former Tri-City Raceway redevelopment property. This shorter term strategy will be approved by the City and Port prior to implementation and will be incorporated by amendment to this Comprehensive Scheme.



Other Port Properties

Oak Street

The Oak Street site is in northeast Kennewick off East Third Street and State Route 397. The site is approximately 74 acres and segregated into five pieces of land (Figure 7). Zoning includes Heavy Industrial (IH) in the City of Kennewick) for four development buildings and the former Joe Schmidt building, and Industrial Light (IL) for the remainder of the site, which includes incorporated and unincorporated areas. All unincorporated properties are within the City of Kennewick UGA. These properties are served by City of Kennewick water, but sewer is provided through on-site septic systems. The Port owns seven buildings, which cumulatively total 87,900 square feet. In 2013, two of the development buildings were renovated.

In recent years, the Port sold land to the City (to support future wastewater treatment plant upgrades) and to the Humane Society.

Throughout the past several years, the Port has averaged close to 100% occupancy in the development buildings. Oak Street businesses include manufacturing, specialty metals,



FIGURE 7. OAK STREET SITE MAP

warehousing, and construction, along with the Humane Society. This area's strengths include close proximity to rail service, city and transportation corridors, and State Route 397. Oak Street has flat topography. A challenge for this area is the Floodplain Designation "A," which exists due to infrequent pools of groundwater ranging from 2 to 4 inches in depth. This challenge has been overcome through site design with building finished floors elevated 1 foot above the surrounding grade.

The Port intends to hold the improved Oak Street properties for the foreseeable future and divest vacant and agriculture properties to support its redevelopment priorities.



Vista Field Development Facilities

Near Vista Field, the Port owns 3.7 acres of industrial property, including Port-owned Vista Field Development Facilities (VFDF) A and B (Figure 8). VFDF rehabilitation and remodeling work was completed in September 2016. This area is fully served by municipal services. Throughout the next several years, the Port will continue to market the development buildings as space within them is available.



FIGURE 8. VISTA FIELD DEVELOPMENT FACILITIES SITE MAP

Southridge

The Port's Southridge property is located at the southern entrance to Kennewick, which has developed into a prime commercial, mixed-use, and residential area. The Port has played an important historical role in acquiring and selling property in this area to help catalyze the development that has and continues to occur in this vibrant part of Kennewick.

The remaining Port property encompasses four parcels totaling approximately 8.5 acres (Figure 9). Zoning is Commercial Community (CC), and all municipal services are available to this property. A Municipal Utility Extension is required for this site for infrastructure improvements through the City of Kennewick's Local Revitalization Funding Program. As a part of this program, tax revenues from the area were pledged by many agencies, including the Port, to retire the debt on these improvements.

The Port intends to sell this property and use proceeds from the sale for the Vista Field Redevelopment project.





FIGURE 9. SOUTHRIDGE PROPERTY SITE MAP

Finley Property (Twin Tracks and Hedges Lagoon)

In recent years, the Port has divested much of its Finley holdings. It currently owns two remaining properties—Twin Tracks and Hedges Lagoon—located close to the Columbia River in unincorporated Benton County about 8 miles southeast of Kennewick (Figure 10).

The Twin Tracks property is 148 acres and zoned IH. Available utilities include well, power, and natural gas. The area is served by Union Pacific (UP) and Burlington Northern Santa Fe (BNSF) railroad lines. Potable water is available only through exempt wells, and sewer is provided only through on-site septic systems. Fire protection is provided by facility-specific fire-suppression systems consistent with requirements in the International Fire Code as adopted by Benton County (Benton County Code 3.18.035). These independent systems typically consist of wells, storage, and fire sprinklers for the facility. Surrounding these properties are chemical manufacturing facilities, large- and small-acreage farms, residential development, and open-space recreational areas.

A portion of the Twin Tracks property (40 acres and 8,000 linear feet of rail line) is currently occupied by GBW Railcar, Inc., for rail car refurbishing, with other parcels leased for agriculture uses. The site is unique in that it is served by UP and BNSF rail, and is large enough to be able to accommodate a rail loop for unit freight train setup and loading. The Port has marketed this site with this potential, and will continue to market the parcels lying east of the UP rail spur for industrial development.



The Hedges Lagoon property is 55 acres and zoned IH, with all but 3.65 acres below the ordinary high water mark. This property has electricity only. The Port could find a public agency such as the Washington State Department of Natural Resources or other resource management agency interested in owning or managing this property for recreation and/or habitat protection purposes. The Port would also want to ensure the arrangement that is proposed would be supported by the Confederated Tribes of the Umatilla Indian Reservation (CTUIR) per the Port/CTUIR Memorandum of Understanding (MOU), if the property were to be transferred or sold to another agency.

HEDGES LAGOON **55.35 ACRES** TWIN TRACKS 148.14 Acres

FIGURE 10. FINLEY SITE MAP (TWIN TRACKS AND LAGOON PROPERTIES)

Plymouth Waterfront and Island

The Plymouth site is in southern Benton County near Interstate 82 and State Route 14 (Figure 11). The property originally encompassed three parcels, totaling approximately 250 acres. Two parcels, totaling approximately 93 acres, were sold in 2014 to AgReserves Inc. The remaining Port-owned property totals 157.10 acres, and includes river frontage and island property, and has limited development opportunity, even though the northern parcel is zoned HI. The southern portion of the parcel is zoned Park District. Substantial electrical service is available in the



immediate vicinity and natural gas is within 1,000 feet of the site. The property does not have municipal water service, sewer service, or interior roads. Water could potentially be available from the nearby Plymouth Water District. The Port has no plans for the Plymouth parcel and is open to divesting this property to an organization(s) acceptable to Native American tribes and consistent with the Port/CTUIR MOU for permanent protection of cultural and natural resources, and to provide for continued public recreation opportunities.



REVENUES, EXPENSES, AND CAPITAL IMPROVEMENT PLAN

This section includes a summary of Port revenues, expenses, and Capital Improvement Plan for the next 10 years, along with a policy and process for evaluating future investment opportunities.

Current Revenues and Expenses

In 2015, the combined property tax revenue received from Port-owned properties in Kennewick, Richland, Benton County, West Richland, and Benton City amounted to \$3,669,499. The majority of that revenue (50.7%) came from property within the Port District in the City of Kennewick, followed by property owned in Richland (20.8%), Benton County (19.4%), West Richland (9%), and Benton City (0.044%).

Additional, ongoing Port revenues include operating income from industrial, building, and agricultural leases; operating income from marina leases; and interest income. The Port is also starting to receive funding from Benton County through the Rural County Capital Fund, which is a funding source of approximately \$3 million total, expected to be received by the Port as reimbursements for approved projects through 2023. Other revenues include land sales and grants, which vary year to year and by project. Average Port annual revenues in recent years have been around \$5 million.

Port expenses include general and administration expenses (e.g., salaries, benefits, and partner agency dues), general lease property operations and maintenance, building and equipment replacement, non-operational costs (Port funding provide to projects sponsored by Port partners), and marina operations and maintenance. Average annual Port expenses in recent years have been around \$3 million.

The difference between annual average revenues (\$5 million) and annual average expenses (\$3 million) is approximately \$2 million. This is the amount available on an average basis to support Port projects each year. As noted above, this amount can be supplemented by grants, property sales, and other funding sources.

The Port has developed cash-flow projections for the 2016 to 2026 period, as provided in Appendix E, Table E-1. This table projects beginning cash balances and reserves, less planned expenditures, including capital projects. The capital projects are summarized below and identified in Appendix E, Table E-2. The cash flow projection is based on current operations and current capital assets. A \$2.5 million reserve is also accounted for each year. This projection is reviewed regularly and updated, at least annually, by the Port. The Port develops a detailed 2-year operating budget. The current Port budget period will end December 31, 2016, and the next budget period is 2017 to 2018.



Capital Improvement Plan

The following capital improvements are planned at the various Port-owned properties, consistent with Port priorities, during the next 10 years:

- **Vista Field Redevelopment** \$5.9 million in infrastructure and other improvements consistent with the master plan expected to be finalized in early 2017. Land sale revenues from Vista Field are being reinvested in Vista Field redevelopment.
- **Kennewick Waterfront Urban Revitalization** \$2.9 million, including \$1.3 million to construct and maintain shoreline improvements at Clover Island, in partnership with USACE, and \$1.6 million to continue work at the Columbia Gardens site.
- **Richland Island View** \$1.9 million to support infrastructure and other potential improvements, with specific projects to be identified in partnership with the City of Richland.
- West Richland former Tri-City Raceway Redevelopment Site \$500,000 to support funding for extending infrastructure to the site and providing on-site improvements.
- **Return on Investment (ROI) Project** \$6 million on one or more projects to bring in additional operating revenues for the Port.
- **Port Facilities Asset Replacement Program** \$2.6 million (approximately \$250,000 per year) to support renewal and replacement of Port facilities, with specific projects identified in the Port 2-year operations budget.
- **Opportunity Fund** \$500,000 (\$50,000 per year) for partnership opportunities. These will include funding requests for community programs or smaller community or Port projects emerging outside of the Port budgeting process. Once funding is allocated for a budgeting period, additional proposals will be considered during the next budgeting period.
- **Rural County Capital Funds Project** \$1.2 million for an additional project to be funded through this source. This project will be identified in coordination with one or more development partners and selected consistent with the Process for Evaluating Future Investment Opportunities below.
- **Miscellaneous Capital** \$570,000 for smaller capital expenditures, such as equipment, on Port properties that are expected to emerge during each 2-year budgeting period.

Total capital improvements for the 10-year period (2017 to 2026) add up to \$28.8 million. Table E-2 in Appendix E includes these capital projects on a 10-year timeline. The Capital Improvement Plan is expected to be reviewed annually and updated every 2 years by the Port. The latest version of the Port's Capital Improvement Plan is included by reference to the Comprehensive Scheme.

The extent of funding available for capital improvements varies substantially from year to year and depends on multiple sources of funds for implementation, as described in Port Revenues and Expenses above, and as outlined in the 2017 to 2026 One-time Revenues in Table E-2. The outside sources of revenue include grant funds from the state and federal government, local partnering agencies' contributions for economic development, and private contributions. The one-time revenues include expected land sales from Port properties. These outside revenues and property sales, when combined with the annual revenue available to the Port and less Port annual operating expenses, provide the funds for capital improvements. As noted in Port Revenues and Expenses, the Port brings in approximately



\$5 million annually, and has \$3 million in operating expenses, leaving approximately \$2 million per year, plus grants and funding from land sales and Rural County Capital Funding to fund capital improvements.

The Port will comprehensively evaluate capital improvements every 2 years in the budgeting process and review the plan annually, with adjustments made as necessary based on any changes in land sale or other assumptions, partner commitments, and other relevant information updates.

Capital Improvement Plan Assumptions

The Capital Improvement Plan serves as a long-term financial plan for the Port and is not a budget. A detailed 2-year budget is developed every 2 years.

The Port's Capital Improvement Plan is based on the following assumptions:

- 1. The Port obtains a bank loan in the amount of \$5 million in 2017 to help fund improvements for Vista Field redevelopment.
- 2. The projected land sales occur generally as assumed in timing and sales amount. Changes in land sales assumptions could substantially affect the project's implementation schedule.
- 3. The Port receives the full amount of Rural County Capital Funding (projected at \$2,950,000 through 2023) from Benton County.
- 4. The Port Commission adopts a policy on how to disburse funds from the "Opportunity Fund," which is a small funding amount set aside each year to support projects proposed by development partners.
- 5. The Port hires another maintenance technician and another staff person for Vista Field in 2018.
- 6. Operating revenues increase by at least 2% per year.
- 7. Operating expenses increase by no greater than 4% per year.
- 8. Non-operating expenses increase by no greater than 5% per year.
- 9. Property tax revenues increase by at least 4% per year.
- 10. The analysis does not factor in the acquisition of any additional properties by the Port. If the Port wanted to modify the Capital Improvement Plan by acquiring, for example, one or more additional properties, then other adjustments in the plan would need to be made to offset the impact. Similarly, as another example, delays in expenditures could also result in plan adjustments.

Process for Evaluating Future Investment Opportunities

Overview

Consistent with the Port Mission and Goals described above, including the referenced resolution (No. 2014-31) describing Port objectives for budget and financing goals for future Port projects, the Port Commission adopts the following additional policy as part of the 2016 Comprehensive Scheme update. The Port intends to use this process to identify, evaluate, prioritize, and implement its most important future capital projects. The Port Commission recognizes the numerous opportunities regularly proposed for Port consideration must be balanced against available resources, including availability of staff and availability of financial resources. The main components of the Port's Capital Project Prioritization Policy are:

- Project Identification Projects will be identified through various sources, including:
 - The adopted Comprehensive Scheme of Harbor Improvements
 - The adopted biennial budget and work plans
 - Discussions with jurisdictional partners and staff, and the public



 Project Evaluation – With the assistance of staff, the Port Commission will prioritize projects based on cost estimate evaluation, cost/benefit analysis, and public demand and other, less easily quantified factors, including jurisdiction priorities, emerging needs and opportunities, supplemental funding for projects partially funded, and public input received.

Organizational Considerations

Review will be conducted to evaluate if the project is consistent with the Port's mission and priorities established in the Comprehensive Scheme and associated documents adopted by reference. Additional considerations would also include:

- Does the project meet an identified need?
- Does the project support Port, community, and/or private-sector economic development objectives?
- Does the project serve multiple user groups?
- Does the project foster or enhance a public/private or public/public partnership?

Fiscal Considerations

Fiscal considerations will also be reviewed as part of determining whether the Port will invest in future opportunities:

- What are the costs of the project, including initial costs, maintenance costs, and lifecycle costs?
 - How were costs calculated and by whom (finance director, Certified Public Accountant, Certified Financial Planner, economic planner, or others)?
- Does the Port have the financial and organizational capacity to undertake and manage the project?
- Can the project leverage public or private resources with other partners and funds to maximize benefits?
- Does the project have a positive ROI?
- Would the project increase the tax base, increase revenues to the Port, contribute to the vitality of the community, and help attract regional and national tourism?

Social/Environmental/Legal Considerations

Social, environmental, and legal considerations will also be reviewed:

- Is the community involved and supportive of this project?
- If the project is not implemented, will a strategic opportunity be lost?
- Is the project appropriate for the proposed site's natural systems, topography, and/or neighboring land uses?
- Are there potential adverse impacts associated with the project?
- Does the project comply with all federal, state, or local government laws or regulations?

Project Design, Planning, and Readiness

Design, planning, and project readiness considerations will also be reviewed:

- Does the site or project require extraordinary or unique purchase cost, architectural/engineering, or other efforts or commitments of financial or staffing resources?
- Is the project ready (e.g., design completed and permits in hand)?
- Is there a reasonably foreseeable user for the project (i.e. "bird in hand")?

Project Evaluation

Initial project screening shall begin with staff providing a brief description of each project. The Port Commission shall then review, evaluate, and rank each project based on the above criteria. High-priority projects shall be incorporated into the draft work plan.



FUTURE COMPREHENSIVE SCHEME REVISIONS

Future Comprehensive Scheme document review and update is planned every 5 years. The next comprehensive update is planned to begin in late 2020 and be finalized by the end of 2021.

Review and updates that result in more minor adjustments to certain elements of the Comprehensive Scheme are planned every 2 years, in parallel with the Port budgeting process, to incorporate new information and adjust strategy changes in redevelopment priorities and changes in policy that could occur. The updated budgets and Capital Improvement Plans will supersede the financial projections included in this 2016 Comprehensive Scheme, in effect amending the financial components of the Comprehensive Scheme every 2 years. The next review is planned for 2018, in preparation for the 2019 to 2020 budget period.



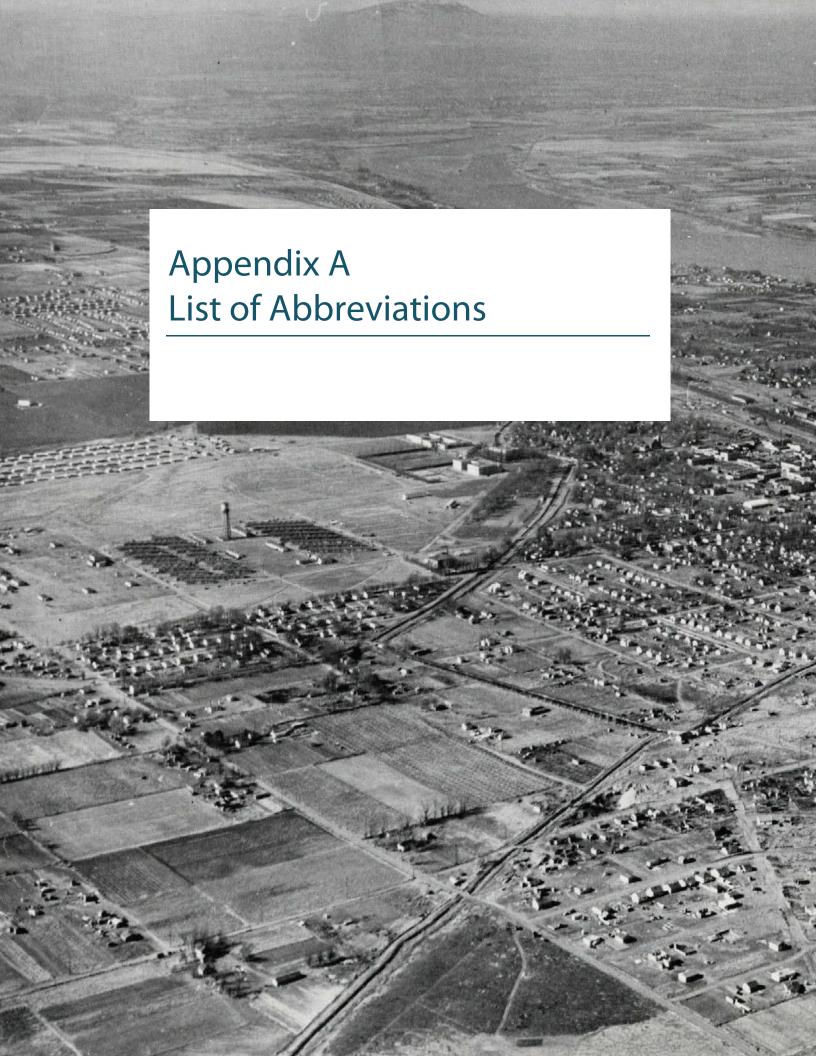
REFERENCES

HDJ (Hopper Dennis Jellison), 2008. Clover Island Shoreline Improvement Plan. Available from: http://portofkennewick.org/documents/080122CIShoreline-FinalDraft.pdf. January 2008.

Makers (Makers Architecture and Urban Design), 2005. Clover Island Master Plan.

PoK (Port of Kennewick), 2016. Port of Kennewick September 10, 2016 retreat meeting minutes.





LIST OF ABBREVIATIONS

AVA American Viticultural Area

BNSF Burlington Northern Santa Fe

CC Commercial Community

CG Commercial General

CLI Commercial/Light Industrial

CM Commercial Marina

CTUIR Confederated Tribes of the Umatilla Indian Reservation

DPZ Duany Plater-Zyberk

GMA Growth Management Act

IH Heavy Industrial

IL Industrial Light

ISI Integrated Structures Incorporated

KID Kennewick Irrigation District

MOU Memorandum of Understanding

PNNL Pacific Northwest National Laboratory

Port Port of Kennewick

RCW Revised Code of Washington

ROI return on investment

UGA Urban Growth Area

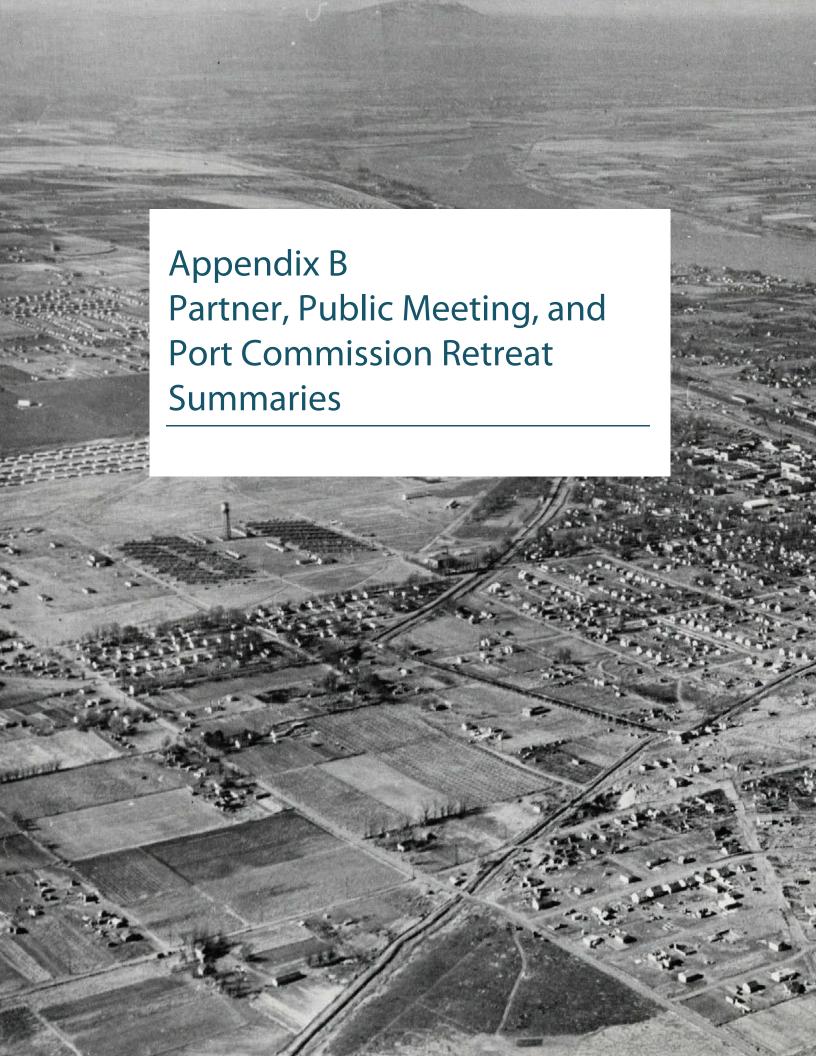
UP Union Pacific

USACE United States Army Corps of Engineers

VFDF Vista Field Development Facilities

WESD Washington State Employment Security Department







MEMORANDUM

To: Tom Moak, Port Commissioner Date: June 2015

Larry Peterson, Director of Planning and

Development

Port of Kennewick

From: Ben Floyd, Anchor QEA, LLC Project: 140691-01.01

Cc: Port Public Partners

Re: 2015 Comprehensive Scheme of Development Update – Partner Meeting

Summaries

In March and April 2015, Port of Kennewick (Port) leaders met with representatives from the cities of Benton City, Kennewick, Richland, and West Richland, and the Ports of Benton and Pasco, in preparation for the 2015 Comprehensive Scheme update. A summary of the discussions from these meetings is provided in this memorandum. A summary of meeting dates and attendees are provided in Table 1.

Table 1
Port Public Partners Meetings

Date	Public Partners	Attendees	Port of Kennewick Attendees
3/13/2015	Benton City	Mayor Lloyd Carnahan, Stephanie Haug, City Clerk	Larry Peterson, Planning Director Ben Floyd, Anchor QEA
3/13/2015	Benton County	Commissioner Jim Beaver Adam Fyall, Parks and Recreation Director	Larry Peterson, Planning Director Ben Floyd, Anchor QEA
3/13/2015	City of West Richland	Mayor Brent Gerry Aaron Lambert, Comm. Dev. Director Roscoe Slade, Public Works Director	Larry Peterson, Planning Director Ben Floyd, Anchor QEA
3/27/2015	Port of Pasco	Randy Hayden, Executive Director Gary Ballew, Director of Economic Development and Marketing	Tom Moak, Port Commissioner Larry Peterson, Planning Director Ben Floyd, Anchor QEA
4/10/2015	Port of Benton	Scott Keller, Executive Directors	Tom Moak, Port Commissioner Larry Peterson, Planning Director Ben Floyd, Anchor QEA

Date	Public Partners	Attendees	Port of Kennewick Attendees
4/10/2015	City of Richland	Bill King, Deputy City Manager Brian Moore, Redevelopment Project Supervisor Pete Rogalsky, Public Works Director	Tom Moak, Port Commissioner Larry Peterson, Planning Director Ben Floyd, Anchor QEA
Multiple dates	City of Kennewick	Several City staff	Several Port staff

Benton City – March 2015

- City is working on appraisal for Washington Department of Natural Resources (DNR) lands south of I-82; issue with federal Bureau of Land Management ownership and ability to transfer out of federal ownership.
- Port of Kennewick could potentially assist with infrastructure on I-82 sites.
- City still needs to coordinate with the Kennewick Irrigation District (KID) on the land they own at the I-82 site to see how they might participate as a potential development partner.
- Planned interchange improvements that would beneficial to the City:
 - Phase 1 Round-about improvements (potential for construction in Fall 2018).
 - Phase 2 Red Mountain Road freeway interchange.
- Considering development potential in the downtown area.
- Redevelopment with historic building structures.
- The wine barrel manufacturing business is doing well.
- Business in town that manufactures steel tanks for the wine industry is doing well (producing 100 to 200 tanks per year).
- Benton City retail competes with Queensgate development in Richland.
- Relies on up to 15,000 in population within the school district.
- The City wondered whether the Port had experience with commercial kitchens.
 They were considering whether there was an opportunity to use an existing kitchen in a restaurant.

Benton County – March 2015

Vista Field

• Send follow-up email to Commissioner Beaver regarding monthly meetings.

- Discussed the possibility of a proposed driving aisle through the County's Justice Center parking that would improve connection between Vista Field and Columbia Center.
- The Port is coordinating with Ben Franklin Transit.
- Explore opportunities to connect the Richland Museum District/Hanford Reach Center with Vista Field.

Badger Mountain Trailhead Parking

• The County appreciates the support the Port provided of \$150,000 to help improve trailhead parking.

Two Rivers Park

 The County is considering pursuing grant funding for a boardwalk with viewing platform. Port could potentially be a partner to provide support for the County's grant funding request.

City of West Richland Meeting Summary – March 2015

- The City is pursuing a Recreation and Conservation Office (RCO) grant for a trail connecting up with Van Giesen and extending around the perimeter of the West Richland golf course.
- Racetrack and Red Mountain Center Master Planning:
 - Started in late January 2015.
 - Starting to discuss transportation improvement and changes in road alignments.
 - Zoning changes to have similar development standards.
 - Development targets include wine and spirit-focused businesses.
 - Comprehensive Economic and Development Strategy (CEDS) will include proposed improvements for roads, as well as water/sewer line extensions from planned effluent treatment facility to racetrack.
 - Potential Port partnership on pursuing federal Economic Development Administration (EDA) grant application; seeking \$1.7 million.
 - Submit application by June 2015.

- EDA application is triggered if the City received outside funding to help identify equitable ways to distribute funds.
- State Representative Sharon Brown requesting state funding of \$500,000 in local matching funds.
- Belmont Road Property includes a 10-acre site with city shops, and city is developing design standards.
- Washington State Department of Ecology (Ecology) is looking at wineries on Red Mountain for phased permitting.

Port of Pasco Meeting Summary - March 2015

General:

- Avoid duplication of work.
- Consider ways to increase access and connectivity between East Pasco and East Kennewick (e.g., water taxi?):
 - o Promote collaboration between entities.
 - Enlist congressional support and broaden vision for addressing federal levees.
 - Hold joint commissioners' meetings, followed by tour of East Pasco and East Kennewick.
 - o Explore opportunity to share visions and lessons learned.
- 75th Anniversary is in August 2015:
 - Celebration event will be held on August 4.
- Port will continue to look for opportunities to develop heavy industrial properties.
- Partnering with Connell on diary processing feasibility and wastewater analysis.
- Support rail interchange for better access.
- Food manufacturing is a future target industry.

Marine Terminal Redevelopment

- Maul Foster Alongi is conducting a \$200,000 plan, including offices and retail space with some back-area production, all centered around a market square.
- The plan envisions an upscale development with southwestern-themed styles similar to examples in San Diego and San Antonio developments.
- Wineries were not considered in this plan.
- Consider synergy between Columbia Gardens and the Marine Terminal sites.

• Development timeframe is 10 to 15 years.

Big Pasco Industrial Center and Osprey Pointe

- The industrial center is currently at 65% occupancy.
- Building roofs have been replaced and dock maintenance and replacements will occur next.
- Big warehouse capacity is available.
- Large space is more limited for rail lay-down yard needs.
- Parsons invested in some facility updates.
- Flood elevation is 2-feet higher on this site (a Letter of Map Revision has been approved by the Federal Emergency Management Agency for Osprey Point and Big Pasco)].

Tri-Cities Airport

- The airport is very important for growth and development.
- Port is seeing a 3% increase in air services (number of seats filled).
- Working to secure American Airlines service to Los Angeles.
- Grant application submitted by the Port to Washington State Department of Transportation requesting \$200,000 in funding to support improvements at airport.
- There is a marketing emphasis on northeast Oregon.
- Airport remodel is going well and on schedule to be completed within the 20-year build-out timeframe.
- Airport appearance at the gateway will be improved.

Airport Business Park

 The site includes 75 acres and includes airport tenants and retail at the major intersections.

Port of Benton Meeting Summary - April 2015

- Port is helping support the Wine Science Center at WSU Tri-Cities:
 - Center is enrolling 180 to 200 new students.
 - Dormitories constructed next to the starch plant just north of the branch campus.

- New developments in North Richland includes a new brew pub, GESA Credit Union, and three apartment complexes.
- 3000 Area property transferred to the Port using the federal Maritime Act:
 - Under this authority, Port cannot sell land.
 - Working on getting deed release so they can sell.
 - Potential industries include research and development, business incubator space, and commercial development.
- Historical Port policy is not to sell land, but present policy allows selling or leasing:
 - Charge \$3 to \$5 a square foot sale price.
 - There are 100 acres available in North Richland.
 - There are 750 acres in the Manufacturing Mall.
 - There are 71 acres in the 3000 area.
 - There are 200 acres of Hanford property.
- The Port has begun buying old buildings and fixing them up. For example, there are two older building in Benton City that could be fixed up.
- The Port receives \$4 to \$5 million a year of rental income (\$1.9 million in taxes), which is covering operation costs.
- Richland Airport site:
 - Consists of 40 acres.
 - Has a 300-aircraft capacity.
 - Fixed Base Operator does a good job.
- Prosser Development:
 - Businesses include:
 - Chukar Cherry
 - Prosser Airport (doing well)
 - o Milne Fruit
 - Fruit Smart
 - Vintners I (built out)
 - Vintners II (not selling as quickly as Port had expected)
 - Crow Butte Park (breaking even):
 - o Port receiving positive feedback for taking over the Park.

 \$250,000 in Port property tax revenue per year received from agriculture lands around Crow Butte.

City of Richland – April 2015

Island View

- Smaller residential parcels need to be consolidated, along with an updated street grid, which is built at a finer scale than needed.
- Consider coordinating redevelopment planning for this area with the planned City infrastructure improvements:
 - Columbia Park Trail has improvements planned and supported by Transportation Improvement Board funds.
 - Stormwater discharge to the river funding from Ecology and potential matching Port funds (\$100,000 to \$300,000).
 - Multi-family and mixed-use redevelopment potential.
- Pedestrian overpass over Highway 240 Align on Center Parkway or connect to the Island View or Hanford Reach Center.
- West Columbia Park:
 - Land to south is private.
 - Connect Fowler to Reach Road as part of a Museum District plan.
- Columbia Center North Could be potential for mixed use?
 - C2 (current) zoning does not encourage mixed use.
 - Zoning in this area is still residential (and under diverse ownership).
- Perhaps the Port would consider purchasing vacant properties to south of Hanford Reach Center?
- Mid- to long-term outlook for Island View:
 - Partner on road project improvements.
 - Develop and begin implementing a strategy for assembling smaller properties.
 - Redevelop Columbia Center North into mixed-use development.
- Biggest impact opportunity could be to purchase Sleater triangle (triangle next to Highway 240/Columbia Park Trail exit).
- Parcel record and property boundaries search might prove helpful.

- Potential for a restaurant district, similar to Rainey Street district in Austin, Texas, in the small houses near SagePort Grille?
- The City has zoning in place in the Central Business District to encourage the kind of development desired.
- A Memorandum of Understanding (MOU) is in process to address zoning and street vacations, and identify the strategic plan. MOU to be updated following completion of ownership study.

City of Kennewick

Kennewick Waterfront and Vista Field

• The Port meets regularly with City of Kennewick officials on the two redevelopment projects underway within the City to discuss partnerships, future land use, and infrastructure improvements.





MEMORANDUM

To: Tom Moak, Port Commissioner **Date:** June 2015

Larry Peterson, Director of Planning and

Development

Port of Kennewick

From: Ben Floyd, Anchor QEA, LLC Project: 140691-01.01

Cc: Port Public Partners

Re: 2015 Comprehensive Scheme of Development Update – Port of Kennewick:

Public Meetings

In March and April 2015, in preparation for the 2015 Comprehensive Scheme update, the Port of Kennewick (Port) hosted four public meetings to solicit public input on future use and development plans for the Port properties. Meetings were held in West Richland on March 12, Richland on April 6, and Kennewick on April 9 and 20. A summary of the discussion from these meetings is provided in this memorandum.

Comments:

General:

- Development approaches:
 - Take the time to do it right versus "ready, fire, aim" approach.
- Consider return for communities in cost/benefit analysis methods.
- Consider demographic trends; younger demographics are not staying in the area.
- Clearly identify Port District Commission boundaries.
- Consider relationship of Port actions to other Ports and regional benefits.
- Preserve railroad right-of-way for rail purposes.
- Confirm the mix of projects and properties seems like a "great mix."
- Port should weigh in on proposed changes in Benton County land use and zoning that could limit urban sprawl.
- Industrial areas provide assets.

Vista Field:

• Opportunities:

- Work with the Public Facility District (PFD) or performing arts to establish a "cornerstone" in the northwest area.
- Consider parking or outdoor storage opportunities in the vicinity of the existing runway.
- Identify other development catalyst opportunities.

• General Considerations:

- Consider 50 to 60 years out for visioning.
- The old Amera building is not consistent with the Port's vision.
- The southeast area of the Vista Field is in an industrial setting.
- Develop a memorandum of understanding (MOU) with the City of Kennewick/PFD.
- Get the Vista Field plan moving with an anchor business/catalyst.
- Consider how Vista Field redevelopment can affect quality of life for the area.
- Vista Field Stages 1 and 2 has received kudos.

• Business/Industry Considerations:

- Performing Arts facility:
 - Conceptual Design for Stage 1 of the facility can provide a development catalyst for Vista Field.
 - The timing for this facility development is approximately 2 to 3 years out, giving the Port time to develop more detailed master plan for Vista Field.
 - The facility is believed to be financially feasible, although funds are not yet secured.
- Mid-Columbia Symphony is a big asset for the Tri-cities.

Island View:

- Opportunities:
 - Small lots that can be reconfigured.
 - Several rental properties currently exist.

- There is an opportunity to provide connectivity between Island View and Vista Field.
- Center Parkway extension is also an opportunity to provide a connection to Island View.
- The property is located near the Ben Franklin transit center on Columbia River
 Trail.
- A future step is to consolidate/reconfigure lands under private ownership.
- Trail system ideas and comments for connecting Columbia Center, Vista Field and Island View include:
 - o Connections to provide for bicycle/pedestrian access.
 - o Conceptual Plan is needed.
 - Determine how to provide for a pedestrian bridge on Highway 240 on the Center Parkway alignment.
 - Vista Field can be connected to the Hanford Reach Center.
 - Trolley bus line could be a first step to an ultimate physical connection between Vista Field, the Reach Center, and Island View area.

• Concerns:

- Compare sprawl associated with greenfield development versus in-fill development that could occur at Island View.
- Evaluate if there are water quality issues with shoreline.

Business/Industry considerations:

- An investment the Port should consider for development is a Performance and Visual Arts Center.
- Consider potential development opportunities at Kiona along I-82 south of Benton City.
- Locust Grove exit and property owned by Trios could be an opportunity area.
 Potential for trading land with Trios?
- Small unit nuclear facilities could be an opportunity.

General comments:

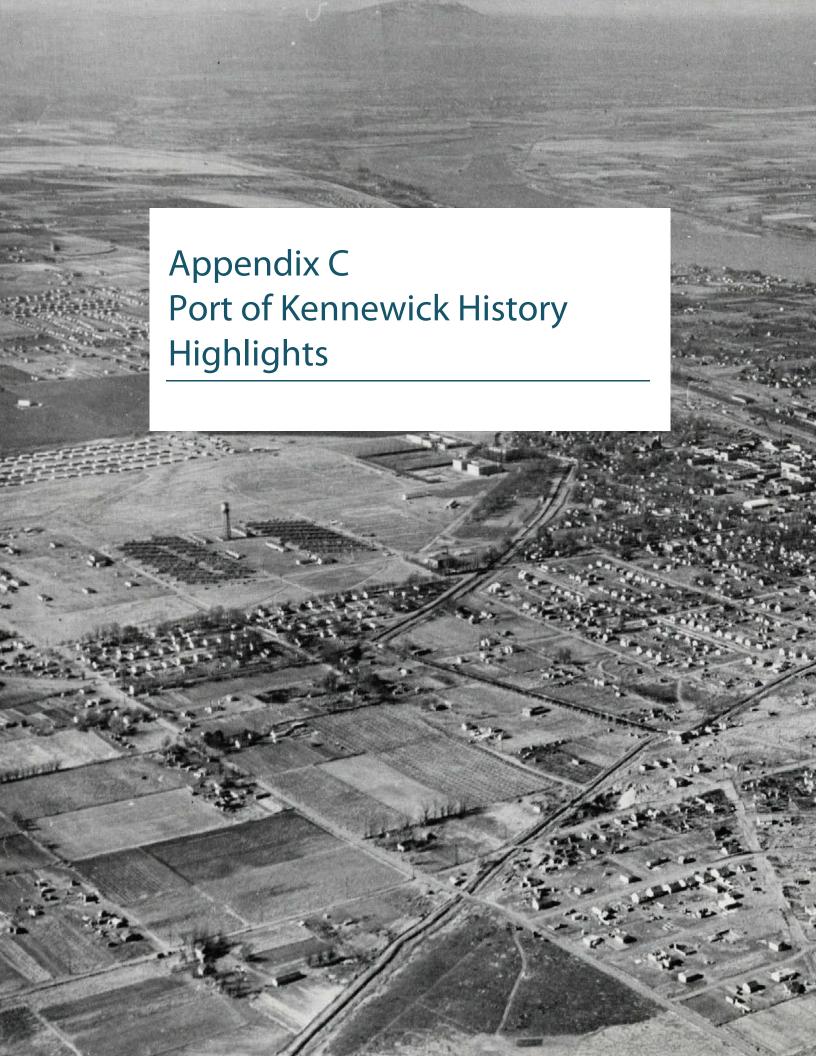
- Focus on Island View opportunities.
- Capture/utilize benefits that can come from a locally, highly educated workforce.

- Explore opportunities at Badger Mountain South, supporting a North Richland Bridge, and look at other areas too.
- U.S. Army Corps of Engineers involvement opportunities:
 - Lower levees.
 - Relocate Columbia Park Trail.
 - Redevelop Columbia Center North.
 - Approval to relocate road away from the Columbia River by Hanford Reach
 Center, opening up more shoreline area for potential development.
 - Approval for developing area around Duffy's Pond.

Questions and Answers

- **Q:** What is the western boundary of the Port district?
 - A: The Port District extends to an area just west of Benton City and near the Yakitat Road exit on I-82, and then along the northern edge of the Horse Heaven Hills just south of I-82, and then in a line roughly along South Plymouth road south to the Columbia River. The Port has a boundary map available with additional detail.
- Q: Is the Oak Street industrial area still owned by the Port?
 - A: Yes.
- **Q:** What is the change in the Urban Growth Area (UGA) boundary in West Richland versus Kennewick?
 - **A:** The City of West Richland UGA was extended to include the Port's Light Industrial business park (former Tri-Cities Raceway). Kennewick sought a UGA expansion south of I-82 near Locust Grove Road, but this extension has not been approved.
- **Q:** Is the Port providing comments on Benton County's zoning/land use revisions intended to reduce sprawl?
 - **A:** The Port provides comments to the County when necessary.

- **Q:** What will happen to the old Port office?
 - **A:** It will be removed as part of Clover Island redevelopment.
- **Q:** What type of Clover Island hotel improvements would occur and what would be the length of the lease agreement?
 - **A:** The Port has been in discussions periodically with Clover Island Inn on potential improvements and expects continued discussions in the future.
- **Q:** Are there plans to breach the causeway?
 - **A:** Federal permitting agencies are not likely to approve a causeway breach, so the Port has stopped pursuing this idea. Additionally, the costs for breaching the causeway could cost several million dollars.
- **Q:** How much parking could be provided on Columbia Drive?
 - **A:** Up to 1.5 acres could be available for parking
- **Q:** Is there private sector interest for Vista Field?
 - **A:** Yes, there is private-sector interest, but the Port is holding off on engaging private-sector investment until a development strategy has been established.





History Highlights of the

Port of Kennewick

Prepared for

Port of Kennewick 350 Clover Island Drive, Suite 200 Kennewick, Washington 99336

Prepared by

Anchor QEA, LLC 8033 W. Grandridge Blvd., Suite A Kennewick, Washington 99336

Port Created March 6, 1915

Creation of the Port of Kennewick was initiated by the Kennewick Commercial Club, which wanted to capitalize on the Celilo Falls navigation canal (Celilo Canal) opening in May of 1915. The Port creation had strong community support, with 282 out of 379 voters (75 percent) supporting the Port's creation. The opening of the canal allowed river traffic from Portland through the Cascade Canal and Locks and from the Celilo Canal to the upper Columbia and Snake rivers. A grand banquet was held in Kennewick for visiting dignitaries to celebrate the canal opening and the new opportunities it

"It is not only opportune, but absolutely imperative that Kennewick should be awake and doing her share of this toiling, hoping, progressing. The first step to take is the creation of a port district."

Kennewick Courier-Reporter Editorial, March 1915



Celebration of Celilo Falls Canal opening in Kennewick

The Port of Kennewick immediately began to operate docks, approach and landing facilities, leasing these facilities from the Kennewick Improvement Corporation (a private entity that had organized in 1909 to develop the facilities) for \$1 per year. By the summer of 1915, shipments of cargo and passengers were leaving from and arriving at Kennewick's docks.

In 1916, the Port held a public hearing and adopted its first Comprehensive Scheme document, which needed voter approval before any funding could be expended. Included in the Comprehensive Scheme were modest proposed

improvements to the Ivy Street Terminal, a suggested concept to close off the upstream end of the channel between the shoreline and Clover Island, and dredging to create a boat basin. The comprehensive scheme was approved by a small majority (118 to 97), with some controversy regarding whether the public or private sector should be paying for proposed improvements.

The Port's budget was \$2,000 in 1916 and \$1,800 in 1917. During this time, the Port constructed the Ivy Street Terminal for handling cargo and passengers, and also authorized the building of a new warehouse next to the

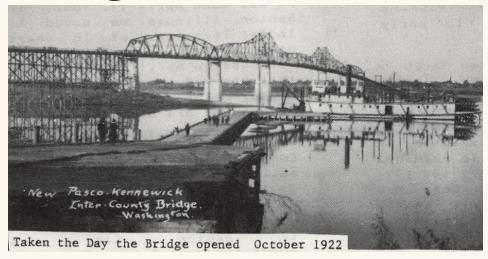
waterfront to handle recordsetting cargo volumes. In 1917, the Port purchased the previously leased land and assets from the Kennewick Improvement Corporation for \$1,200. The following year, steamboat activities came to a halt due to rail competition and barges, which began replacing the less efficient steamboats.

The drop in steamboat traffic and rises in rail and motor vehicle traffic spurred the Port to refocus its activities. For the next several years, the Port concentrated on building rail- and water-transfer facilities and warehouses.

Docking and Loading Facilities for Boats and Barges

In the early 1900s, the Port of Kennewick provided docking and terminal facilities for steamboats. as a direct result of the opening of Celilo Falls navigation canal. The *Inland Empire* was one of the boats that travelled to Kennewick, where it served as a local ferry for several years, moving goods and people in and around the area from the Port's docking and terminal facilities. A significant flood occurred in 1926 that severely damaged the Port's dock and loading facilities, causing a period of Port inactivity until the 1940s.

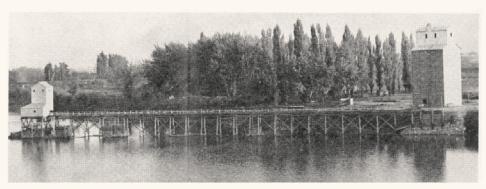
In the early 1940s, World War II stimulated docking and loading activities in the Port. In 1941, the Port acquired a portion of Clover Island and leased property to Columbia Marine Shipyards for a barge-building site on the island. This barge-building site complemented the Portconstructed bulk grain conveyer and elevator, and a dock extending more than 390 out into the Columbia River from the mainland just downstream of Clover Island.



Port dock facility in 1922, just downstream of Clover Island



Port of Kennewick Facilities circa 1920



Ivy Street Terminal (Port of Kennewick 1941)



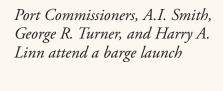
The Winquatt tugboat and Port of Kennewick barge were constructed on Clover Island on Port-leased land

Two 175-foot barges were built and launched at Kennewick in the 1940s, and one was christened the *Port of Kennewick*. In 1944, the *Winquatt*, once known as the most powerful tugboat in the world, was also built at Clover Island.

Another large flood occurred in 1948 that caused significant

damage to Port barge and boat loading facilities, and this ended the Port's involvement in these type of facilities in the vicinity of Clover Island.

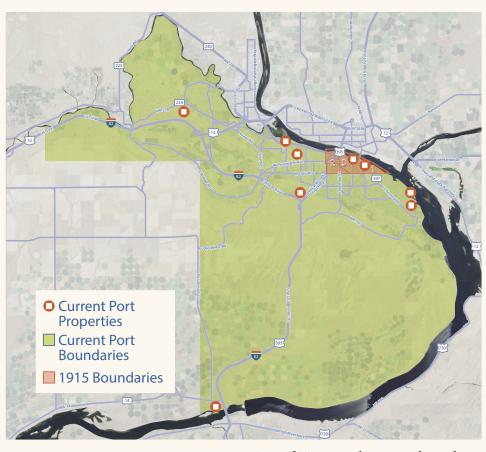
After the Port District boundary expanded in 1954, the Port constructed a dock and waterway at the Hedges Industrial Area in Finley to serve the chemical manufacturing businesses beginning to locate in that area. In 1967, the Port sold the Hedges land and presumably the associated water facilities to the Collier Carbon Chemical or other industrial businesses in the area, ending the Ports involvement in dock and barge loading facilities.





Historical and Current Port District Boundaries

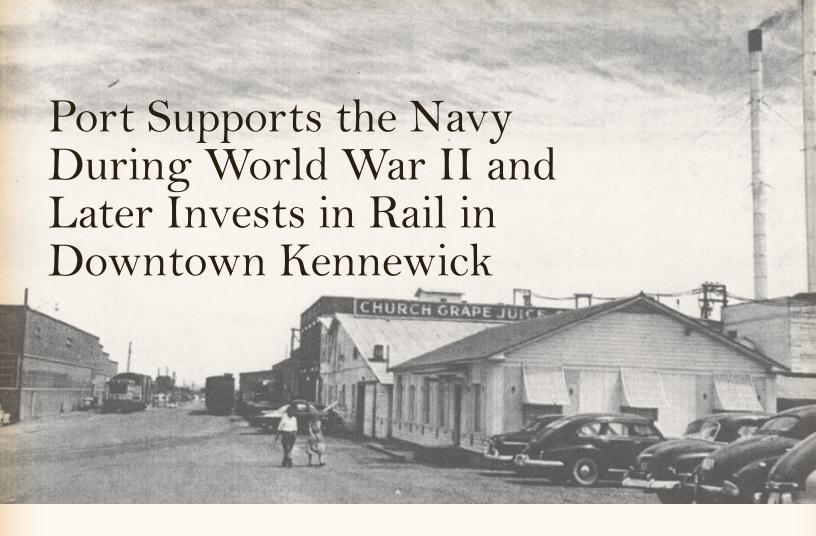
The Port of Kennewick District boundary originally extended south from the Columbia River at the middle of the present-day Columbia Park Golf Course, to the intersection of US 395/10th Avenue, and then due east along 10th Avenue to the Columbia River. In 1954, after seven years of construction, the McNary Dam was finished, which provided flood control along the Columbia River and improved navigation to the Tri-Cities area. The dam created new opportunities for the Port of Kennewick, with improved navigation and more river-accessible land in the City of Kennewick and Benton County. These opportunities led to an expansion of the Port District, additional Clover Island development, and heavy industrial development in the Finley and Hover areas of east Benton County. Property acquired by the U.S. Army Corps of Engineers and associated with McNary Dam construction was designated for



Port of Kennewick current boundaries

industry, recreation, and habitat, and industrial land was made available to public agencies. This additional industrial land was made available to the Port, which led to a proposal to expand the Port District.

In November 1954, 75 percent of voters approved the expansion of the Kennewick Port District to include an area constituting 485 square miles and comprising the eastern half of Benton County.



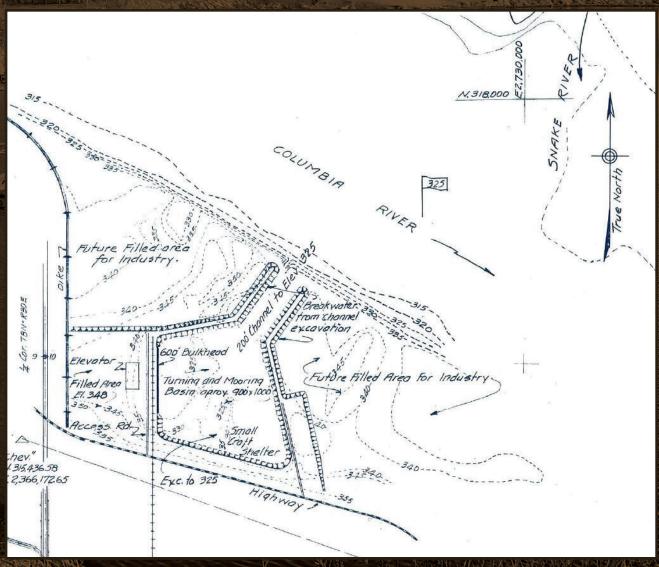
In 1942, representatives of the United States Navy called on the Port of Kennewick Commission to support the war effort by relinquishing to the Navy supplies of railroad steel and ties the Port had on hand for completion of a railroad spur track to Port facilities. The Port Commission felt duty-bound and obliged the Navy's request.

Rail was a primary means of moving products to and from the Port of Kennewick and other industrial properties in Kennewick during the 1940s. In 1941, Kennewick was served by three transcontinental railroads and originated thousands of railcars filled with frozen foods, canned goods, dressed poultry, asparagus, grape juice, cherries, and other commodities.

The Port had plans to develop additional rail spurs in the industrial areas of downtown Kennewick, but in 1942, the Port, in response to a request from the Navy, supported the war effort by donating steel and railroad ties.

Rail development plans were placed on hold until after the war, and the Port made substantial rail investments in downtown Kennewick during the 1950s.

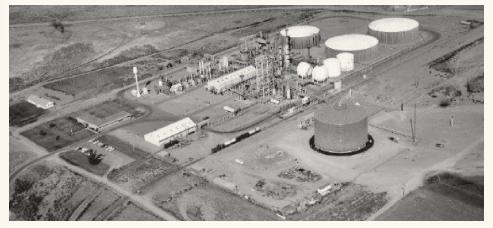
Present-day Two Rivers Park was once identified as a Port industrial site for barge-loading facilities.



Schematic from 1955 Comprehensive Scheme for Development Plan illustrating Camp Two Rivers (present-day Benton County Two Rivers Park)

VE -NEXT

1950s and 1960s Industrial Development (Chemical Row)





The Port acquired several industrial properties during the 1950s and 1960s in the Finley area. In 1956, after McNary Dam was constructed, the Port leased 314 acres of Columbia River waterfront land for development from the U.S. Army Corps of Engineers. Between 1953 and 1968, seven major firms established industrial operations in Finley, and the area became known as Chemical Row. These operations supported the U.S. Department of **Energy Hanford Site Operations** and produced fertilizer inputs to support the growing agricultural industry. A good example of this development occurred in 1957 when the Phillips Pacific Chemical Company built a \$15-million plant to produce anhydrous ammonia. The plant employed nearly 100 people and was considered

the area's largest private industrial development at the time.

The Chemical Row area was known for its central location, ample transportation, low-cost power, and plentiful water. Total private investment in the Finley area from 1952 to 1964 exceeded \$23 million and resulted in approximately 250 new jobs. Most of these plants are still in operation today. Sandvik Special Metals also located in the Finley area and is currently a thriving business.

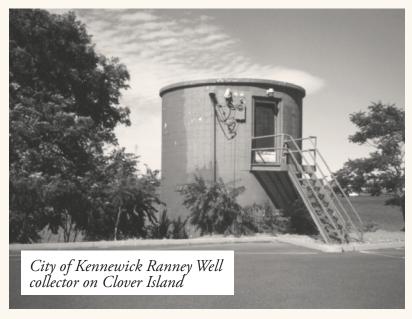
The Collier Carbon and Chemical Corporation bought a 40-acre site from the Port of Kennewick for \$140,000 at the present-day Hedges Industrial Area (now owned by Agrium), and the plant was finished in 1967.

1953 to 1968 Chemical Row Finley Area

	·
1953	Allied Chemical (now Abandoned)
1957	Kerley Chemical
1957	Phillips Pacific Chemical (now Agrium)
1958	Gas Ice (now Air Liquide)
1960	Cal-Spray Chemical (now Agrium)
1967	Collier Carbon and Chemical Corporation (now Agrium)
1968	Sandvik Special Metals

City of Kennewick Water-Supply Facilities on Clover Island







The City of Kennewick had watersupply facilities on Clover Island from the 1950s through 1980. The first system was a filter bed in the "notch" area of the island, with pump stations just upstream, which were installed in 1952. This system only lasted a few years before failing. Then, in the late 1950s, the City installed three Ranney Well collectors housed in round, concrete structures. These were located on the northernside (river side) of the island. In

2002, two of the three Ranney well pumps were removed and the collectors were leveled and capped with concrete slabs. Safety railings were added, turning the slabs into viewing platforms.



Spaulding Business Park

In 1999, the Port of Kennewick purchased approximately 30 acres in the Richland Wye area, where the Yakima River enters the Columbia River. The land would be the future home of the Spaulding Business Park, which was named after the late Gene Spaulding, who had been a Port Commissioner for almost 36 years and retired in 1999. After spending \$610,000 preparing the land for sale, including the addition of roads, utilities, and street lights, the Port had a dedication ceremony for the new Spaulding Business Park in January 2003. Since the park's opening, the following businesses have located in the park: the Walker-Heye-Meehan

attorney office; New Edge; Reliance Medical; Vista Engineering; Arc of Tri-Cities; Eden Medical Center; Tri-City Chaplaincy; CV Development Medical Office; Dermahealth; Willamette Dental; and the Telquist Ziobro McMillen law firm. The Port has sold all but a 1-acre parcel within the business park, and private development has steadily occurred on adjacent property, including a large apartment complex and several office buildings. The Port's early investment tipped that tired neighborhood into desirable waterfront. Since 2007, private investment in the Spaulding Business Park resulted in a new building space worth \$32 million

in assessed property value and more than 300 new jobs.

Spaulding Business Park development is a good example of the Port's expanded redevelopment focus built on the guiding principles of achieving economic sustainability through revitalization, capitalizing on existing public sector infrastructure investments, and reconnecting communities to the rivers. In 2009, the Port received a Governor's Award for Workforce and Economic Development Best Practices for the Spaulding Business Park development.

Business Development Buildings

In addition to the Port of Kennewick's 100th anniversary, 2015 also marks the 30-year anniversary of the Development Building Program the Port launched in 1985, to provide startup or expanding businesses with scalable spaces to meet their needs. The program was started based on findings from a business trip Port Commissioner Gene Spaulding made to New York City. Upon his return, he successfully pitched the idea to his fellow commissioners, and the Port constructed or acquired development buildings in its Oak Street Industrial Park and later at Vista Field, for a total of seven development buildings.

Notable businesses that have participated in this program include TiLite, PERSEUS Gourmet Products, Amera Cosmetics, Innovative Technology Lab, the Ag Engineering and Development Company, and others. These businesses created hundreds of jobs. TiLite is one of the most prominent Port success stories. During its time at the Oak Street Industrial Park, TiLite grew from a small, startup company into a thriving, 140-employee enterprise, before moving into a company-owned building. At Vista Field, development buildings have housed hightech businesses such as Stavely Instruments (now Olympus),

Systek, Scitec, One World Telecommunications, ESTeem Wireless Communications, and Bruker. Bruker is an example of a local business using a Hanford technology spun off for private sector application. Bruker has become one of the world's leading analytical instrumentation companies.

Two of the five Oak Street buildings were recently renovated, and the Port is also upgrading Vista Field Development Building A. The Port continues to provide development space today.



Oak Street Development Building signage



TiLite Facility

Southridge Area Development

The Dickerson "Southridge" property was purchased from the Washington State Department of Natural Resources in 1994. The property was named after Dave Dickerson, who served as Port Commissioner from 1977 until 1992, when he passed away. The original site included 160 acres, a majority of which were located on the west side of US 395. In 2002, the Port co-funded the Southridge Area Master Plan for a 2,500-acre area with the City of Kennewick, Benton Public Utility District, Kennewick General Hospital, and Kennewick School District. The City completed the Southridge Master Plan in 2004, which identified nearly all of the Port's land for future commercial development. Realizing the land would not remain zoned for industrial uses as originally intended, the Port traded a portion of the site to Trios Health for a new hospital site. The Port also collaborated with the City of Kennewick to establish a local revitalization financing arrangement (commonly know as tax-increment financing) to support Southridge development. This partnership allowed local tax revenues generated in the revitalization area to fund infrastructure investments at Southridge.





Southridge Village

Development at Southridge has continued at a steady pace, including the development of Southridge High School, restaurants, retails shops, single- and multi-family housing, the City of Kennewick sports complex, the Carousel of Dreams, and the new Trios Health hospital. Several hundred jobs have been created as a result of development in Southridge, and the area continues to grow.

Port Commissioners and Executive Directors

During the last 100 years, 36 Commissioners represented the Port of Kennewick, with Gene Spaulding having the longest tenure (36 years, from 1963 to 1998). James E. Magnuson served as a Port Commissioner for 21 years—serving from 1953 to 1973. Of the remaining Commissioners, six served more than ten years, including A. I. Smith (1931 to 1942), Paul G. Richmond (1943 to 1954), Ray F. Hamilton (1955 to 1966), Dave Dickerson (1977 to 1991), George Jones (1986 to 1997), and Gene Wagner (2002 to 2013).

Other Commissioners included: Ingwall Smith (1917 to 1924); G.R. Bradshaw (1924 to 1931); Willard Campbell (1931 to 1939); Jay Perry (1931 to 1939); George R. Turner (1940 to 1942); Harry A. Linn (1940 to 1942); Ralph E. Reed (1943 to 1944); Alfred C. Amon (1945 to 1952); Walter M. Knowles (1945 to 1952); Edward H. Weber (1953 to 1956); John H. Grigg (1957 to 1962); Wayne L. Rogers (1967 to 1973); Charles F. Markham (1974 to 1976); Gilbert J. Ackerman (1974 to 1978); Ray L. Elmgren (1979 to 1985); Paul L. Vick (1992 to 2001); Sue Frost (1998 to 2002); Norm Engelhard (1999 to 2001); John Olson (2000 to 2005); Dave Hanson (2003 to 2012); Linda Boomer (2006 to 2008); and Calvin Dudney (2008 to 2009).

The very first Commissioners were G. M. Annis (1915 to 1916), M. H. Church (1915 to 1924), and W. R. Weisel (1915 to 1923). Currently, the Board of Commissioners includes: Don Barnes, President; Skip Novakovich, Vice-President; and Thomas Moak, Secretary.



Don Barnes, President (2012 to current)



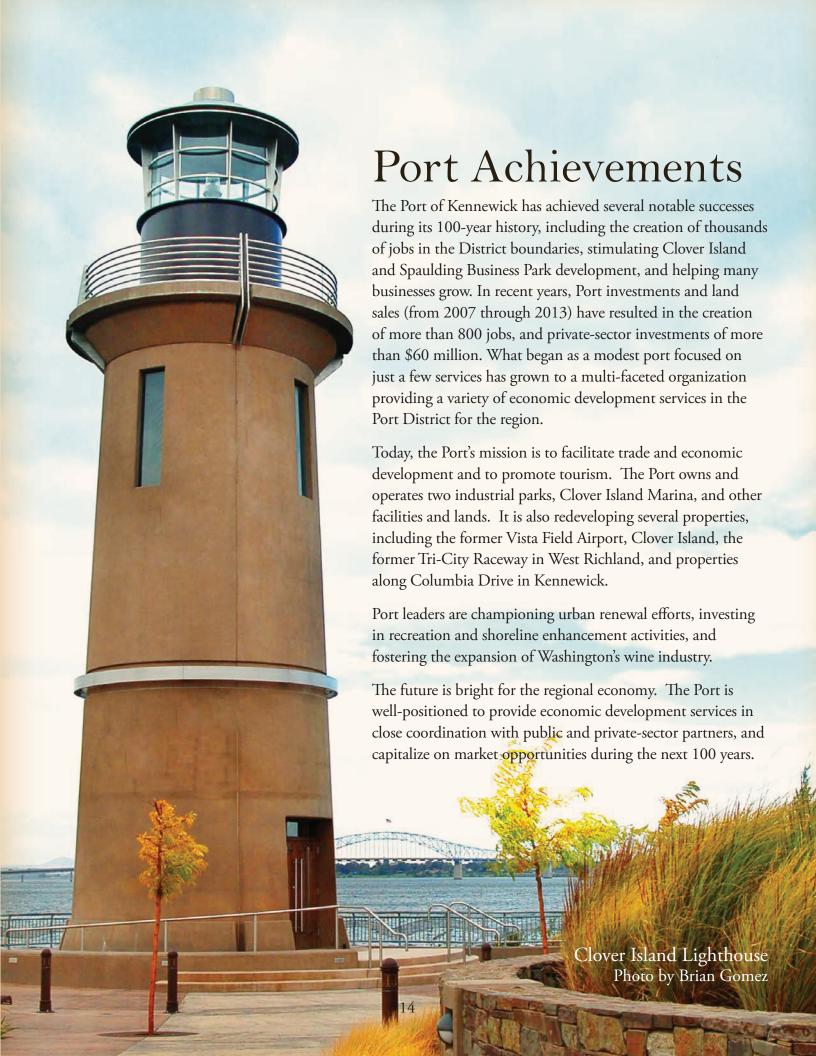
Skip Novakovich, Vice President (2009 to current)



Thomas Moak, Secretary (2014 to current)

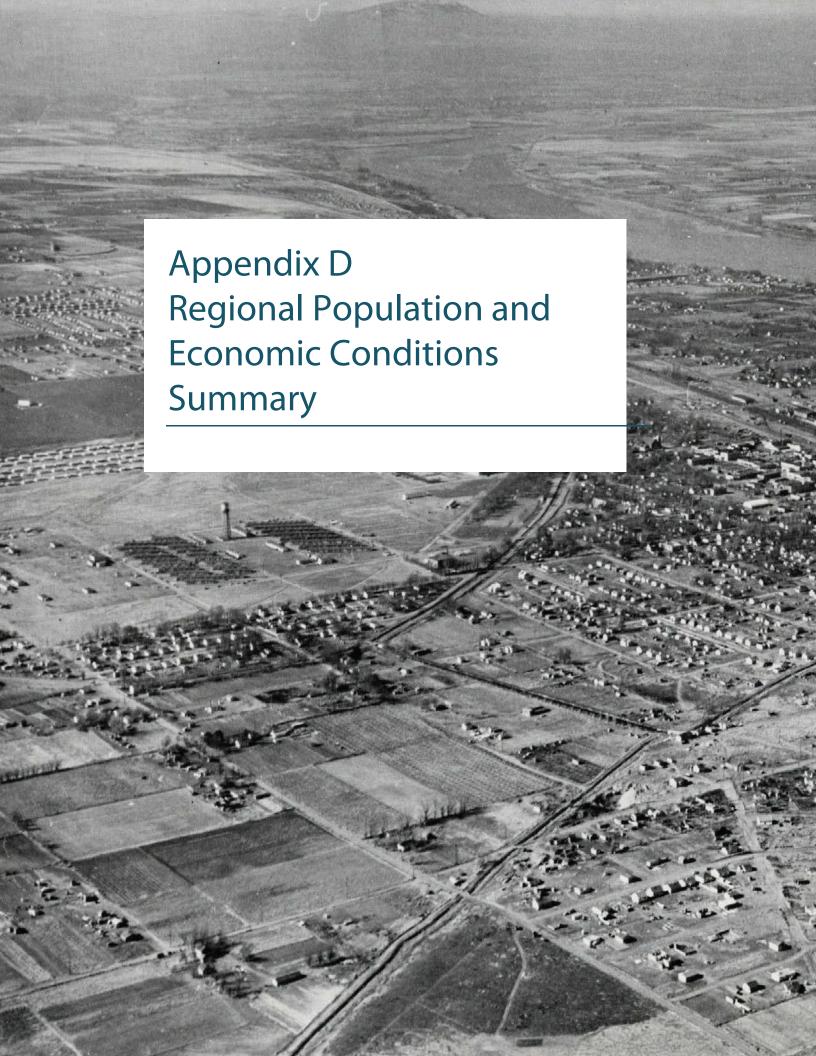
Port Executive Directors

The Port has had six Executive Directors: John Neuman (1955 to 1973), Robert "Hank" Thietje (1974 to 1976), Art Colby (1974 to 1979), Sue Watkins (Frost) 1979 to 1997, John Givens (1997 to 2004), and Tim Arntzen (2004 to current).



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INTRODUCTION

An important consideration for the Comprehensive Scheme of Development (Comprehensive Scheme update) for the Port of Kennewick (Port) is industry growth trends in the region. As a property owner and economic development entity, the Port strives to meet the needs of the business community and the broader general community by providing properties, infrastructure, and (where appropriate) facilities, which help support economic growth needs. In turn, providing these items leads to the creation of jobs and an expanded tax base. Population and economic growth trends help inform the planning for future opportunities. Although population growth is not directly related to economic growth, population trends will drive economic growth and economic needs over time. Economic growth trends highlight the industries creating jobs and where potential Port development opportunities might exist in the foreseeable future.

Methodology

In projecting population and economic growth trends, historical growth rates were reviewed and linear regressions developed. Population linear regressions were developed using the historical time frame of 2000 to 2010 using U.S. census data (U.S. Census Bureau 2010a, 2010b) and Washington State Office of Financial Management estimates from 2010 to 2015 (OFM 2015a). Regressions for economic growth were developed by identifying the ten largest growing subsectors of the Tri-Cities regional economy by North American Industry Classification System codes. Those industries were identified using Washington Employment Security Department (WESD) historical data between 2010 and 2015 (WESD 2015), and linear regressions were developed from those data to project jobs in those industries out to 2040. In all cases (employment and population), regressions that identified a range of outcomes were developed. On the low end of the range were growth numbers that are likely to be met or exceeded 95% of the time. Numbers in the middle are the expected growth value of jobs (50%) created. High-end growth numbers are those that can only be expected to be met or exceeded in 5% of all cases. These ranges were developed to provide the Port with a broad picture of what growth in the community and in the identified industries could look like at the high and low end, as well as what the expected results are projected to be.

Economic Overview of the Tri-Cities Region

For the past 70 years, the economy of the Tri-Cities region can be summed up in two words: atoms and agriculture. Agriculture was the most important industry in the region until the creation of the Hanford Site in the 1940s. The site maintains an important and stable role in the region today. Prior to 1940, farming was the basis of nearly the entire economy because the region grew through the growth in agriculture fueled by the Columbia Basin Project, which irrigates nearly 700,000 acres of land in the region. The growth in farming activity peaked in the late 1960s and, though some growth has continued (particularly in wine grapes), the major boom era of agriculture effectively ended by the 1970s with the end of the Columbia Basin Project. That growth in arable farmland fueled growth in the value-added services sector for farm products, including that of chemical fertilizers such as Agrium, food processors such as Con-Agra Foods, and other agricultural support businesses. However, as the agricultural industry has reached maturity, the growth in those support businesses has also flattened. Since 1940, the overall



economy of the Tri-Cities region, which the Port serves, has been driven by the atomic work at the Hanford Site and by agriculture throughout the region, including the growing of wheat, potatoes, apples, asparagus, and (most recently) wine grapes. The overall work-shed for the area stretches from Hermiston-Umatilla to the south, to the Prosser area to the west, to the Wallula region to the east, and ultimately to the Connell area 40 miles north. According to WESD historic seasonally adjusted data, there are 133,922 individuals in the regional Tri-City metropolitan area labor force as of March 2016; of those, more than 124,903 are employed (WESD 2016). This gives the region an unemployment rate of 6.7%, above the state average of 5.8%. The region was largely protected from the 2008 recession impacting the rest of the nation due to expenditures at the Hanford Site, and the push to complete the construction of a vitrification plant for treating nuclear waste at the Hanford Site. During the past 20 years, the growing and processing of wine grapes has become one of the most important economic drivers in the region. Currently, health care and professional services are also some of the biggest economic drivers in the economy, in addition to the Hanford Site.

Some of the major private employers in the area include Con-Agra Foods, the Battelle Memorial Institute (which operates the Pacific Northwest National Laboratory [PNNL]), Mission Support Alliance, CH2M Hill, Tyson Foods, Areva, Lampson International, and Simplot Fine Foods. Several hospitals serve the area including Trios Health (former Kennewick General Hospital), Kadlec Medical Center, and Our Lady of Lourdes, making the area a regional medical center. On the public side, companies such as the Benton and Franklin Public Utility Districts, Energy Northwest, and the U.S. Department of Energy dominate the overall economy. All three school districts, i.e., Kennewick, Pasco, and Richland, are also three major employers in the region.

Population

Population data show the broader Tri-Cities region (Benton-Franklin counties) is one of the strongest growing population areas in Washington. Between 2000 and 2010, the region grew by nearly 61,500 people (OFM 2015a), and estimates from the Office of Financial Management show population growth of more than 22,000 between 2010 and 2015 (OFM 2015b). Forecasting population growth in the region during the next 20 years shows the overall population of the Benton-Franklin county area growing from 275,740 in 2015 to between 290,000 and 524,000. Figure D-1 shows the population growth analysis in the area using the 2012 Growth Management Act (GMA) provisional population projections (OFM 2012, 2015b).



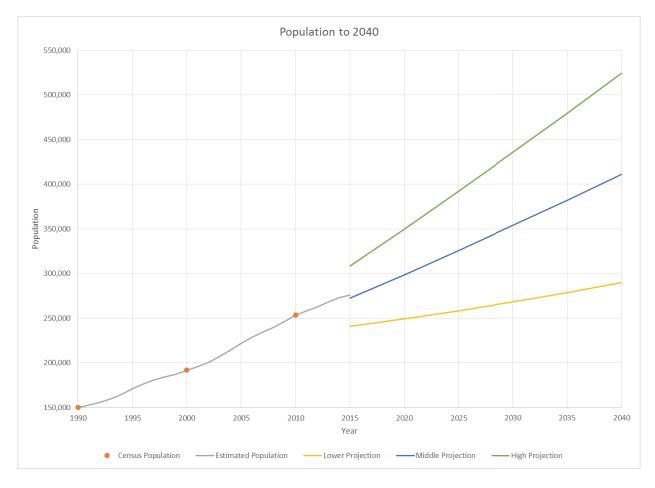


FIGURE D-1. POPULATION GROWTH REGRESSION ANALYSIS FOR THE TRI-CITIES REGION

As indicated, the Benton-Franklin county region has shown steady growth during the past 25 years, and there is no indication the growth will slow because the community continues to see significant activity at the Hanford Site, as well as growth in the broader community, including a continuing rise in the number of retirees moving into the region, which has driven the growth in the medical services industry and provides support for the retail, hospitality, and tourism sectors.

In Table D-1, Benton-Franklin County population growth is compared with other counties in the state. The annual average projected growth for Benton-Franklin counties exceeds that of all other counties in Washington for the expected growth, including neighboring Yakima and Walla Walla counties (OFM 2012).



TABLE D-1. BENTON-FRANKLIN COUNTIES POPULATION GROWTH COMPARED TO OTHER AREAS

Annual Average Percentage Growth 2010 to 2040

County	High	Expected	Low
Benton-Franklin	3.57%	2.07%	0.48%
Clark	2.31%	1.25%	0.00%
Grant	2.98%	1.84%	0.79%
King	1.65%	0.84%	0.22%
Pierce	1.61%	1.04%	0.29%
Spokane	2.06%	0.86%	0.22%
Walla Walla	1.17%	0.50%	-0.04%
Yakima	2.22%	1.03%	0.19%

Hanford Site Activities

One caveat to any growth projections for the region is the Hanford Site's remediation funding. Although not expected, if funding at the site significantly declined, it would affect employment in the region, adjusting it downward, which could delay timing of property investments and other development.

Hanford Site cleanup efforts do not take into account any job creation or loss related to work at the PNNL (Olds and French 2010). PNNL is the single largest employer in the Tri-Cities and provides an additional 4,000-plus jobs in the local economy.

However, history has shown that Hanford Site projects are often completed well after the original estimated completion date due to their complexity and the evolving regulatory environment in which the projects are delivered. The current vitrification plant provides a case in point. The plant (as originally scheduled) would be operating and processing nuclear waste in 2011. However, due to complications related to scope of work and budget constraints, the plant is now scheduled to go online in 2019 or later. These types of delays are consistent throughout the Hanford Site's cleanup history and should be considered in future development investment planning.

Agriculture Activities

The region has seen more growth in agriculture than all other industries throughout the past 10 years in terms of total job creation. Between 2005 to 2014, in Benton and Franklin counties, agricultural growth has outpaced all other industries, at 2.5% growth rate compared to 1.8% growth rate in all other industries (Suljic 2016). Agriculture grew rapidly in the 1960s and 1970s as the Columbia Basin project was completed. That growth was not only in agricultural production, but also in the value-added areas such as food processing and the development of chemical fertilizers to support the growth of the industry. Between 2005 and 2014, agricultural employment increased from 9,352 jobs to 12,029 jobs. Major contributors to this growth are agricultural support activities, with 8%, and crop production with 0.9% employment growth rates (Suljic 2016).



Employment

One benefit the consistent growth in the region has brought to the community is consistent employment growth. According to WESD, total non-farm employment in the region has grown much faster than the state rate in the last decade, with an annual average growth rate of nearly 2.15%, compared to the state average of 1.07% (WESD 2016). Much of this growth has been fueled by work at the Hanford Site and by local government growth. Currently, the WESD is forecasting an annual average growth rate of 1.86% between 2013 to 2023 for Benton-Franklin counties, compared to a growth rate of .8% for the nation, and .79% growth for the state of Washington between 2018 and 2023 (WESD 2015; U.S. Census Bureau 2014).

The recession that began in 2008 moderated some of this projected growth. To date, Benton-Franklin counties have largely been passed over in the recession due to a large influx of government money into the Hanford Site.

WESD is forecasting all industries in Benton-Franklin counties to have a positive growth rate between 2014 and 2024. Short-term non-farm growth is projected at 1.9% between 2014 and 2019, and 1.31% between 2019 and 2024. Although all industries are projected to grow during the next 8 years, construction industry is projected to grow at a higher rate than all other industries in the short term at 2.99% between 2014 and 2019. But this will drop significantly to 0.81% in the long term between 2019 and 2024 due to an estimated slowdown of overall growth in the region. Table D-2 identifies top sectors.

TABLE D-2. TOP GROWTH INDUSTRY SECTORS AND GROWTH RATES IN THE REGION

Major Growth Sectors	Growth Rate Short Term (2014 to 2019)	Major Growth Sectors (2019 to 2024)
Construction	2.99	0.81
Financial, professional, and business occupations	2.58	2.13
Education and health care	2.26	1.8
Leisure and hospitality	1.9	1.6
Wholesale trade	2.31	1.06

Source: Suljic (2016)

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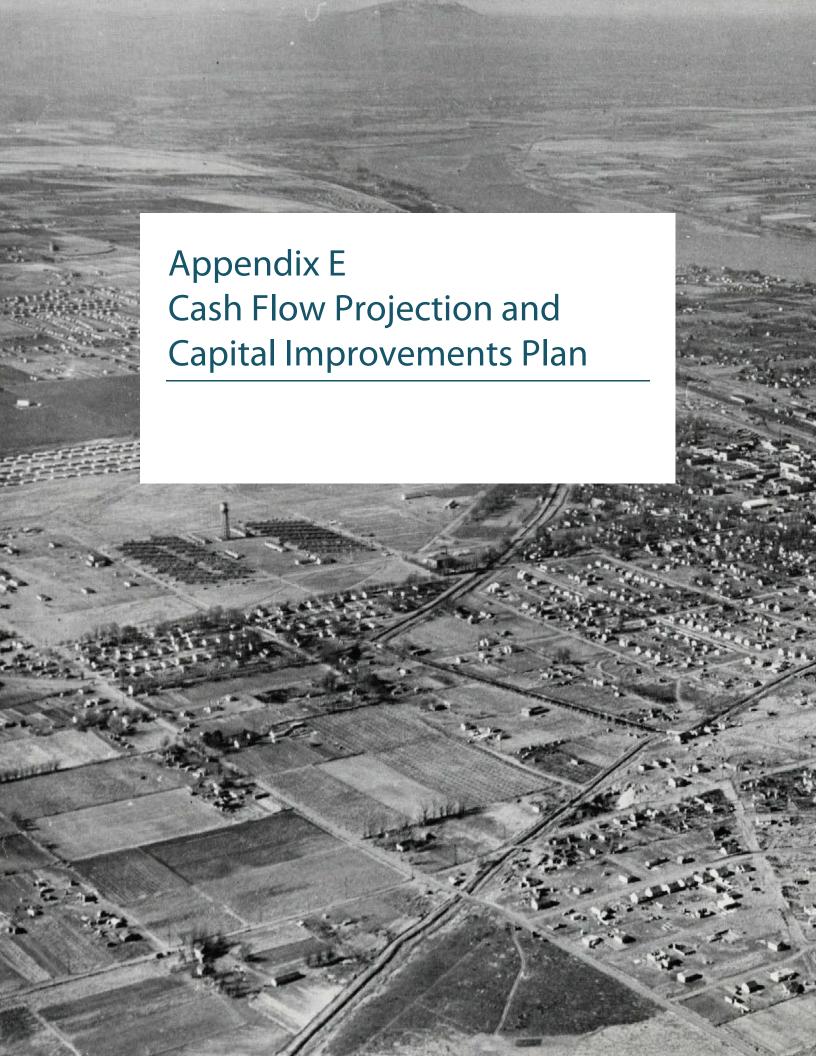


TABLE E-1
PROJECTED CASH FLOW 2016 TO 2026

Before Be	y of Cash Flow eginning Cash I Capital	Beginning Cash 1/1	Less Net Capital and Land Revenues and Lease	Adjusted Ending Cash 12/31	Reserve (Less \$2.5M Contingency)
2016	\$957,000	\$10,675,000	\$(7,697,000)	\$3,934,000	\$1,434,000
2017	\$928,000	\$3,934,000	\$(2,217,000)	\$2,645,000	\$145,000
2018	\$1,489,000	\$2,645,000	\$(1,230,000)	\$2,905,000	\$405,000
2019	\$1,484,000	\$2,905,000	\$(1,468,000)	\$2,921,000	\$421,000
2020	\$1,476,000	\$2,921,000	\$(19,000)	\$4,378,000	\$1,878,000
2021	\$1,466,000	\$4,379,000	\$(722,000)	\$5,122,000	\$2,622,000
2022	\$1,453,000	\$5,122,000	\$(2,313,000)	\$4,262,000	\$1,762,000
2023	\$1,437,000	\$4,262,000	\$(882,000)	\$4,818,000	\$2,318,000
2024	\$1,418,000	\$4,818,000	\$(851,000)	\$5,378,000	\$2,878,000
2025	\$1,395,000	\$5,378,000	\$(1,322,000)	\$5,451,000	\$2,951,000
2026	\$1,369,000	\$5,451,000	\$(4,615,000)	\$2,205,000	\$(295,000)

Cash Flow Projection Assumptions:



^{*} Operating revenues are projected to increase at 2%.

^{*} Operating expenses are projected to increase at 4%.

^{*} Non-operating expenses are projected to increase at 5%.

^{*} Property taxes are projected to increase at 4%.

^{*} Accounts for net future land sales.

^{*} Accounts for future operation and maintenance on new projects in 2017 to 2026 capital budget (see Table E-2).

^{*} Analysis includes 2017 to 2026 capital project costs in Table E-2.

^{*} Analysis is based on current operations and current capital assets.

TABLE E-2: 2017 TO 2026 CAPITAL IMPROVEMENTS AT PORT PROPERTY

	17/18 Budget	19/20 Budget	21/22 Budget	23/24 Budget	25/26 Budget	Total
	201	2017 to 2026 Capital Projects	Projects			
Vista Field	\$5,880,000	d000,286\$	d000,09€\$	¢995,000 ^b	\$4,100,000 ^b	\$12,950,000
Clover Island Shoreline 1135	\$875,000	\$100,000°	\$100,000°	\$100,000°	\$100,000°	\$1,275,000
Kennewick Waterfront Revitalization (Clover Island/Columbia Drive)	\$1,100,000	\$500,000				\$1,600,000
Richland Island View Infrastructure	\$400,000	\$600,000		\$450,000	\$450,000	\$1,900,000
West Richland Racetrack	\$200,000	\$200,000	\$100,000			\$500,000
ROI Project/Consultant	\$700,000	\$1,400,000	\$1,950,000		\$1,950,000	\$6,000,000
Port Facilities (Asset Replacement Program)	\$550,000	\$500,000	\$500,000	\$500,000	\$500,000	\$2,550,000
Opportunity Fund	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$500,000
Rural County Capital Funds Project (TBD)	⊹⊹	\$	\$800,000	\$435,000	-\$	\$1,235,000
Miscellaneous Capital Projects	\$100,000	\$115,000	\$115,000	\$120,000	\$120,000	\$570,000
Total	\$9,905,000	\$4,500,000	\$4,655,000	\$2,700,000	\$7,320,000	\$28,780,000
	2017	2017 to 2026 One-time Revenues	Revenues			
Vista Field	\$5,000,000	\$1,700,000	\$1,700,000	\$2,000,000	\$2,000,000	\$ 12,400,000
Rural County Capital Funds	\$1,450,000	\$600,000	\$600,000	\$300,000	\$	\$2,950,000
Richland Land	⊹∽	\$	\$	\$	\$500,000	\$500,000
West Richland Racetrack West	\$	\$	\$	\$400,000	\$800,000	\$1,200,000
Richland/Keene Road	\$100,000	\$	\$	\$	\$	\$100,000
Columbia Drive	❖	\$400,000	\$		\$	\$400,000
Southridge	\$-	\$2,000,000	\$1,000,000	\$	\$	\$3,000,000
Total	\$6,550,000	\$4,700,000	\$3,300,000	\$2,700,000	\$ 3,300,000	\$20,550,000

General note:

The source of capital improvement projects listed above for Clover Island is the Clover Island Master Plan (Makers 2005) and associated updates.

Specific notes:



a = Includes a \$5-million loan to be secured in 2017.

 $B=\mbox{These}$ are debt service payments and not for new infrastructure at Vista Field. $c=\mbox{This}$ includes ongoing maintenance for shoreline improvements.

N/A = not applicable TBD = to be determined

Tri-City Raceway Draft Master Plan

Port of Kennewick

November 2016

Prepared by
Oneza & Associates

With assistance from JUB Engineers, HDR Inc., RCECM

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Introduction

The Port of Kennewick (Port) intends to develop a master layout for an approximately 92 acres of property located in the City of West Richland (City). The property is currently owned by the Port. The site was the former raceway locally known as Tri-City Raceway. The planning process for this site has been triggered by the Port of Kennewick's overall goal of creating jobs in the Tri-City area. The Port purchased the property in 2008, 4 years after the raceway operation had been closed.

The site is located on the southwest intersection of Keene Road and SR 224. The proposed Red Mountain Interchange on SR 224 is about quarter mile to the west. The site is just outside of the Red Mountain AVA boundary.

Plan Background

The plan provides a framework for future development of the area consisting primarily of industrial and wine related uses in multiple phases. A Phase 1 study completed in 2012 identified the strength, weakness and opportunities for developing the site for wine related industrial development. The Phase 1 study also analyzed the job and economic outcomes. The site was in unincorporated Benton County during the Phase 1 study. The analysis indicated a higher economic benefit from developments utilizing the urban infrastructure. As a result, the City and the Port collaboratively pursued the Urban Growth Area expansion process. After this area was included in the West Richland UGA, the City annexed it into the city limits in December 2015.

The proposed development plan takes into consideration current market trend, surrounding land uses, and infrastructure capacity. A market analysis was performed as part of this plan (Exhibit A) that indicates current trend and future of wine related industries in this area. The plan considers potential accesses, parcel sizes, site configuration, utilities and phasing for future development.

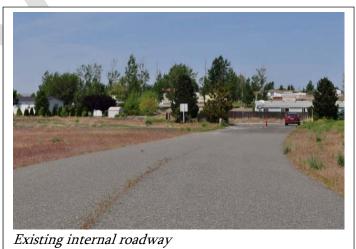


Tri-City Raceway Master Plan

Aerial Map



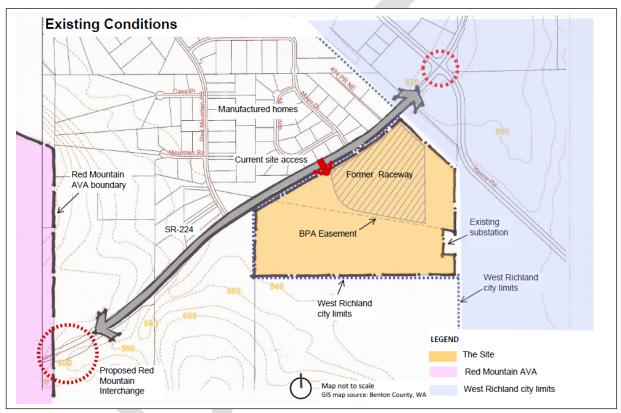




Existing Conditions

Land Use and Vicinity

The southern 45 acres of the site in is agriculture production (hay) and the remainder is vacant. Current zoning is Commercial, Light Industrial (CLI). The former racetrack Tri-oval track, pit and grandstands are located on the northern part of the property. There are two wells on the property. Bonneville Power Administration (BPA) has east-west powerline within its 100 ft. right-of-way with 5 poles on the site. Benton Rural Electric Association's 1 acre parcel abuts the southeast boundary of the property.



Land use north of SR-224 is mostly residential consisting of manufactured homes. Pacific Rim winery is located north of SR-224 abutting Keene Road. Property east of the current site is used for agricultural purposes by the Alexander Farms. Much of the south side is vacant and un-irrigated. Lost Lake to the south is a drainage basin of the Kennewick Irrigation District's water runoff.

Topography

The topography of the site is generally flat with slight variation from north to the south. The racetrack area has elevation ranging from 510 ft. to 520 ft. The topography changes to a higher elevation on the southwest side to about 540 ft. Topographic variation occurs in an expanded area resulting in mostly gentle slopes within this 92 acres site.

Access

The site abuts important regional road connections. As mentioned above, SR 224 borders the northern boundary of the site. Keene Road and SR 224 intersection is located on the northeast side of the property. Both Red Mountain and Mayo Roads are accessed from SR 224. There is no access to the area from the south.

Infrastructure

The site currently is not served by the City's water, sanitary sewer or industrial sewer systems. The City infrastructure (water and sanitary sewer) are available at the Keene Road intersection. Two wells are located on the site with certified water rights (certificates G4-26382C and G4-28319C) secured by the Port. Current Port owned buildings at this site include the bathroom building and the racetrack shop on the track area. Benton Rural Electric Association has a 20 Mega Watt substation on the southeast side outside the property. Electricity is available from Benton REA with services currently available around the track.

Opportunities and Constraints

The area is strategically located close to the Tri-City Metro and the Red Mountain AVA. The site has a close proximity to Interstate-82 and SR-224. The proposed Washington State Department of Transportation Red-Mountain Interchange is about half a mile west of the site which would benefit the entire region as well as the area Red Mountain AVA with convenient regional access. A relatively flat topography for the most part of the site provides an easy-to-develop opportunity. The economic growth in the agricultural and construction industries in the Tri-City metro area has resulted in a stable and available labor force and entrepreneurism in this region. Development of the site could offer opportunities for new businesses as well as expansion of existing local businesses. The current public ownership of the site by the Port of Kennewick and the collaborative approach between the City and the Port offers further assurance to the private sector for future development.

Multiple opportunities exist for developing the site such as collaboration with public and private entities, tapping into the existing market for wine related industry, making it a regional center for wine related industries, and taking advantage of the area as a western gateway to the City of West Richland and the larger Tri-City metro area.

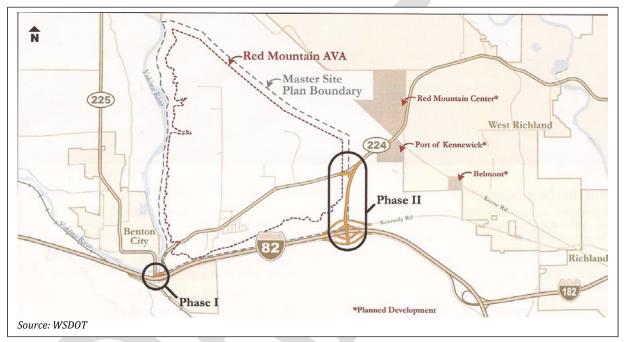
The Port and the City have been working towards removing the development challenges. One of those was the Urban Growth Area expansion and annexation of the site that occurred in 2015. This benefits the site with the potential connection to City infrastructure yielding efficient urban scale development. The existing 100 foot Bonneville Power Administration easement and power lines across the site pose development challenges. BPA allows certain uses within its right of way, however, building structures are not allowed within the right of way. The site is currently not being served by the Kennewick Irrigation District water. However, in 1957 KID established a right of way

to flow "any and all wastewater" on the land resulting from the operation of Badger East Lateral. The Port and KID have agreed on removing this right of way, the formal process is underway.

Proximity to Red Mountain AVA

Several opportunities are reviewed more closely for proposing specific uses in the site, such as proximity to the Red Mountain AVA and easy access from highway and State route.

Red Mountain AVA consists of approximately 4,040 acres of land. The AVA consists of more than 15 wineries, and many other Washington wineries source grapes from Red Mountain's premium



growers (Washington State Wine, 2016). A Red Mountain Master Plan was developed and approved by Benton County in 2012. The plan outlines various land uses, ownership patterns and infrastructure crucial for the success of the AVA. Land use includes vineyards, wineries, support facilities, educational opportunities, visitors' facilities etc. The plan indicates a village center and tourism facilities at the center of the AVA. The wine village will be the welcoming center for Red Mountain where visitors can learn about Red Mountain and experience related amenities.

Because of its unique combination of geology, gentle south slope, consistent winds and optimum heat profile, grapes produced in this area are highly desired for quality red wine production (Red Mountain AVA Alliance, 2016). However, it is one of the smallest AVAs with such high quality of soil. It is important that grape production in this land is maximized by limiting other usages within the AVA. One way could be to move some of the processing and ancillary facilities outside of the AVA boundary.

The proposed Red Mountain Interchange by WSDOT includes access improvement in two phases; in Phase 1, the I-82 corridor near Benton City and in Phase 2, SR 224 to Red Mountain/West Richland.

The Benton City interchange was completed in Summer 2016. Construction for the SR 224 to Red Mountain/West Richland interchange is planned to begin early 2019. They both address traffic congestion and safety issues. According to WSDOT, construction of these interchange improvements will result in a significant increase to commercial and industrial development and improve local economy.



Market Analysis

The market analysis (Appendix E) prepared for this plan analyzes the growth of the wine industry in the regions, global consumption trends, and development options for wine related businesses on the site. The analysis indicates that between 2010 and 2013, the number of wineries in Benton/Franklin County has grown by 27%, outpacing the growth in Walla Walla. The value of sales in U.S. manufactured wine has tripled from \$11 billion in 1993 to nearly \$35 billion in 2012. The total economic impact of the Washington State wine industry was \$4.8 billion in 2013, up from \$3.5 billion in 2009 (Washington State University, 2016).

The market analysis indicates that Washington wine industry is growing with a mix of large and boutique wineries. In many cases, smaller wineries join together in partnerships or get purchased outright by larger business interests. This makes the processing capacity an issue as the wine makers ramp-up their production.

Given the growth of the Washington wine industry and the growth in the Tri-City region, an industrial complex of wine related facilities would make sense in the subject site. The site should focus on providing two services to the industry at the outset. One of these services should focus on the development of climate controlled warehouse flex space which could be used for barrel aging of wine, or for case storage. The other facility could be to provide warehouse space. Non-industrial wine-related facilities could also be considered as supporting uses at a later phase.

Proposed Development Plan

Key Principles

The Port of Kennewick's primary focus for developing of the site is to create jobs in the Tri-City area. Both the City and the Port are collaborating for economic development opportunities. It is anticipated that development of the site will be phased and occur over time. Following key aspects are necessary for development of this site:

Partnership

- O Partnership between public agencies (such as the City, WSDOT, BPA, KID, Benton County, Benton REA etc.). The Port and the City are already working with WSDOT on access improvements on SR-224, and BPA on the use of the easement. The Port and KID are resolving an inundation clause that will eliminate some title restrictions on the property. The Port seeks investment from its development partners throughout the process.
- o Public-Private partnership such as partnering with Red Mountain AVA Alliance and other interested entrepreneurs in the area.

Public catalyst for private sector investments

The Port and City are planning to extend necessary industrial infrastructure facilities to the site through a cost sharing arraignment (Port 33%/City 67%). The City completed a wine effluent pre-treatment facility on SR-224 approximately ½ mile to the east of the site. This plant will enhance the ability for existing and prospective grape producers and wine makers to remain competitive. The Port and City are planning to develop necessary infrastructure on-site through a cost sharing arraignment (Port 67%/City 33%). Port is planning to develop necessary infrastructure on the site. These public sector commitments will offer predictability and enhance private sector investments.

Avoid direct competition with private developers

The Port has been evaluating intent and trends of private sector developers within the area for the past few years. The port staff has discussed with Alexander Farms, a major land owner in the vicinity who has not shown any interest specific to developing their properties for similar uses. The Port intends to review market conditions in order to avoid direct completion with the private sector.

Focus on large scale wine production and support facilities

The intent of the development is to promote large industrial scale wine production facilities on the site. Market analysis indicates that the area is not suitable yet for small scale boutique wineries.

Support agri-tourism and the surrounding agricultural and wine industry

The overall plan and design of the site should be reflective of the local agricultural and wine industry. Site design should include features to promote agri-tourism.

Phased or incremental development

The area will be developed in multiple phases based on the local market conditions and other investments as they become available such as interchange improvements by WSDOT, or as improvement becomes financially feasible and consistent with the Port's Comprehensive Scheme. The City's potential grant for future infrastructure improvement will also affect the phasing of developments.

Non competing clause

Development investments in this area will not be in competition with other investments made by the port in other jurisdictions. For example, the Port's investments in this area largely intended for industrial scale of wine processing and support facilities will not be in conflict with its investment on boutique wineries and retail uses in other jurisdictions.

Proposed Land Uses

Based on the opportunity and constraints analysis, and the past trends of development of wine industry in the region, the site is suitable for wine related and wine support businesses witth primary focus on:

- Wine processing industrial uses, and
- Warehouses oriented to the wine and specialty food industries.

The market analysis indicates the need for warehousing facilities. Winery warehouses can be developed for bulk wine storage, material storage and case goods. In general, most of the factors needed for construction of winery warehouses currently exist on the site and in the vicinity:

- Proximity to transportation routes, SR -224
- Proximity of production sites and markets, i.e. proximity to Red Mountain AVA and Seattle and Portland market
- Available services to be provided by the City
- Proximity to labor market which will utilize the agricultural and manufacturing labor force of the Tri-City area
- Allowance for future expansion to be considered in the site layout
- Truck movement around the site to be considered in the site layout

Future development should also focus on development of climate controlled warehouse flex space which could be used for barrel aging of wine, or for case storage. Non-industrial wine-related facilities could also be considered as supporting uses at a later phase. Development of primarily wine related manufacturing and warehouse facilities would protect limited agricultural land in the Red Mountain AVA by offsetting the industrial processing away from the AVA.

There can be other industrial and support uses complementing the primary uses such as packaging and printing, marketing, logistics etc. Development in this area should cater to multiple businesses in the related industry.

Overall land use distribution

Proposed Uses	% of the total
Industrial uses (wineries, food processing, manufacturing)	40%
Warehouse	30%
Miscellaneous (accessory retail, food)	10%
Roads, utilities	20%
Total	100%

Site Planning

The site layout has been developed with the following principles:

- Flexibility the plan layout is designed to provide a variety of choices and flexibility in order to meet the need of multiple business types. It offers a range of lots and development sizes which could cater to different sizes of businesses.
- Scalability The lots are flexible enough to add on additional lot area or building area.
- Layout is intended for multiple types and sizes of businesses including large to mid-size wine manufacturing.

Access and Circulation

The site will be accessed primarily from SR-224 opposite of Mayo Drive. This access needs to meet WSDOT standards and a preliminary review of SR-224 access design was completed by WSDOT in 2016. This access is stretched to the south to the Alexander Farm. Another access to the site is designed from Keene Road to the east, a portion paralleling the BPA easement and is stretched to the west end of the property. The City is planning to designate the north-south road as an arterial road.

Infrastructure

Upon extensions of industrial sewer main lines, the City's wine effluent pre-treatment facility on SR-224 will serve the site. The City's water and sanitary sewer services are available at the north end and will be extended to serve the site.

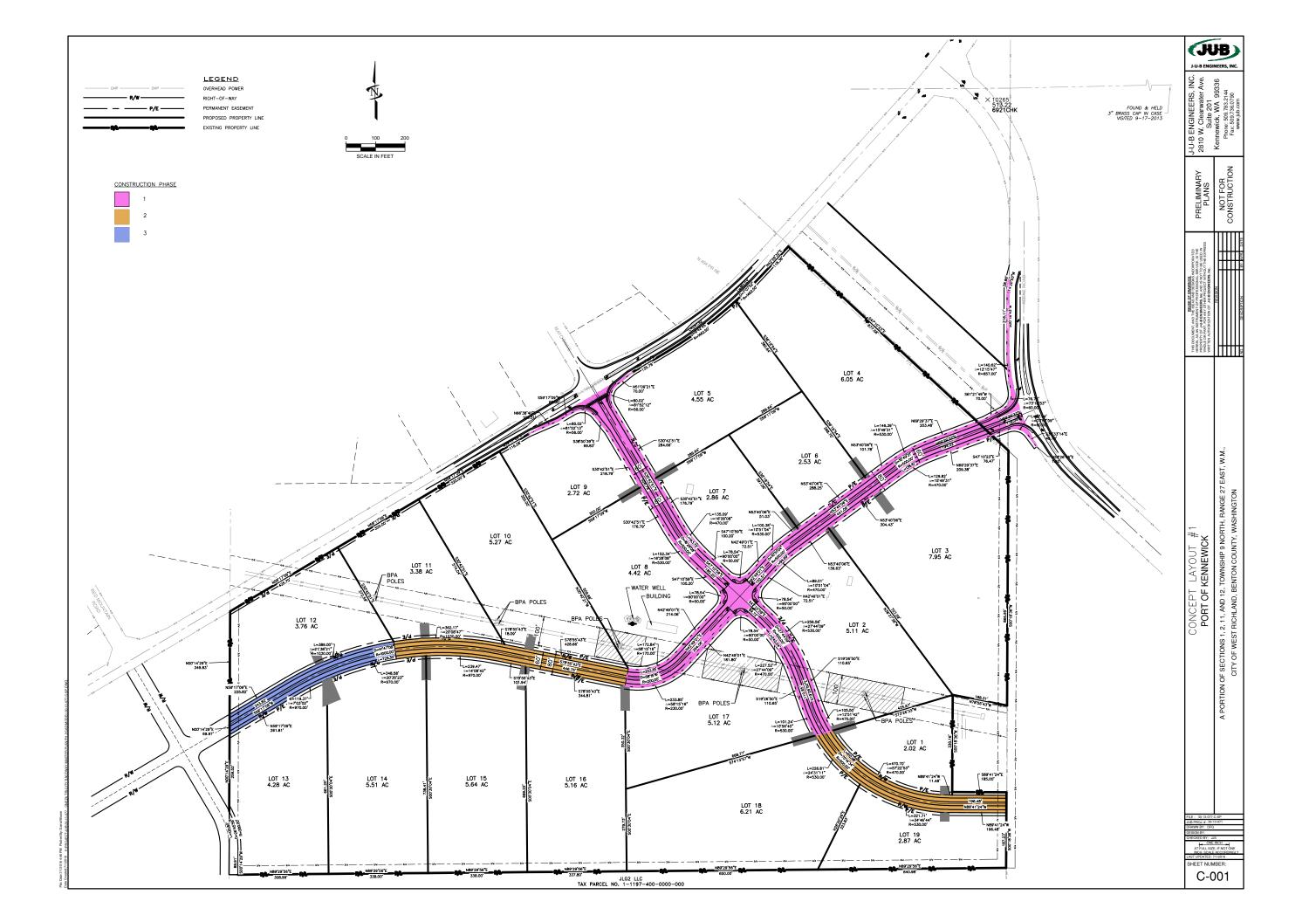
Overall Layout and Lot Sizes

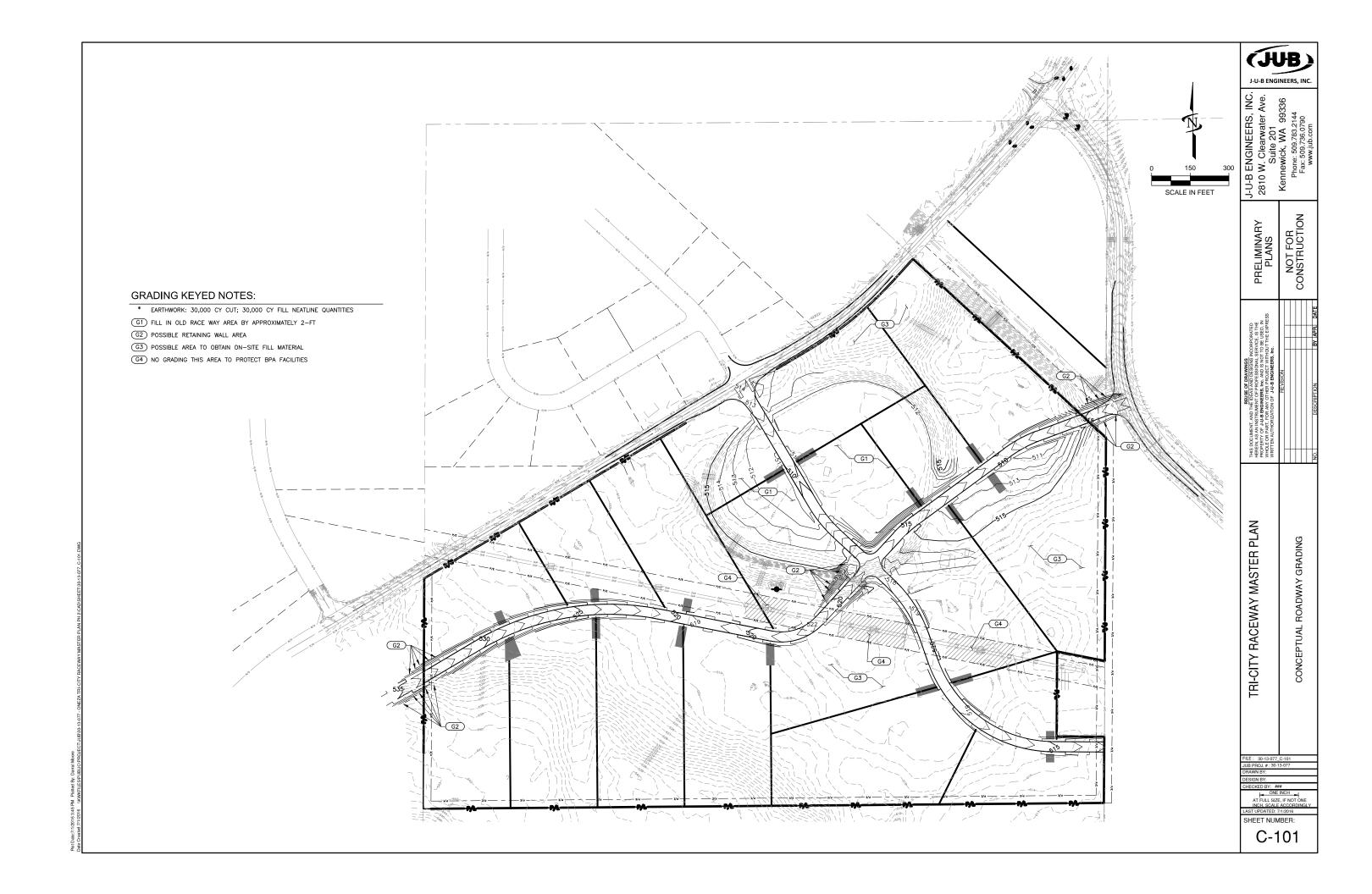
Lot sizes are based on the capacity of manufacturing need. The relationship between wine production capacity and required building square footage largely varies due to the facts such as types of wine produced (red vs white), equipment used for the production, efficiency in the production process etc. Although there is not an industry adopted building sq.-ft./case ratio this plan is based upon on 1 sq.-ft. of building area required to produce 2 cases of wine. This could be modified based on the need of the industry during the time of development. The minimum size of a winery in the subject area is identified as the one having a maximum capacity of producing 30,000 cases a year. Based on this, the minimum building size for such use can be 15,000 sq.-ft.

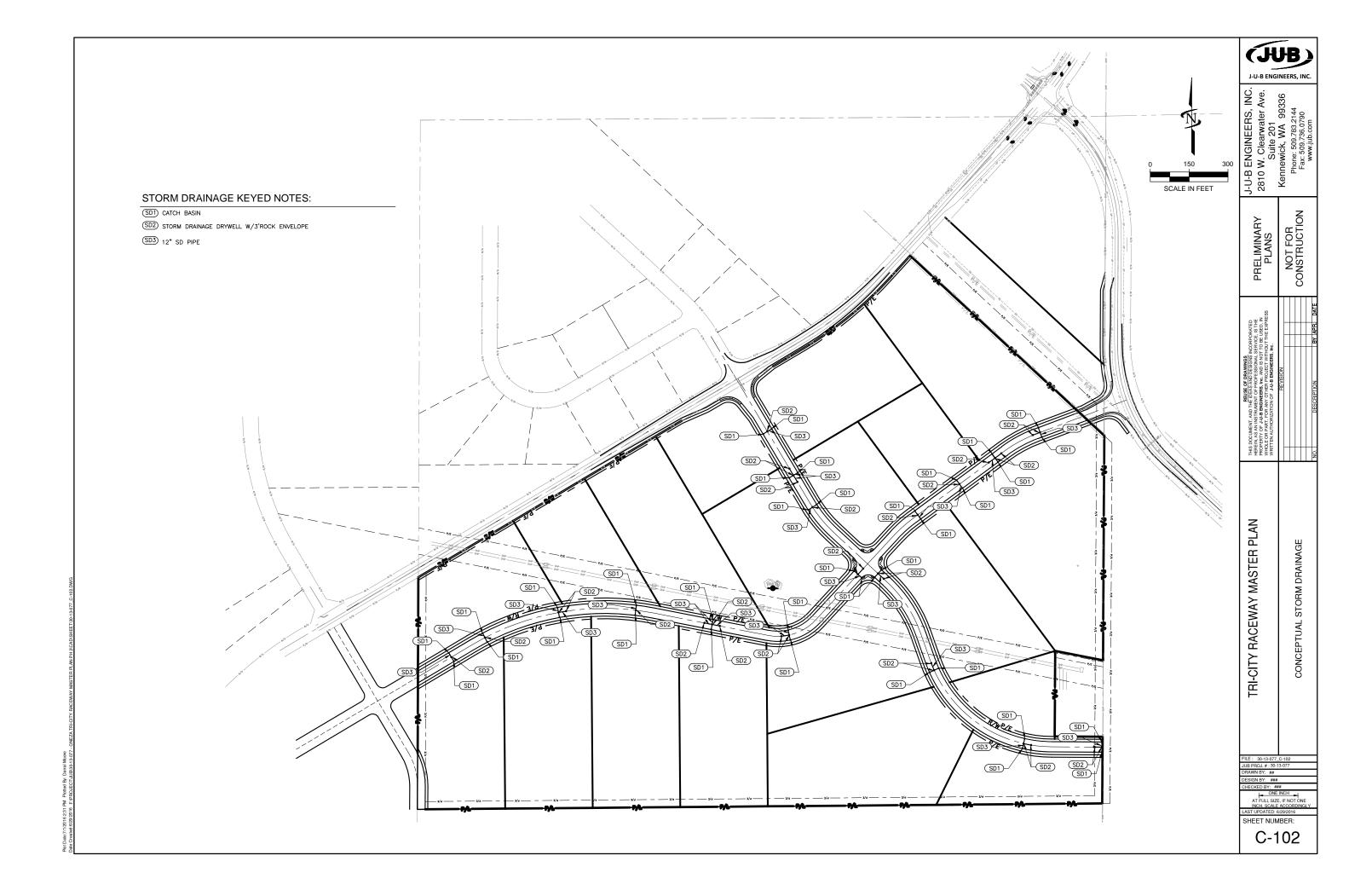
Following are examples of capacities in some of the local wineries:

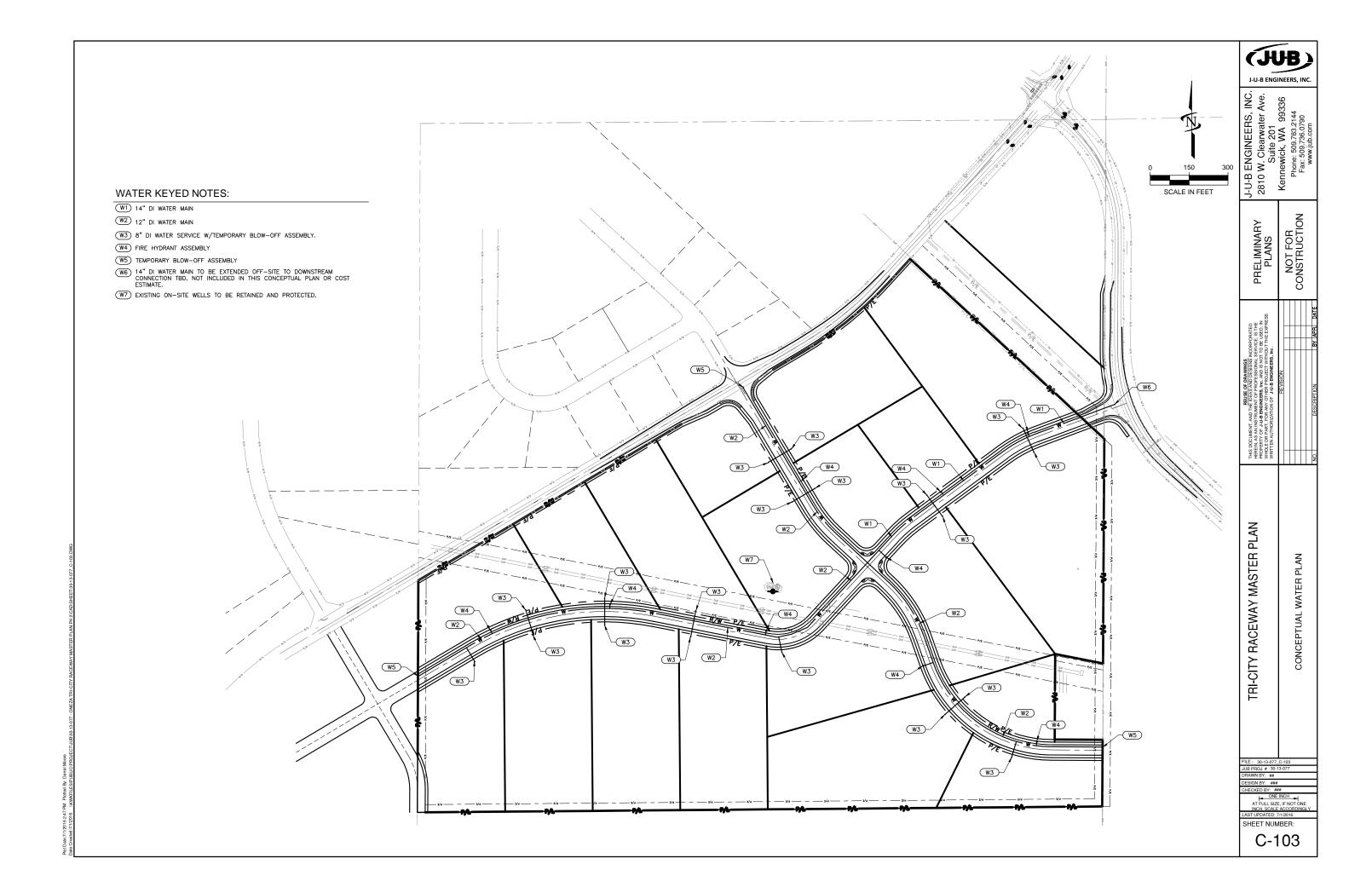
- Terra Blanca
 - o Produces 30,000 cases
 - o Capacity 75,000 cases
- Pacific Rim
 - o Produces 300,000 cases
 - o Capacity 600,000 cases
- Bookwalter
 - o Produces 30,000 cases





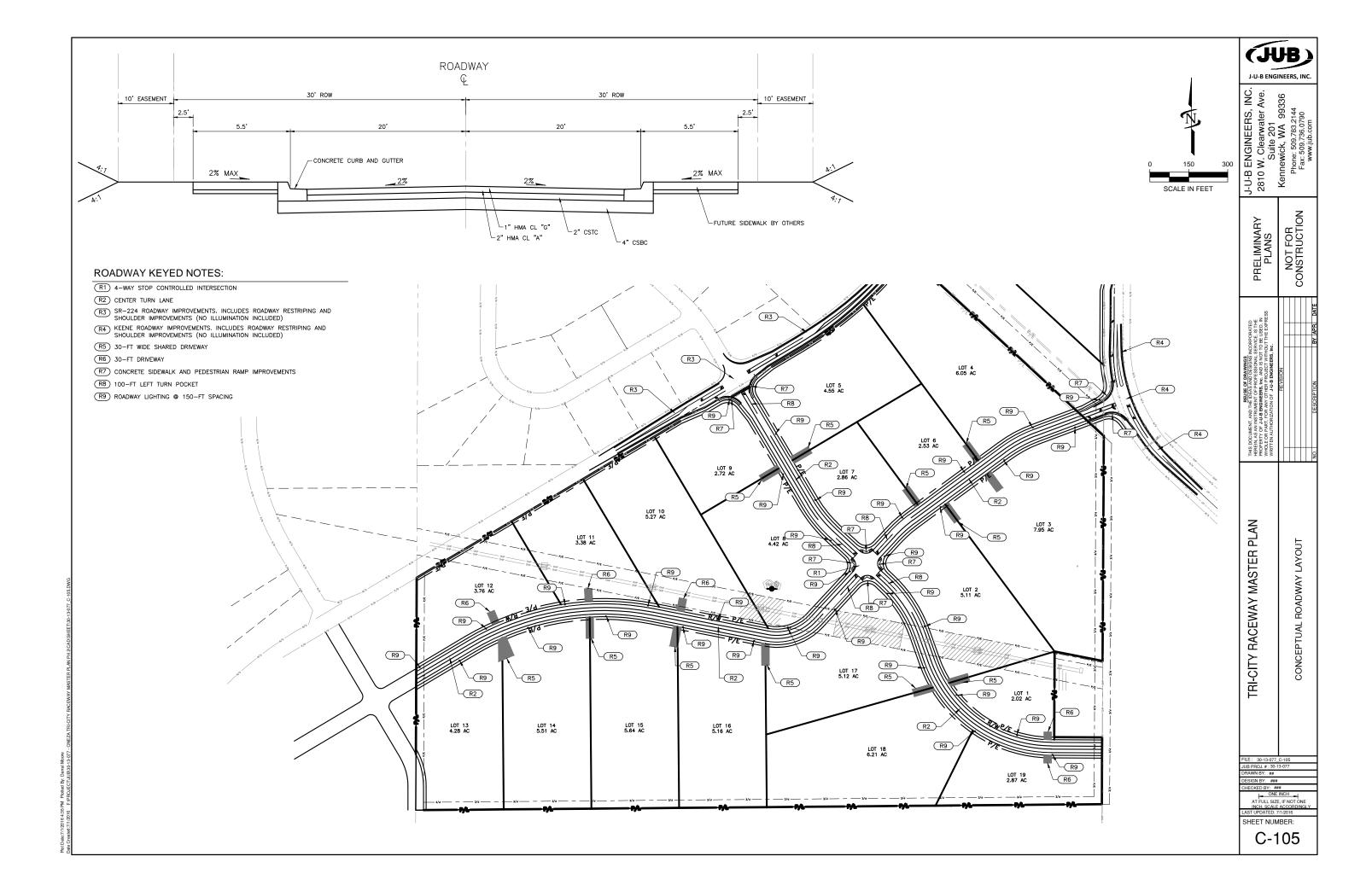








e:7/1/2016 3:49 PM Plotted By: Darral Moore



Design Standards

Purpose of the design standards is to create an aesthetically pleasing urban industrial environment while meeting the functional requirements. Design standards should address design of the site, landscaping, building orientation, and building design.

Overall Site design

Each lot should consider the following site design principles when feasible considering the topography and location of the lot:

- Locate buildings close to the street, and parking and service areas on the back side of the property
- Maintain shared driveways
- Provide adequate truck turnaround area on the site
- Maintain sustainability principles in the overall site and building design

Building design

- Buildings abutting SR-224 should create a welcoming environment in the building massing and placement
- Westerly lots (lots 11 and 12) should be designed with gateway features to West Richland and Tri-City
- Buildings should use modulation to break down the massive look

Signage and Landscaping

- Utilize low maintenance landscaping
- Use xeriscape principles using native plants
- Utilize existing topography and storm water drainage as part of the site and landscape design

Cost Estimate

A cost estimate is prepared based on the proposed lot layout road plans. The cost includes development of the roadway, water, sanitary sewer, industrial waste collection and storm drainage systems, and dry utilities. The total estimated cost for developing the entire site is over 5 million.

Improvements	Cost \$
Roadway (5,200 LF)	1,993,572
Sanitary Sewer	345,320
Industrial Waste Collection System	233,750
Domestic Water	531,590
Storm Drainage	284,000
Dry Utilities	97,000
Subtotal with sales tax	3,784,962
Contingency (40%), design, engineering,	1,928,043
construction management, permit fees etc.	
Total Estimate Cost	6,358,736

Implementation Strategies

Timing and Financing

As discussed above, the area will be developed in multiple phases based on private sector interest and infrastructure investments as they become available. Financing will be dependent on multiple development partners such as the Port, the City and private developers. This will include the City's potential grant for infrastructure improvements, and the Port's investment consistent with the Comprehensive Scheme. Developers will pay an exaction fees and share of development costs for site specific improvements.

The long term and short term development strategies identified by the Joint Port/West Richland Economic Development Committee are stated below.

Long-Term Strategy (4-7 Years)

The jurisdictions recognize that the likely "start" of Racetrack development is 4-7 years into the future. This depends upon economic and other factors, including the construction of the interchange, which will be an economic catalyst for the area. Additionally the Port will need to establish a funding mechanism for the first phase of development on-site, including roads and utilities. The Port may seek grant funding for the on-site infrastructure.

By establishing this 4-7 year timeframe, various objectives which are important to the jurisdictions will have a chance to materialize, for example:

- The jurisdictions can use this time frame to foster development at Red Mountain Center by encouraging wineries to hook up to the effluent treatment plant (and trunk lines) which the city recently completed. Private parties can seek to realize their investments by developing or selling properties for wineries with the effluent treatment plant being a competitive advantage for the city.
- Additionally, time will allow the jurisdictions to accumulate funds to construct and extend from the current off-site locations to the boundary of the Racetrack property. Establishing utilities at the boundary of the Racetrack site will be the catalyst needed to facilitate the development of the site, as utilities to the boundary of the site are a prerequisite to development on-site. Thus, the parties have identified, as the short-term strategy, the creation of a funding and construction plan for getting utilities to the Racetrack property boundary.

Short-Term Strategy (1-4 Years)

The jurisdictions agree to formulate a strategy for constructing and installing utilities from the city to the boundary of the Racetrack property. This strategy will consist of a funding component, whereby the city will pledge 2/3 of the necessary funding; and the Port the remaining 1/3. The Port agrees to market its two parcels of undeveloped real property southwest of the Black Heron Distillery for sale

for appropriate business enterprises. The Port would direct proceeds of these sales to fund its share of the jointly-funded utility infrastructure project. Additionally, the Port will pledge \$100,000 from its 2017-18 biennial budget as well as reimbursement it receives from latecomer's proceeds from the inundation clause purchase from KID.

Phasing

Phase one will include accesses from SR-224 and Keene Road. A majority of the north-south access road from SR-224 and the east half of the east-west access road from Keene Road will be developed in phase one. Phase two will provide access to Alexander Farm abutting the Benton REA property. It will also extend a segment of the east-west road to the west. The last phase will be completed with the development of the east-west road providing access to lots 12, 13 and 14.

Marketing Plan

The Port will develop a marketing plan to reach out to the producers to make the site available to potential users. The Port may also consider contracting out the management of the site to a facilities management firm.

Appendices

Appendix A – Proposed access road at Keen Road

Appendix B – Proposed SR-224 and Mayo Road intersection

Appendix C –Cost estimate

Appendix D – Agri-tourism Ideas

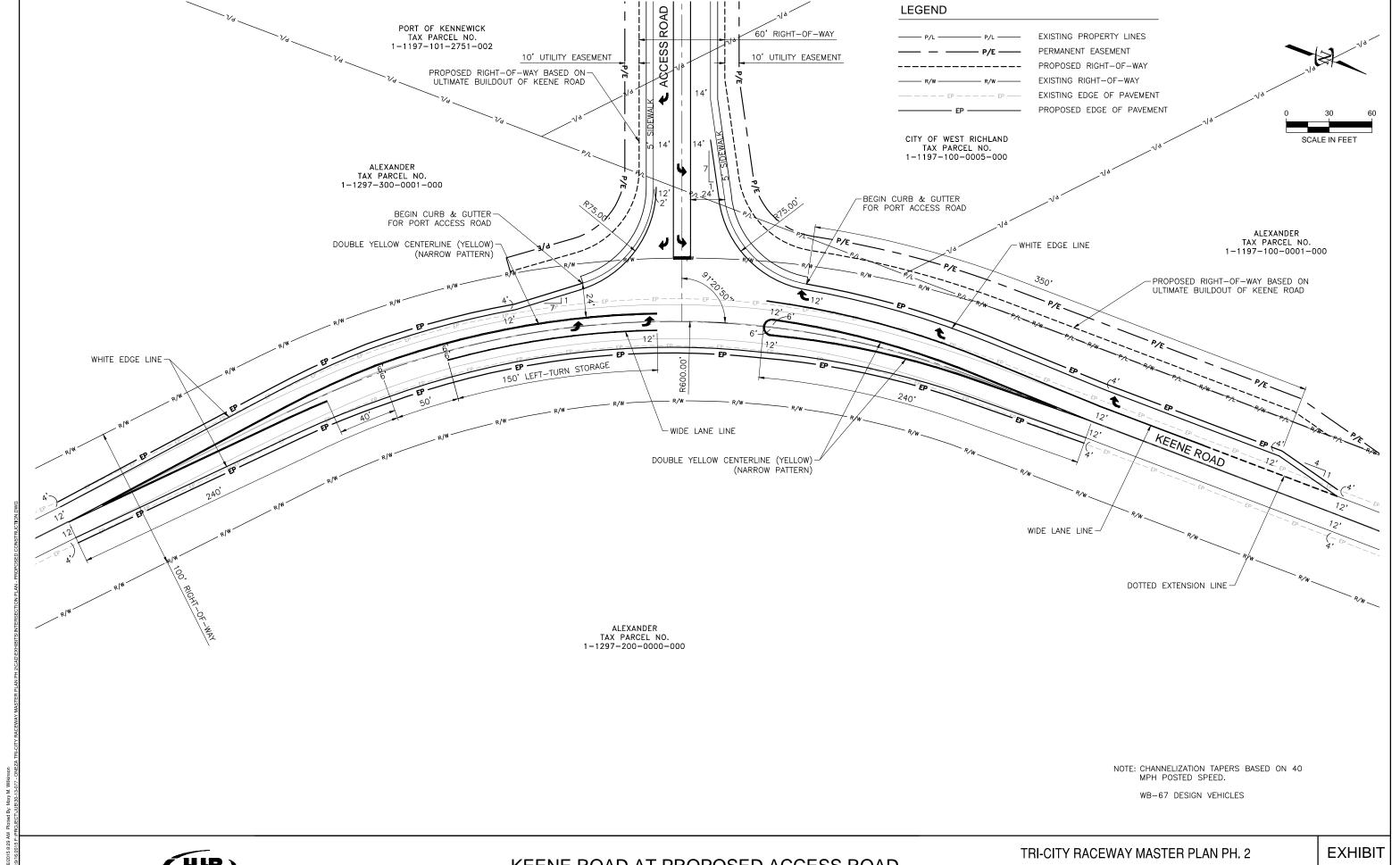
Appendix E – Market Analysis

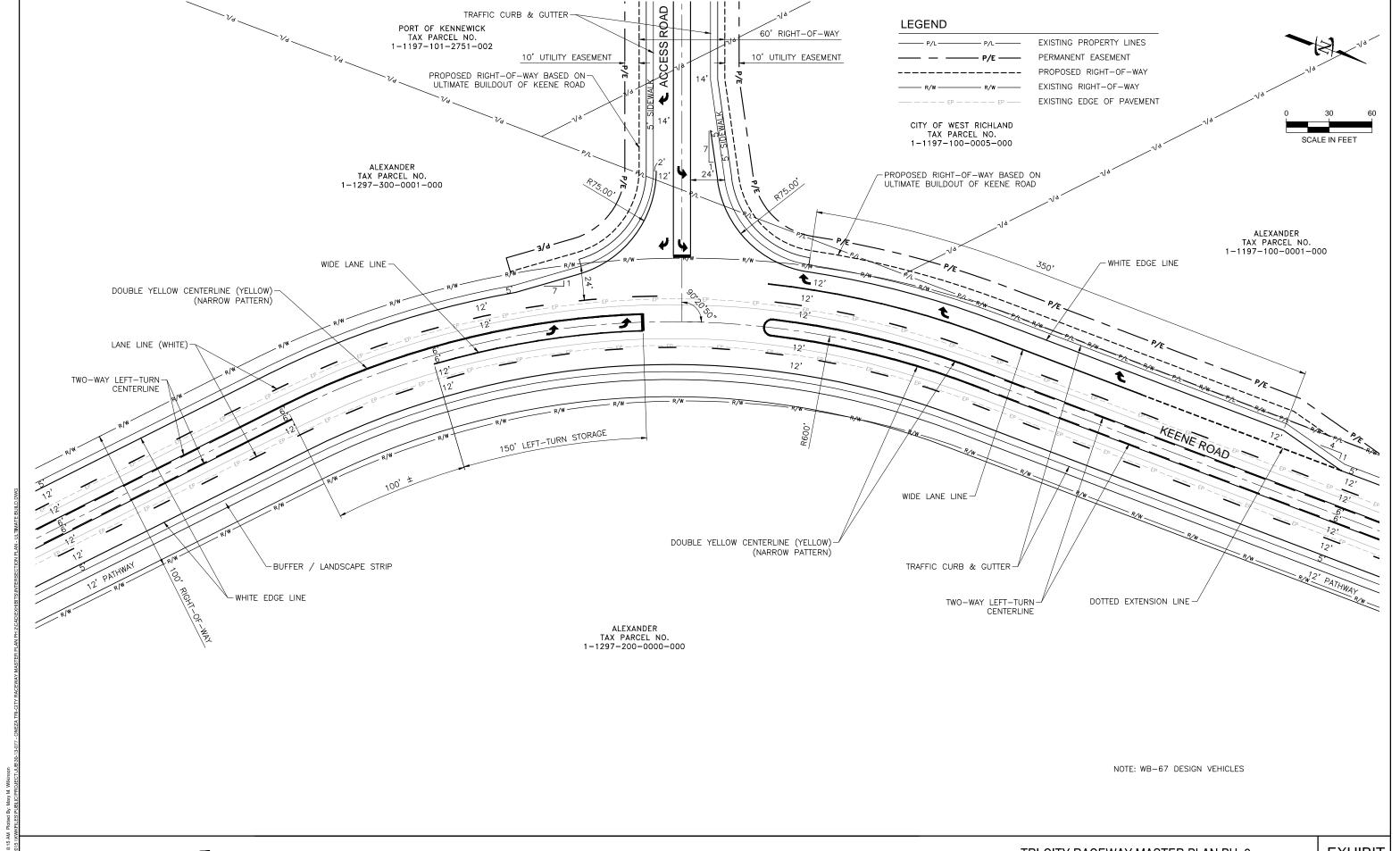
References

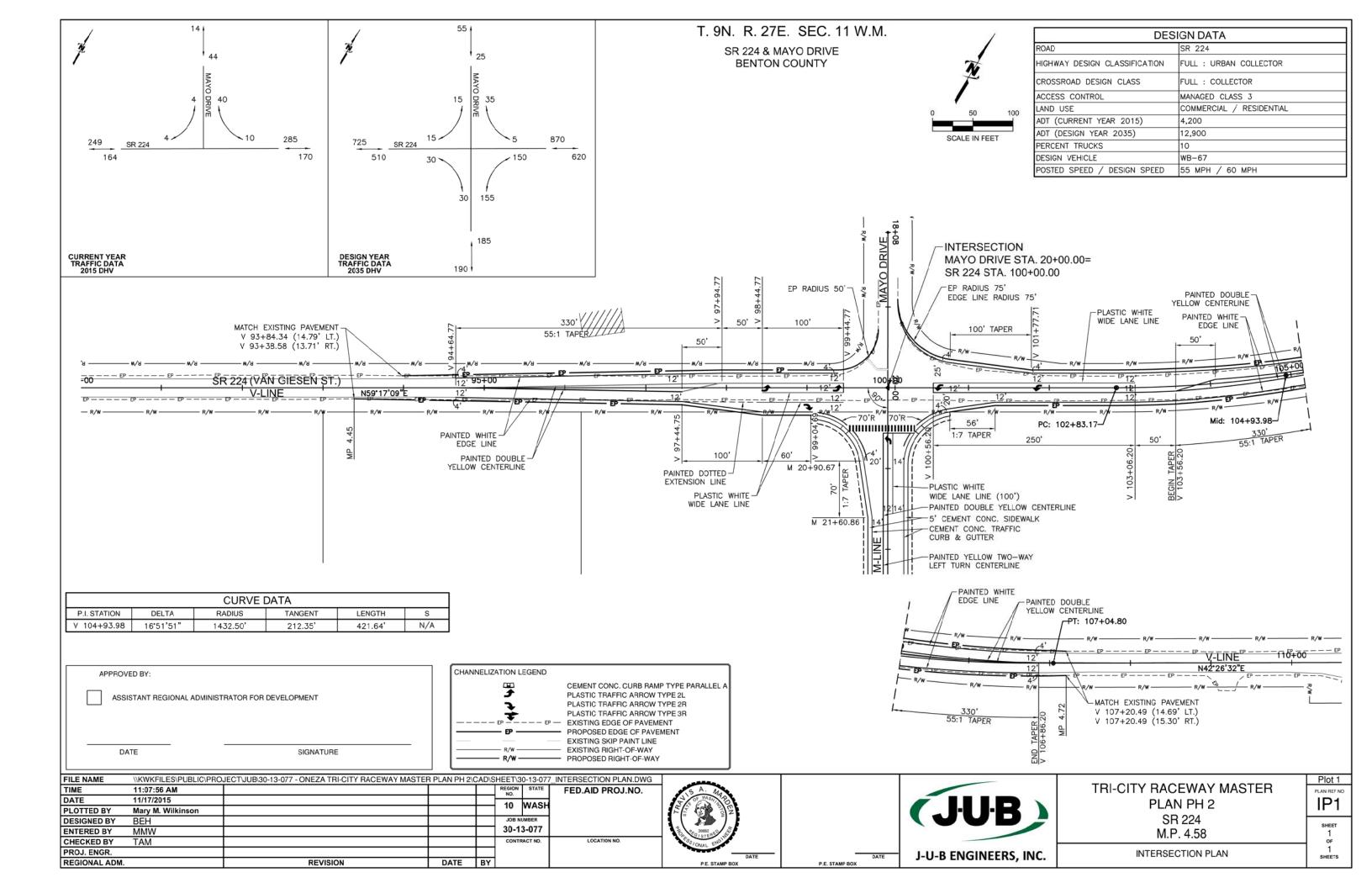
Washington State Wine, 2016. Available on: https://www.washingtonwine.org/wine/facts-and-stats/regions-and-avas/red-mountain. Accessed on April 28, 2016

Red Mountain AVA Alliance, 2016. Available at: http://redmountainava.com/theava/. Accessed on: April 28, 2016

Washington State University, 2016. Available at: http://wine.wsu.edu/research-extension/2015/09/new-study-shows-growing-economic-impact-for-washington-states-wine-industry/. Accessed on April 28, 2016







PROJECT:

TRI-CITY RACEWAY MASTER PLAN

PROJECT DESCRIPTION:

Conceptual Roadway and Utility Infrastructure

Coloring indicates a difference from JUB estimate

DATE:

8/18/16

CLIENT: Port of Kennewick

CLIENT PROJ. NO.

ITEM		SC	CHEDULE OF VALUES		SCHEDULE OF VALUES	
NO.	DESCRIPTION		JUB Original		RCECM Estimate	
		Qty	UNIT UNIT RATE	Cost	Qty UNIT UNIT RATE	Cos
ROADWA	′ (5,200 LF)					
	1 Mobilization	1 LS	\$50,000	\$50,000		50,000
	2 Temporary Erosion and Sediment Controls	1 LS	\$20,000	\$20,000	1 LS \$20,000 \$2	20,000
	3 Traffic Control	1 LS	\$30,000	\$30,000	1 LS \$30,000 \$3	30,000
	4 Shoring and Trench Safety	1 LS	\$10,000	\$10,000	1 LS \$10,000 \$1	10,000
	5 Clearing and Grubbing	1 LS	\$15,000	\$15,000	1 LS \$15,000 \$1	15,000
	6 Roadway Excavation	30,000 CY	\$6	\$180,000	30,000 CY \$12 \$36	50,000
	7 Roadway Embankement	30,000 CY	\$10	\$300,000	30,000 CY \$10 \$30	00,000
	8 HMA Cl. 3/8 in, PG 64-28 (3-IN)	4,122 TON	\$95	\$391,590	4,926 TON \$95 \$46	67,970 62,575
	9 Crushed Surfacing Top Course (2-IN)	2,603 TON	\$25	\$65 <i>,</i> 075	2,503 TON \$25 \$6	6 <mark>2,57</mark> 5
	10 Crushed Surfacing Base Course (4-IN)	5,053 TON	\$22	\$111,166	5,003 TON \$22 \$1	10,066
	11 Concrete Curb and Gutter	10,400 LF	\$22	\$228,800	10,400 LF \$25 \$26	50,000
	12 Soil Residual Herbicide	23,111 SY	\$1	\$23,111	23,111 SY \$1 \$2	23,111
	13 Roadway Striping	17,000 LF	\$2.50	\$42,500	17,000 LF \$2.50 \$4	23,111 42,500
	14 Directional Arrows	14 EA	\$350.00	\$4,900	14 EA \$350.00	\$4,900
	15 Roadway Signage	19 EA	\$300	\$5,700	19 EA \$300	\$5,700
	16 Sawcut Asphalt	1,000 LF	\$3	\$3,000	1,000 LF \$3	\$3,000
	17 Roadway Illumination System	1 LS	\$132,000	\$132,000	1 LS \$132,000 \$13	32,000
	18 Roadway Monumentation	17 EA	\$750	\$12,750		12,750
	19 Concrete Sidewalk	350 SY	\$40	\$14,000	350 SY \$40 \$2	14,000
	20 Pedestrian Ramps	8 EA	\$2,500	\$20,000	8 EA \$2,500 \$2	20,000
	21 Segmental Block Retaining Walls	1 LS	\$50,000	\$50,000	1 LS \$50,000 \$5	50,000
			_	\$1,709,592	\$1,99	93,572
SANITARY	SEWER					
	1 8" PVC Sanitary Sewer Pipe	2.240 LF	\$35	\$78.400	2,280 LF \$35	79,800
	2 15" PVC Sanitary Sewer Pipe	3,100 LF	\$58	\$179,800		79,220

ITEM		9	CHEDULE OF VALUES			SCHEDULE OF VALUES		
NO. DESCRIPTION		JUB Original				RCECM Estimate		
		Qty	UNIT UNIT RATE	Cost	Qty	UNIT UNIT RATE	Cost	
3 Sanitary Sewer Manh	nole 48" Dia.	24 EA	\$3,200	\$76,800	24 EA	\$3,200	\$76,800	
4 Cap and Mark Sewer	Service	19 EA	\$500	\$9,500	19 EA	\$500	\$9,500	
			_	\$344,500			\$345,320	
INDUSTRIAL SEWER								
1 8" PVC Sanitary Sewe	er Pipe	4060 LF	\$35	\$142,100	4170 LF	\$35	\$145,950	
	nitary Sewer Manhole 48"	19 EA	\$4,200	\$79,800	19 EA	\$4,200	\$79,800	
3 Cap and Mark Sewer	Service	16 EA	\$500	\$8,000	16 EA	\$500	\$8,000	
			_	\$229,900			\$233,750	
DOMESTIC WATER								
1 8" DI Pipe		1,000 LF	\$42	\$42,000	975 LF	\$42	\$40,950	
2 12" DI Pipe		4,030 LF	\$60	\$241,800	4,065 LF	\$60	\$243,900	
3 14" DI Pipe		1,150 LF	\$72	\$82,800	1,155 LF	\$72	\$83,160	
4 14"x12" Reducer		1 EA	\$1,800	\$1,800	1 EA	\$1,800	\$1,800	
5 14"x8" Tee		4 EA	\$1,500	\$6,000	4 EA	\$1,500	\$6,000	
6 12"x8" Tee		15 EA	\$1,200	\$18,000	15 EA	\$1,200	\$18,000	
7 12" Cross		1 EA	\$1,200	\$1,200	1 EA	\$1,200	\$1,200	
8 14" Butterfly Valve		4 EA	\$2,200	\$8,800	4 EA	\$2,200	\$8,800	
9 12" Butterfly Valve		10 EA	\$1,600	\$16,000	10 EA	\$1,600	\$16,000	
10 8" Gate Valve		19 EA	\$900	\$17,100	19 EA	\$900	\$17,100	
11 Fire Hydrant Assemb	ly	10 EA	\$3,500	\$35,000	9 EA	\$3,500	\$31,500	
12 6" DI Pipe		280 LF	\$36	\$10,080	280 LF	\$36	\$10,080	
13 Cap and Mark Water	Service	19 EA	\$500	\$9,500	19 EA	\$500	\$9,500	
14 Temporary Blow-Off	Assembly	22 EA	\$1,300	\$28,600	22 EA	\$1,300	\$28,600	
15 Miscellanious Fittings	s and Bends	20 EA	\$750	\$15,000	20 EA	\$750	\$15,000	
			_	\$533,680			\$531,590	
STORM DRAINAGE								
1 Catch Basin		36 EA	\$1,000	\$36,000	36 EA	\$1,000	\$36,000	
2 72" Dia. SD Drywell w	v/3-FT Rock Env.	31 EA	\$5,800	\$179,800	32 EA	\$5,800	\$185,600	
3 12" SD Pipe		1,110 LF	\$40	\$44,400	1,560 LF	\$40	\$62,400	
			_	\$260,200			\$284,000	
DRY UTILITIES								
1 2" Communication Co	onduit	5,200 LF	\$4	\$20,800	5,200 LF	\$4	\$20,800	
2 Primary Electrical Pov	wer Trenching (BREA)	5,200 LF	\$6	\$31,200	5,200 LF	\$6	\$31,200	
	cal Vaults/Transformers	16 EA	\$1,500	\$24,000	16 EA	\$1,500	\$24,000	
4 4" Sch 80 PVC Condu		1,400 LF	\$15	\$21,000	1,400 LF	\$15	\$21,000	

ITEM NO.

DESCRIPTION

SCHEDULE OF VALUES SCHEDULE OF VALUES RCECM Estimate JUB Original Qty Qty UNIT UNIT RATE Cost UNIT **UNIT RATE** Cost \$97,000 \$97,000 Subtotal \$3,117,233 Subtotal \$3,485,232 Sales Tax Sales Tax \$299,730 8.60% \$268,082 \$268,082 8.60% \$3,784,962 Subtotal \$3,385,315 Subtotal 40% \$1,513,985 Contingency \$677,063 \$677,063 20% Contingency Design Design Engineering 8% \$270,825 Engineering \$270,825 8% \$302,797 Construction Construction Admin. 8% \$270,825 Admin. \$270,825 8% \$302,797 Materials Materials 2% \$75,699 2% \$67,706 \$67,706 Testing **Testing** Construction Construction Staking 5% \$169,266 Staking \$169,266 5% \$189,248 **Permit Fees Permit Fees** \$169,266 5% \$169,266 5% \$189,248 Total Total Estimated Estimated Costs \$5,010,266 Costs \$6,358,736

Notes:

Pipe and fittings assume all pipe trenching, backfill, compaction, pipe bedding, trench safety and testing is included in unit price Assumes no off-site domestic water or sanitary sewer utility extentions to downstream faciliites Assumes no utility service connection fees Excludes any irrigation and landscaping Excludes any demolition and/or remediation of existing raceway facility

Assumes a gravity sanitary sewer

Memorandum

To: Larry Peterson, Director of Planning & Development

Port of Kennewick

From: Ferdouse Oneza, Oneza & Associates

Date: July 1, 2015

Re: Tri-Cities Raceway Site Development: Agri-Tourism Ideas

Purpose

The purpose of analyzing agri-tourism as a planning component for the Tri-Cities Raceway development is to evaluate the options of agri-tourism to be incorporated in the Raceway site planning process. Agriculture relating to the wine industry plays a vital role for the Tri-Cities' economy. Over the past four years the number of wineries in Benton/Franklin County has grown by 27%, outpacing the growth in Walla Walla in both percentages and in real numbers (HDR, 2014). This has brought tourists in the region from all over the state. Statewide, wine tourism is estimated to account for 3,307 jobs and total wages of more than \$98 million (Stonebridge, 2012). Tourists and visitors spent \$398.2 million in 2013 in Tri-Cities (Visit Tri-Cities, 2015). Therefore, it is important that developments related to the wine industry consider the essence of agriculture and tourism in the planning.

Agriculture and Agri-Tourism

Four distinct characteristics of agriculture in community planning have been discussed by Andres Duany & DPZ (Andres Duany & DPZ, 2012). These are:

- 1. Agricultural Retention, where techniques are employed to save existing farmland;
- 2. Urban Agriculture, refers to agricultural practices within urban areas;
- Agricultural Urbanism, where agriculture is associated with the community, but not socially integrated. Few residents participate in the productive activities, but anyone may visit, volunteer and learn from the farms;
- 4. Agrarian Urbanism, refers to a deeper integration between agriculture and the society. The society is involved in agricultural activities and settlements reflect that characteristics of the society.

Agri-tourism is a subset of tourism industry that attracts tourists to areas where agricultural products are available and are of interest to tourists. Generally, the tourist attraction to agricultural areas is based on factors such as, sustainable agricultural practices, uniqueness of the agricultural product, and agriculture based economy. Agri-tourism includes



activities such as family visit to the farm or agricultural production areas, experience the agricultural ambience, visit winemaking and tasting facilities etc. Farm or production areas provide amenities and activities for tourists based on the production cycle, for example, harvesting, processing of food etc. (Virginia Tech, 2009).

Developments on the Tri-Cities Raceway site could be consistent with Agricultural

Urbanism and Agrarian Urbanism. The vicinity, e.g. the Red Mountain AVA area is socially and economically integrated with the Tri-Cities community. However, the community and its settlements are not entirely involved in agricultural activities. A combination of agricultural aspects and increased demand for wine industry in the Tri-Cities area makes the agritourism a desirable component for the



Source: Great Wine News

area. Therefore, development on the Tri-Cities Raceway site may reflect some of the agritourism components.

It is to note that because of the limited size of the site in comparison with its surrounding agricultural areas, the full potential of agri-tourism may not be applicable in the site development. Development on the site could be supplementary to the agri-tourism as it intends to support of the wine industry. This includes wine production and processing while the main agricultural uses, i.e. grape production remain in the vicinity. Therefore, the idea of agri-tourism within the site may include tourism component reflecting a hybrid of agricultural production and processing activities.

Design Principles

Design of the Raceway site can include the following principles for agri-tourism. These may include identifying some niche areas for the wine and agricultural industry.

- Be supportive and reflective of the surrounding agricultural and wine industry. The
 development should use design elements that make wine businesses and industries
 attractive to customers.
- Promote production of wine from sustainable agricultural practices. This may include showcasing some of the wineries in the Red Mountain AVA that use sustainable practices, and use such practices on the site while processing wine. This could include wine processing from organic grapes.
- Use demonstration gardens. The site may use demonstration gardens as a way to create a tourists' experience. This could include demonstration gardens on portions of existing lots, as well as utilization of existing utility corridors that are otherwise hard to utilize.
- Use of landscaping. Appropriate landscaping could set the transition between different types of uses within the site.
- Utilize existing topography and storm water drainage as part of the site design.
- Agricultural retention. Ensure that uses in the development supports the agricultural
 uses in the vicinity, and protects valuable agricultural land in the Red Mountain AVA
 from being used for wine production or processing.

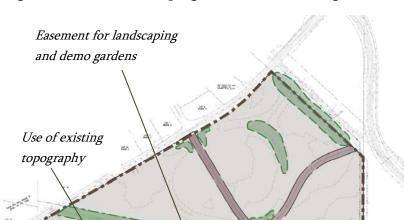


Fig. 1 - Potential landscaping and demonstration garden areas

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Tri-Cities Raceway Site Development Plan

Market Analysis

Prepared by HDR Engineering Inc. In partnership with Oneza & Associates

I. Wine Industry Growth

In looking at when and how to develop the former Tri-City Raceway site the Port of Kennewick asked Oneza and Associates to review the economic growth in the Washington (and regional) wine industries over the past decade. In order to determine the feasibility of development of an industrial wine center or something similar, the wine industry would have to be strong and growing in order to support such activity. This study looked at a number of different factors to determine the levels of growth in the industry and determined that by any standard the industry is growing, and in fact, it may not be growing enough.

By Year	Washington Wineries
2003	240
2004	300
2005	360
2006	460
2007	540
2008	562
2009	620
2010	709
2011	748
2012	773
2013	796

Source: Washington State Liquor Control Board, Washington Wine Commission

Note: 2010 data based on Oct. 2010 licenses, 2013 data based on Sept. 2013 licenses.

Table 1 shows wineries licensed by the State over time and there is definitely a growth trend as you look at the number of licenses.

Over the past decade the number of wineries in the State of Washington has grown by 330%, averaging about 56 new winery licenses per year over that time.

In addition, grape production over that time has also risen

Table 1 significantly, not only in Washington, but in the c

significantly, not only in Washington, but in the other major wine producing states as well. A review of statistics from the United States Department of Agriculture revealed the extent of that growth over the past five years, which shows not only have the quantity of grapes harvested grown, but they have also held their overall value in the market, making the production of wine a more profitable endeavor (Table 2)

	U.S. Grape Production 2008-2012										
	Tons Produced					Average Price					
Year	2008	2009	2010	2011	2012	2008	2009	2010	2011	2012	
California	3,015,000	3,703,000	3,589,000	3,347,000	3,700,000	\$610	\$612	\$574	\$578	\$666	
Washington	145,000	156,000	160,000	142,000	188,000	\$1,030	\$989	\$1,040	\$987	\$1,040	
Oregon	34,700	40,200	31,200	41,500	46,000	\$2,050	\$1,910	\$2,030	\$1,950	\$2,050	
Other States	89,520	81,600	87,800	92,610	79,070	\$900	\$924	\$959	\$956	\$995	
United States	3,284,220	3,980,800	4,269,530	4,153,660	4,413,120	\$574	\$599	\$746	\$675	\$895	

Table 2

In reviewing production by gallons of wine, there is also dramatic growth in the Washington wine industry over the past decade. Table 3 shows that between 2002 and 2010 (latest data available) the Washington wine industry increased

its total output by 4.6 million gallons. That translates into an increase of over 1.9 million cases of wine in an eight year period. (one case of wine is approximately 2.4 gallons)

WA Wine Production	2002	2003	2004	2005	2006	2007	2008	2009	2010
Gallons Produced (millions)	15.5	17.7	17.3	16.5	19	20	21.4	25	20.1
Source: Washington Wine Commiss	ion Report	on Econom	ic Impacts	of the Wa	shington W	ine Industry	y by Stonet	ridge Rese	earch LLC

Table 3

In addition, over the past four years the number of wineries in Benton/Franklin County has grown by 27%, outpacing the growth in Walla Walla (table 4) in both percentages and in real numbers. Though the number of wineries between 2012 and 2013 is unchanged, significant growth in the industry occurred in both 2011 and 2012 which lends credence to the idea of supporting the industry in its growth efforts.

If you take a look at wine sales in a broader sense growth in the industry is also quite clearly defined. Over the past 20 years the value of sales in U.S.

manufactured wine has tripled from \$11 billion in 1993 to nearly \$35 billion in 2012, and since 2002 sales have jumped from \$21.8 billion to nearly \$35 billion. In 2008 and 2009 the Great Recession did impact the wine industry as it saw reductions in sales volume two years straight.

Benton/Franklin Wineries	2010	2011	2012	2013					
By Year	By Year 48 53 61 6								
ncludes licenses in Pasco, Kennewick, Richland, West Richland, Benton City and Paterson									
Source: Washington State Liquor Control Board, Washington Wine Commission									
Note: 2010 data based on Oct. 2010 2013 licenses.	WSLCB lic	enses, 201	3 based on	Sept.					
Walla Walla Wineries	2010	2011	2012	2013					
By Year	132	138	139	139					
Source: Washington State Liquor Control Board, Washington Wine									
2013 licenses.									
Source: Washington State Liquor Co 2013 licenses.	ontrol Board	l, Washingt	on Wine						

Table 4

In fact, those two years were the only two years in the past 20 when either the quantities of cases sold (in the millions) or the sales value did not increase (Table 5). As this table clearly shows, the sale of wine in the United States is not only profitable, but it continues to grow at a fairly rapid pace, increasing by over 100 million cases between 2002 and 2012.

WINE SALES IN THE U.S.—2002 to 2012 in millions of 9-liter cases

(Wine shipments from California, other states and foreign producers entering U.S. distribution)

Year	Table Wine ¹	Dessert Wine ²	Sparkling Wine/ Champagne	Total Wine	Total Retail Value ³
2042	244.0	07.5	47.7	200.4	\$34.6
2012	314.9	27.5	17.7	360.1	billion
2011	304.4	29.8	17.4	351.5	\$32.9 billion
2010	286.4	27.9	15.4	329.7	\$30.0 billion
2009	280.1	26.9	14	321.1	\$28.7 billion
2008	273.2	27.2	13.4	313.8	\$30.0 billion
2007	272	26.3	13.8	312.1	\$30.4 billion
2006	264	24.1	13.6	301.6	\$27.8 billion
2005	256.2	21.9	13	291.1	\$25.8 billion
2004	247.7	18.9	13	279.7	\$24.0 billion
2003	239.7	16.8	12.1	268.8	\$22.3 billion
2002	232.2	15.6	11.8	259.5	\$21.8 billion

WINE SALES IN THE U.S.—2002 to 2012 in millions of 9-liter cases
(Wine shipments from California, other states and foreign producers entering
U.S. distribution) - Source: www.wineinstitute.org at
http://www.wineinstitute.org/resources/pressroom/04082013

Sources: Volume—Wine Institute, Department of Commerce, Estimates by Gomberg, Fredrikson & Associates. Preliminary. History revised.

Totals may not add up exactly due to rounding. Excludes exports. To convert cases to gallons, multiply cases by 2.3775

¹ Includes all still wines not over 14 percent alcohol; excludes Canadian malt coolers.

² Includes all still wines over 14 percent alcohol and sake. History revised based on TTB reports.

³ Estimated retail value includes markups by wholesalers, retailers and restaurateurs.

While this bodes well for the industry as a whole, one has to wonder where the growth in the wine market is coming from. The answer to that is fairly simple, growth in population in the United States is driving some of that, with a drinking age population of nearly 257 million Americans. But a change in the tastes of Americans is the bigger factor.

US Population (millions)

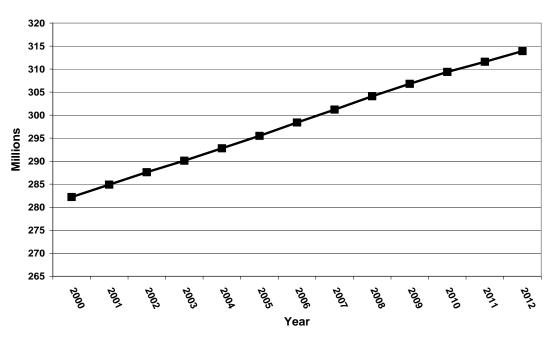


Chart 1

As Chart 1 shows, the U.S. population is growing, albeit at a relatively slow pace. Since 2000 the U.S. has seen a growth of 31 million residents, none of which are old enough to legally drink alcohol. However if you go back to 1990 and look at similar trends, the nation is adding approximately between 3 and 4 million new members every year and each year another cohort of that population reaches drinking age. More importantly, approximately 60% of those who are 21 or older drink alcohol at least occasionally according to a Gallup poll conducted in July of 2013. More importantly than the growth in population, is what those who do drink choose to drink. Gallup, as part of its annual Consumption Habits poll, has found that much of the growth driving the wine industry is a change in the consumption habits of the drinking public (Chart 2).

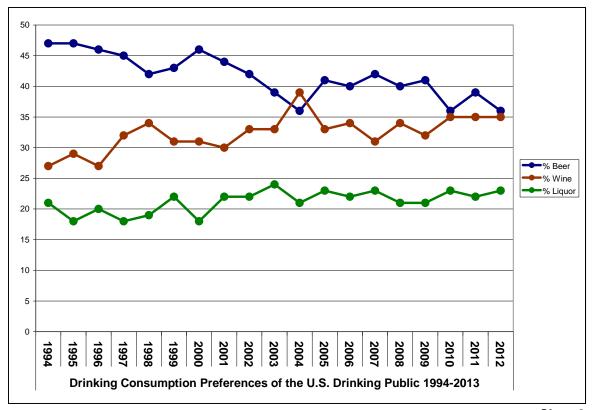


Chart 2

As the chart shows, wine has become the alcoholic drink of choice for many Americans compared to just 20 years ago. In the early 1990s beer was the beverage of choice for over 45% of Americans while wine lagged well back at 27%. Today the two are almost identical which has added significant growth to the bottom line of the wine industry. More importantly, young drinkers are turning to wine more than ever before.

Preferred Drink, by Age			
Based on those who drink alcohol			
	% Beer	% Wine	% Liquor
18- to 29-year-olds			
1992-1994	71	14	13
2012-2013	41	24	28
Change	-30	+10	+15
30- to 49-year-olds			
1992-1994	48	31	17
2012-2013	43	29	24
Change	-5	-2	+7
50+			
1992-1994	28	37	30
2012-2013	29	46	19
Change	+1	+9	-11

Table 6

In the early 1990s fully 71% of adults under 30 said they drank beer most often, today that number has fallen to 41%

In addition to gaining ground among younger drinkers, Gallup also discovered that wine has gained significant ground among older Americans, with those who

prefer wine with their dinner rising from 37% in the 1992-94 time frame, up to 46 percent in 2012-13, a nine percentage point increase. With gains at both the top and bottom end of the scale, wine is well positioned for growth now and well into the future as the drink of choice for a significant number of Americans.

That growth is also reflected in the consumption numbers, as well. Not only are more Americans drinking wine that in the past,

Year	Total Wine per Resident 1	Total Wine Gallons	Total Table Wine Gallons 2
2012	2.73 gals	856 million	749 million
2011	2.68 gals	836 million	724 million
2010	2.53 gals	784 million	681 million
2009	2.49 gals	763 million	666 million
2008	2.45 gals	746 million	650 million
2007	2.46 gals	742 million	647 million
2006	2.40 gals	717 million	628 million
2005	2.34 gals	691 million	609 million
2004	2.26 gals	665 million	589 million
2003	2.20 gals	639 million	570 million
2002	2.14 gals	617 million	552 million
2001	2.01 gals	574 million	512 million
2000	2.01 gals	568 million	507 million
1999	2.02 gals	543 million	475 million
1998	1.95 gals	526 million	466 million
1997	1.94 gals	519 million	461 million
1996	1.89 gals	500 million	439 million
1995	1.77 gals	464 million	404 million
1994	1.77 gals	459 million	395 million
1993	1.74 gals	449 million	381 million
1992	1.87 gals	476 million	405 million
1991	1.85 gals	466 million	394 million
1990	2.05 gals	509 million	423 million

¹All wine types including sparkling wine, dessert wine, vermouth, other special natural and table wine. Based upon Bureau of the Census estimated resident population. Per capita consumption will be higher if based on legal drinking age population.

²Because of changes in reporting, these numbers include all still wines not over 14 percent alcohol. History revised.

Source: http://www.wineinstitute.org/resources/statistics/article86

Table 7

they are consuming it in greater quantities.

When taken together these numbers would appear to show that growth in the wine industry is inevitable and that the Port, given its economic development mission should do as much as it can to assist the industry in its growth. One particularly intriguing statistic is that surrounding wineries and production throughout the United States. This data (table 8), as much as any other, shows the tremendous potential for growth in the Washington wine industry going forward. In 2010 the northwest (Oregon and Washington) accounted for 16 percent of all the wineries in the country, but only 3.7 percent of the total production of wine. That would indicate that the wineries in the northwest are underrepresented in the

Percentage of Wineries and Wine Production by Geographic Region – 2010							
Region	Wineries	Production*					
Northeast	10.2	4.1					
South	13.3	1.2					
Midwest	12.6	0.8					
Mountain	3.8	0.2					
California	44.1	89.5					
Northwest							
Total	100	99.5					

Source: Based on data obtained from the U.S. Treasury Alcohol and Tobacco Tax Trade Division via

http://ita.doc.gov/td/ocg/wine2011.pdf

*Production may also included non grade wine production. Data doesn't total 100% due to incomplete state data

Table 8

marketplace, a situation which is beginning to right itself as word spreads about

the quality of Washington and Oregon wines compare to those of California. As the table shows, California (as should be expected, is king with over 44% of the wineries in the country, which account for nearly 90% of all production. As in most cases the California wine industry dwarfs the rest of the country in its size and capacity for production. However, water, land and overall costs are starting to drive many of the established California wineries into looking outside of the state for both land and production facilities.

Gary Black, President of Integrated Structures Inc., a Berkeley California Architecture and Engineering firm that specializes in winery-related development said that he is seeing more interest in expansion from established California wineries, but that land costs and water issues in his state are forcing them to look into other areas. A prime example of this broadening of their search for land outside of California occurred in March of 2013 when Jackson Family Wines (makers of Kendall Jackson and LaCrema brands) purchased nearly 400 acres of vineyards in Oregon. The company purchased the properties in order to produce Pinot Noir wines.

II. Consumption is Driving Global Shortages

One major area where Washington wines and wineries can capitalize is being driven by consumption. A recent study of the industry performed by Morgan Stanley Research shows that global consumption of grapes (including those for non-wine use) has remained relatively stable over the past decade, while grape production has dropped precipitously since 2005.

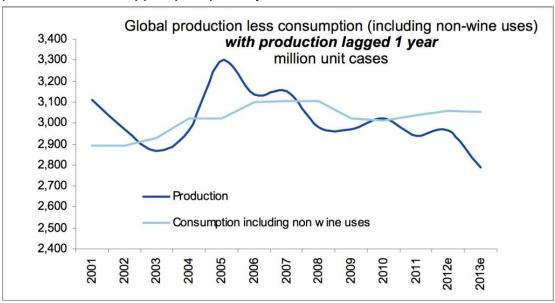
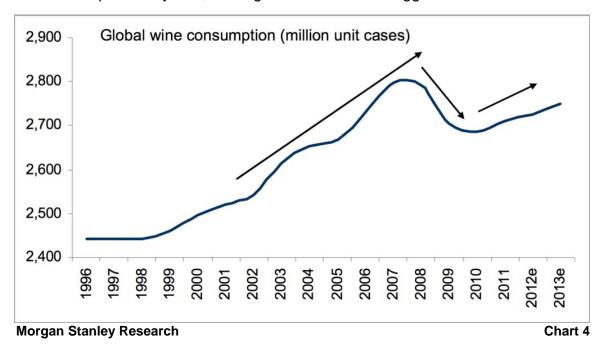


Chart 3

This change in production does not bode well for wine drinkers, but it definitely presents a market opportunity for wine makers in the northwest. As traditional wine production has fallen off in France, Italy and Spain a global undersupply of

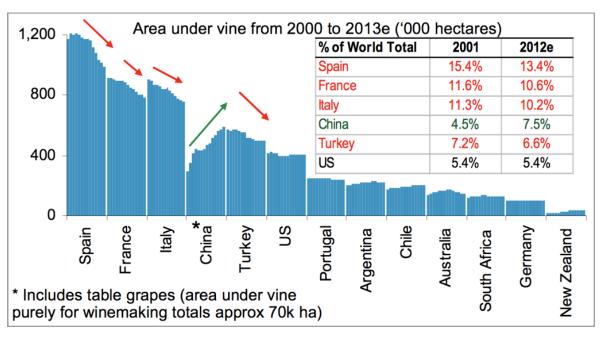
about 300 million cases of wine is forecast within the next year or two. This could potentially open markets for Washington wine that have traditionally been untapped, including markets within the United States.

As seen earlier, U.S. consumers are drinking ever more wine compared to the past, and given that the U.S. currently consumes 12% of the worlds wine, and that (per capita) consumption has doubled since the turn of the century, that provides ample opportunity for Washington wines to make inroads in non-traditional markets such as the east coast. China is another market for the state winemakers to target. Chinese wine consumption has doubled, not once, but twice in the past five years, making it the world's fifth biggest market for wine.



While consumption has been steadily rising (other than during the economic collapse following the 2008 market crash), production has failed to keep up. Wine production estimates for 2012 have global production at its lowest level since 1995. With consumption up and production down there is a distinct market advantage and opportunity for companies which can increase production to fill the void. The main question would be where is the under production? Fortunately for Washington winemakers that underproduction is largely being seen from competitor countries as the big three (Italy, France and Spain) have all seen reduced production while consumption continues to grow.

According to the International Organization for Wine and Vine, 2013 was a very good year for winemakers after a weak harvest in 2012 and only modest harvests for the five years prior. However, one year can not reverse the long term downward trend in production globally as seen in Chart 5.



Morgan Stanley Research

Chart 5

As this chart shows, U.S. production is a relatively small portion of overall word production and California, which is the 300 pound gorilla of U.S. production, is relatively built out leaving states such as Washington and Oregon in a prime position to gain ground and add to the overall total of wine grape and wine production in the world.

In order to take advantage of this changing market Washington wineries will need to move quickly. The United States and China alone are projected to consume roughly 400 million cases of wine each (800 million total) by 2016, and unless production picks up to match consumption levels there will be significant shortages.

III. Are Washington Wineries Growing

While growth in the overall wine industry is pretty obvious, one of the more difficult questions to answer is whether Washington wineries, particularly smaller wineries, are growing along with the industry. This question, is of a more qualitative nature insofar as some wineries, particularly boutique wineries, may choose to not grow as they are able to demand a premium price for their product, thus maximizing their profits while minimizing risk and cost.

According to the "Economic Impact of Washington State Wine and Grapes" study performed by Stonebridge Research Group for the Washington Wine Commission in 2012, fully 90 percent of Washington wineries produce less than 30% of Washington wine. This data would seem to hold up in light of an article in the Puget Sound Business Journal which showed that Ste. Michelle Wine

Estates sold over 14 million gallons of wine in 2012 while the next largest producer, Walla Walla Wine Works sold just 1.5 million. In fact, the rest of the top 10 wineries in Washington, when combined, sold just 38% of Ste. Michelle sold in 2012.

Walla Walla Wine Works and the Ste. Michelle Brands may well be on the front end of a trend toward partnerships and mergers that will allow the overall industry to grow in Washington (and grow its national/global footprint) while helping the smaller producers who want to grow slowly do so without pressure to grow too quickly, but they may also end up as casualties (albeit profitable ones) who are bought out by trend to merger and conglomeration in the industry right now.

Tom Hedges, owner of one of the most successful independent wineries in the state, and the largest winery on Red Mountain said that the industry is beginning to conglomerate as smaller wineries join together in partnerships or get purchased outright by larger business interests. Hedges feels that is the way the industry is trending right now, making processing capacity more of an issue as wine makers ramp up to ever-larger quantities of production.

Hedges, who has property near the Pacific Rim winery near the racetrack, has put that property on the market because he would rather have a long-term building lease or production contract for his crush than own. Hedges even indicated that if the Port were to build a facility for industrial processing that he, and others, would likely make use of it.

Larry Pearson of Tapteil Winery echoed Hedges noting that the size of a winery on Red Mountain is somewhat limited due to wastewater treatment, so that a facility which provides capacity to the industry would likely be viewed as beneficial. Pearson indicated that while not everyone would use a crush processing facility, many would.

John Bookwalter of Bookwalter Winery wines indicated that while they may not need to use a processing facility, there are other needs the industry has which could be met by a wine-manufacturing industrial park.

Bookwalter indicated that one type of infrastructure his business is seeking is climate controlled storage, particularly for wine barrels during the aging process. Bookwalter indicated that a lack of climate controlled facilities in the area impacts his business because an inability to control the temperature of a storage facility leads to significant wine loss. Bookwalter said in a temperature controlled environment the winemaker only loses about a gallon per barrel to evaporation while in a non-climate controlled environment that number can exceed two gallons, which is the equivalent of six bottles of wine

Bookwalter, and ReNae Pilgrim of Terra Blanca Winery indicated that while the smaller wineries are growing, their growth is somewhat tempered by the high capital cost of expansion and a strong aversion in the industry to risk.

Bookwalter said that many wineries want to grow their business, as does he. However, scaling up in the wine business is risky due to the capital-intensive nature of growth in the business. Bookwalter, who produced about 30,000 cases of wine in 2012, is looking to grow slowly, adding between 2,000 and 5,000 cases per year.

He also indicated that now is a good time to grow because Washington wines hold under 5% of the market nationally. That small percentage of market share makes it possible, but as he indicated, expansion is capital intensive and how you get that capital makes a difference in how you grow. Adding investors adds pressure and removes control, while staying internal can slow or even stall growth.

Pilgrim indicated that Terra Blanca is in much the same position as Bookwalter, in both production size and in its mindset that growth should come in a risk-averse manner. Terra Blanca made a significant investment a few years ago, adding capacity to its production and storage facilities so that it can scale up to between 50,000 and 75,000 cases annually. Right now the firm is at 30,000 and growing between 2,000 and 5,000 cases per year. Like Bookwalter, the growth at Terra Blanca is measured and largely focused on slowly scaling up production without overextending the firm.

Tim Hightower at Hightower winery is also growing slowly, and he has turned to Vintners Logistics for much of his industrial support, particularly in the bonded-warehouse storage area. Still, he indicated that he needs additional storage space off site if he wants to expand his production much beyond where it is today, and he indicated that he feels wastewater treatment is going to become an issue for wineries moving forward so that any additional treatment capacity in the Red Mountain area would be welcomed.

While some of the local vintners indicated that new capacity would be welcomed, the largest of the Washington wine producers didn't see any benefit to additional capacity – at least not immediately. Rob McKinney, Vice-President of Operations for Chateau Ste. Michelle wineries (which includes Columbia Crest, 14 Hands, Snoqualmie and other wines) indicated that his company would have no use for a custom crush facility or additional processing capacity at this time. McKinney said that his company has several long term relationships with partners who have the capacity to expand to meet the company's needs, noting that the firm can add up to 15,000 tons of processing capacity in the next 5 to 10 years. However, he indicated that those relationships may not be enough to meet growth needs in the longer term.

McKinney also noted that the location of the Port property is on the geographic edge of making sense for his company, but that Col Solare, which is the Chateau Ste. Michelle brand at Red Mountain has more than enough capacity to produce the volume of wine it is set up to produce.

However, the announcement that Duckhorn Vineyards, of St. Helena CA. plans to set up shop on Red Mountain, along with the recent_auction of 670 acres of land on Red Mountain by the Kennewick Irrigation District could provide additional customers for such crush and storage facilities within a couple years.

While these wineries may not be a fully representative sample, history can also be a guide as wineries such as Hedges, Badger Mountain, and Maryhill have all scaled up slowly but are now among the top 10 wine producers in the State.

So growth, as Bookwalter indicated, is relative. Companies such as Leonetti Vineyards, and Cayuse Winery remain small boutique wineries producing between 5,000 and 10,000 cases annually and selling them exclusively to club members based on their reputation as top-shelf wines. However, many wineries have eschewed the premium only approach and are poised for growth, as the capital becomes available.

Bookwalter indicated that the Ports approach to assisting the industry is a good step toward assisting in expansion by reducing some of the capital costs associated with scaling up in size.

Hedges seemed to hint that the Port approach would provide some relief for winemakers looking to grow, indicating that he thinks the Port is on the right track. He said that his company, and others are looking for facilities to process and that having wastewater treatment capacity would help drive business to facilities that have that capacity.

McKinney also felt the Port was headed in the right direction, indicating that he felt what the Port was planning was worthwhile and it would be able to get customers.

As Gary Black said, the Port is sitting in an "if you build it" situation and that by solving some of the capital cost issues with expansion such as waste treatment and fire suppression will help to drive winemakers looking to expand into the facilities for no other reason than it minimizes the up-front capital costs of expansion.

IV. Development Options

Given the growth of the Washington wine industry generally, and the growth in the Port district specifically it would seem that development of the former Tri-City Raceway into an industrial complex for wine makers would make sense. However, one must decide how to best develop such a site (in terms of development order).

As the Port plans the development of the site it should focus on providing one of two services to the industry at the outset. The first of these services should focus on the development of climate controlled warehouse flex space which could be used for barrel aging of wine, or for case storage. That may mean the Port would have to have a bonded warehouse, particularly for case storage, but for barrel aging of wines it may not need to. This type of facility is needed in the region as indicated by both Bookwalter and Hightower. Space such as this in close proximity to Red Mountain may well provide value to the winemaking community, particularly in such close proximity to the mountain itself, and with winemaker Pacific Rim nearly next door the facility may lend itself to meeting storage needs of a current Port client.

If the Port opts for warehouse space at first it should be because there is a need, and because this type of space is one of the less expensive to develop and provide service to. This would also provide the Port with some early "anchor" tenants that it could use to begin developing additional properties, particularly the industrial processing facilities that would tie into the City of West Richland wastewater treatment system.

If the city treatment system were currently at the capacity it is seeking, the recommended development for the Port would flip with the recommended focus being the industrial processing facilities. However, because of time and capacity constraints, and because of the lack of treatment capacity at current, this slips into a second position behind warehousing space for the industry. However, it may be wise for the Port to meet with large producers such as Hedges and the Chateau Ste. Michelle brands to determine if the additional production capacity such a facility would provide is something they would use immediately if it were available. This specific determination may also influence the position of an industrial crush facility relative to warehousing space.

The development of any retail or non-industrial wine-related uses on the property should definitely be considered, but they should not be considered until later in the development of the property for several reasons. First and foremost the Port needs to hold off on any of this type of development until the proposed development of such facilities on Red Mountain are fully exhausted. The reasons for this are twofold, first the Mountain has a master plan for development of a wine village that lends itself well to Red Mountain and its vintners so the Port should hold off on this type of development in order to not derail the development before it can begin. Secondly, the property in question does not currently lend itself to the development of retail facilities. Located in an undeveloped area, retail or restaurants would not be able to draw the type of foot traffic needed to support that type of facility at current, so development of such facilities would likely end in failure.

SOURCES

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R. Gary Black, President Integrated Structures – Telephone interview on Sept. 26, 2013

John Bookwalter, President and Winemaker, Bookwalter Wines – Telephone Interview on Sept. 24, 2013

ReNae Pilgrim, President of Terra Blanca Wines – Telephone Interview on Sept. 25, 2013.

Tom Hedges, Founder of Hedges Winery – Email Interview on Oct. 31 and Nov. 1, 2013.

Christophe Hedges, Marketing Director Hedges Winery – Email Interview on Oct. 31 and Nov. 1, 2013.

Larry Pearson, President of Tapteil Vineyards – Phone Interview on Nov. 2, 2013.

Tim Hightower, Owner of Hightower Cellars – Phone Interview on Nov. 4, 2013.

Rob McKinney, Vice-President of Global Operations for Chateau Ste. Michelle Cellars – Phone Interview on Nov. 14 & 15, 2013.



DRAFT PORT of KENNEWICK 2017 COMMISSION ORGANIZATION REPRESENTATION

NAME	MEETING SCHEDULE	MEETING TIME	MEETING PLACE	CURRENT COMMISSIONER REPRESENTING POK	COMMENTS
Benton-Franklin Council of Governments Board of Directors	3rd Friday	11:30 AM	El Chapala: Columbia Drive	Commissioner Skip Novakovich	Alternate: Commissioner Don Barnes
Benton-Franklin Council of Governments Policy Advisory Committee (PAC)	Second Thursday	7:00 AM	Cousin's	Commissioner Skip Novakovich	Alternate: Commissioner Thomas Moak
Benton-Franklin Council of Governments Local Good Roads & Transportation Association	3rd Wednesday every other month	5:30 PM	TBA	Commissioner Thomas Moak	Alternate: Commissioner Don Barnes Meets Feb,April,June, Aug, Oct Dec. Locations TBA
Confederated Tribes of the Umatilla Indian Reservation (CTUIR)	As Called			Commissioner Skip Novakovich	Alternate: Commissioner Thomas Moak
Historic Downtown Kennewick Partnership	3rd Friday	7:30 AM	Downtown Kennewick Business Center	Commissioner Thomas Moak	Alternate: Commissoner Don Barnes
Tri-Cities Hispanic Chamber of Commerce	3rd Tuesday	11:30 AM	Pasco Red Lion	Commissioner Skip Novakovich	Alternate: Commissoner Don Barnes
Tri-City Regional Chamber Board of Directors Meeting	3rd Wednesday every other month	7:00 AM	Bechtel Board Room	Commissioner Don Barnes	Alternate: Commissoner Thomas Moak
Visit Tri-Cities (formerly Tri-Cities Visitor & Convention Bureau) (Full Board Meeting)	4th Wednesday	7:30 AM	Tri-Cities Business & Visitor Center Bechtel Board Room	Commissioner Don Barnes	Alternate: Commissioner Thomas Moak
TRIDEC Board of Directors Meeting	4th Thursday	4:00 PM	Tri-Cities Business & Visitor Center Bechtel Board Room	Commissioner Don Barnes	Alternate: Commissioner Skip Novakovich
TRIDEC Executive Board Meeting	2nd Thursday every other month	4:00 PM	Tri-Cities Business & Visitor Center Bechtel Board Room	Commissioner Port of Kennewick	Tri-Ports Executive Board Rep (Rotates Annually) 2015 - Port of Benton 2016 - Port of Pasco 2017 - Port of Kennewick
Trios Health, City of Kennewick and Port of Kennewick	Quarterly Meetings	5:30 PM	Trios Health's Administration Conference Room	Commissioner Thomas Moak	Alternate: Commissioner Don Barnes Jan, April, August & November
West Richland Area Chamber of Commerce	1st Wednesday	Noon	The Sandberg Event Center	Commissioner Skip Novakovich	Alternate: Commissioner Don Barnes
West Richland Economic Development Committee	As Called			Commissioner Skip Novakovich	Alternate: Commissioner Don Barnes



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NAME	MEETING SCHEDULE	MEETING TIME	MEETING PLACE	CURRENT COMMISSIONER REPRESENTING POK	COMMENTS
WPPA Board of Trustees	As Called			Commissioner Skip Novakovich	Alternate: Tim Arntzen
WPPA Economic Development Committee	As Called			Commissioner Thomas Moak	Alternate: Tim Arntzen
WPPA Legislative Committee	As Called			Commissioner Skip Novakovich	Alternate: Tim Arntzen
WPPA Marina Committee	As Called			Commissioner Don Barnes	Alternate: Tim Arntzen